1	BEFORE THE ARIZONA CORPORATION COMMISSION			
2				
3	IN THE MATTER OF U S WEST ) DOCKET NO.  COMMUNICATIONS, INC.'S ) T-00000A-97-0238			
4	COMPLIANCE WITH SECTION 271 ) OF THE TELECOMMUNICATIONS ) SUPPLEMENTAL			
5	ACT OF 1996. ) FINAL WORKSHOP			
6	)			
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11				
12	REPORTER'S TRANSCRIPT OF PROCEEDINGS			
13	VOLUME II (Pages 273 through 538)			
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15	Phoenix, Arizona July 31, 2002			
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25				

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BE IT REMEMBERED that the above-entitled and
 1
   numbered matter came on regularly to be heard before
   the Arizona Corporation Commission at 5090 North 40th
   Street, Phoenix, Arizona, commencing at 8:10 a.m., on
   the 31st day of July, 2002.
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        Laurie Deutmeyer (Present telephonically)
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1 MR. BELLINGER: If we can get started. We'll

- 2 start with appearances.
- We're missing a lot, so we'll have to go
- 4 around twice. I'm Hagood Bellinger.
- 5 MR. WOLTERS: Richard Wolters, AT&T.
- 6 MR. CONNOLLY: Tim Connolly, AT&T.
- 7 MS. CLAUSON: Karen Clauson from Eschelon,
- 8 and Lynne Powers of Eschelon will join us shortly.
- 9 MR. NEVILLE: Tim Neville, Hewlett-Packard.
- 10 MR. KOERNER: Bill Koerner, Hewlett-Packard.
- 11 MR. CARLAND: Curt Carland, Hewlett-Packard.
- 12 MR. CROCKETT: Jeff Crockett, outside counsel
- 13 to Hewlett-Packard.
- MR. PAPPAS: Dennis Pappas, Qwest.
- MR. WILLIAMS: Mike Williams, Owest.
- MR. WHITT: Michael Whitt, Qwest.
- 17 MS. BLISS: Susie Bliss, Owest.
- 18 MS. DUBUQUE: Toni Dubuque, Qwest.
- 19 MR. ZIMMERMAN: Alan Zimmerman, Qwest.
- MS. JOINES: Kelly Joines, Qwest.
- MR. BUHLER: Dean Buhler, Qwest.
- MR. CRAIN: Andy Crain, Qwest.
- 23 MR. VIVEROS: Chris Viveros, Qwest.
- MR. IBARRA: Arturo Ibarra, Qwest.
- 25 MR. STROUD: Jerry Stroud, Cap Gemini Ernst &

- 1 Young.
- 2 MS. PRESCOTT: Debra Prescott, Cap Gemini
- 3 Ernst & Young.
- 4 MS. LEHR: Liz Lehr, Cap Gemini Ernst &
- 5 Young.
- 6 MS. PRITTS: Ellen Pritts, Cap Gemini Ernst &
- 7 Young.
- 8 MR. AUBRY: J. C. Aubry, Cap Gemini Ernst &
- 9 Young.
- MR. WYNN: Ed Wynn, Winston & Strawn, outside
- 11 counsel for Cap Gemini Ernst & Young.
- MS. HAYSLIP: Susan Hayslip, Cap Gemini Ernst
- 13 & Young.
- 14 MR. DINUNZIO: Mark DiNunzio, Arizona
- 15 Commission Staff.
- 16 MR. DOHERTY: Phil Doherty, DCI.
- 17 MR. BELLINGER: On the bridge?
- 18 MR. DIXON: Tom Dixon with WorldCom.
- 19 MS. BALVIN: Liz Balvin, WorldCom.
- 20 MR. ZULEVIC: Michael Zulevic, Covad.
- MS. GAVIN: Ellen Gavin, Eschelon.
- 22 MR. MORRISETTE: Garth Morrisette, Eschelon.
- MR. FRAME: David Frame, Eschelon.
- MS. JOHNSON: Bonnie Jean Johnson, Eschelon.
- MS. STICHTER: Kathy Stichter, Eschelon.

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1 MR. LIPSCHULTZ: Dan Lipschultz, McLeod.
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- 2 MR. HANSER: Paul Hanser, Eschelon.
- 3 MR. CONN: David Conn, McLeod.
- 4 MS. DEUTMEYER: Laurie Deutmeyer, McLeod.
- 5 MR. BELLINGER: We need to identify any
- 6 witnesses that were not sworn in yesterday.
- 7 (The following were duly sworn en masse by
- 8 the certified court reporter: Paul Hanser, Laurie
- 9 Deutmeyer, Michael Zulevic, Arturo Ibarra.)
- 10 MR. BELLINGER: I think we had a little
- 11 conversation between Karen and Andy, and you want to
- 12 continue for now with additional Eschelon comments?
- MR. CRAIN: Yeah. And I think what we want
- 14 to make sure we got done and make sure that Eschelon
- 15 has an opportunity to raise all the issues that -- I
- 16 don't want to get through the day with them having
- 17 some things that they weren't able to put on the
- 18 table.
- 19 MR. BELLINGER: Okay. So, Karen, we'll let
- 20 you continue.
- MS. CLAUSON: Thank you. This is Karen
- 22 Clauson from Eschelon.
- 23 And we wanted to -- if you want turn to
- 24 Exhibit E-20, the first document in E-20 is the
- 25 e-mails relating to the CopperMax project that

1 Qwest -- E-20, the first document in E-20, now that I

- 2 have the microphone, is the information relating to
- 3 CopperMax.
- 4 In Eschelon's FCC comments, which are E-9, we
- 5 discussed what we believe to be a compliance issue
- 6 with the processes at CMP because CLEC-impacting
- 7 procedures at Qwest should be brought to CMP, and this
- 8 was not. And Michael Zulevic from Covad is on the
- 9 line. And much of this information was provided by
- 10 him, if you see his attached e-mail and the
- 11 announcement by Qwest relating to this.
- 12 Michael, could you please describe the issue.
- 13 MR. ZULEVIC: Yes, I'd be happy to. What it
- 14 deals with is Owest's decision to place some new test
- 15 equipment on our UNE or stand-alone DSL circuits in
- 16 central offices in the Qwest region. The notice came
- 17 out to us in late June that they wanted to have a
- 18 conference call to discuss it. I believe that was on
- 19 June 28th, and the conference call was on July 12th.
- 20 And they explained that they were deploying this new
- 21 test capability to give them remote test capability.
- 22 And that it was going to be placed on all of the
- 23 stand-alone UNE-type DSL loops that are installed
- 24 beginning on August 1st and that the installation was
- 25 going to be done through cross-connects on the ICDF.

1 And that it was not an optional thing for any of the

- 2 providers of stand-alone DSL services.
- 3 They also indicated that they would be
- 4 deploying the same test capability on their
- 5 stand-alone business DSL loops that they're going to
- 6 be deploying in the future and that those would be
- 7 hard-wired or permanently wired into those circuits.
- 8 After the conference call, I was able to
- 9 discuss this issue with my engineering team and with
- 10 my operations team, and we still had many concerns
- 11 about the deployment of this particular test
- 12 capability. Qwest was unable to answer all of the
- 13 questions on that conference call on July 12th but
- 14 agreed to provide us with technical documentation and
- 15 other supporting information that would hopefully
- 16 respond to a lot of the questions that I raised at
- 17 that time.
- 18 After the call, which was on a Friday, I sent
- 19 out an e-mail on Saturday, asking to be put from my
- 20 engineering team and operations team, and received
- 21 that on Monday and all of them voiced many concerns,
- 22 and so I sent the e-mail, which I believe you have as
- 23 an exhibit, asking that this deployment, at least with
- 24 respect to Covad circuits, be deferred until we had an
- 25 opportunity to review all of the information and

- 1 discuss any technical concerns and service concerns
- 2 with Qwest prior to them placing this equipment on our
- 3 services.
- 4 The request was denied. It was denied again
- 5 yesterday on escalation conference call within Qwest.
- 6 And I still have not received any of the technical
- 7 information that I requested on July 12th so still
- 8 have no ability to completely assess the impact, but
- 9 every indication is that there could very well be some
- 10 very serious impacts to our customer service should
- 11 this go forward. And it's Qwest's position that they
- 12 will start deployment on any circuit that Covad
- 13 requests to be installed beginning tomorrow.
- 14 So that's kind of in a nutshell where it's
- 15 at. I really feel strongly that this is something
- 16 that should have been shared with the CLEC community
- 17 probably six to eight months ago when I'm sure it was
- 18 being initially planned -- or it was probably being
- 19 planned even before that -- so that we could work
- 20 cooperatively. And I think that's one of the reasons
- 21 that we came up with the process that we did in change
- 22 management is just exactly for this reason, to provide
- 23 us with an opportunity to work collaboratively on
- 24 issues that have potential impact for both companies.
- 25 So that's, in essence, the situation. I'd be

- 1 happy to answer any questions.
- MS. CLAUSON: Eschelon supports those
- 3 comments and agrees with particularly the point about
- 4 CMP, that this is a point that Eschelon has been
- 5 trying since Lynne's first involvement in '99 to drive
- 6 home, is that it should be a collaborative process.
- 7 And when Qwest is envisioning a project and starting
- 8 to work on it, do not wait until it is a done deal and
- 9 then after it's rolled out and it's so much harder to
- 10 change it and it's so much harder to have an impact,
- 11 CLECs are struggling then to do it. Even if the
- 12 proper procedures had been followed and there had been
- 13 a notice and comment period or a CR, if it started
- 14 this late, 7/12, for something that's going to be
- 15 rolled out August 1st, it would not be enough time.
- 16 Naturally, it would be before that when we should have
- 17 been notified under the proper procedures.
- This is the kind of thing we want
- 19 collaboration on, and we do want to hear from Qwest
- 20 why that wasn't done. And if its position is
- 21 something that impacts a CLEC to this extent actually
- 22 affects their equipment, if they really believe that
- 23 does not go through CMP after all the work we've done
- 24 in redesign.
- 25 MS. BALVIN: And this is Liz Balvin. I would

1 support both those comments. I did actually receive

- 2 Mike's initial notification to Qwest and haven't
- 3 received any notification since then. And it sounds
- 4 like Covad did get a couple responses and an actual
- 5 reject of that what we called it in redesign was an
- 6 actual stay of the process. And it sounds like the
- 7 reject information wasn't public to the CLECs, so I
- 8 have no idea why that request was denied. And that's
- 9 the type of information that we would like to have
- 10 available so that we could all determine in fact the
- 11 positions of the parties so we understand going
- 12 forward that CLECs could have some input into the
- 13 process.
- 14 MR. BELLINGER: Okay. Any response from
- 15 Owest on this at this time?
- MS. SCHULTZ: This is Judy Schultz with
- 17 Qwest, and I'd like to respond to that.
- 18 I guess the first point that I'd like to make
- 19 is that we did receive a memo from Mr. Zulevic on the
- 20 15th. There were approximately ten concerns that he
- 21 raised in that memo. And I turned those issues over
- 22 to our network organization for further investigation.
- 23 And at this point there's some ongoing investigation.
- But at this point, Qwest believes that this
- 25 change does not impact the CLECs in any way. And that

- 1 being the case, it would not be a change management
- 2 issue at all. We have had meetings with the CLECs to
- 3 discuss this. We are in the process of putting
- 4 together a written response to Mike's concerns that he
- 5 raised. And I'm not sure exactly where it stands at
- 6 the moment, but I can get an answer before the end of
- 7 today; but at this point in time it doesn't appear
- 8 that the changes that we made are CLEC impacting, so
- 9 it wouldn't be a change management issue.
- 10 MR. BELLINGER: So you have a take-back on
- 11 that?
- MS. SCHULTZ: Sure.
- MS. CLAUSON: Is the take-back for the
- 14 status?
- 15 MR. BELLINGER: Yeah, she's going to give you
- 16 an update whether it affects CLECs or not.
- 17 MS. BALVIN: Can I ask a question. Is it
- 18 Qwest's intent to implement this change tomorrow?
- 19 MS. SCHULTZ: I'll find that out, too, Liz.
- MS. BALVIN: Thank you.
- 21 MS. CLAUSON: This raises, then, an issue we
- 22 haven't covered apparently in redesign. What happens
- 23 if the CLECs disagree, that it's CLEC-impacting?
- 24 Obviously, Covad believes it's CLEC-impacting,
- 25 Eschelon believes it. And if Qwest is going to do

1 something that certainly appears to CLECs like it will

- 2 impact CLECs, I mean, is Qwest opposed to being
- 3 collaborative early enough that we can affect it and
- 4 we can assure ourselves that it's not CLEC-impacting?
- 5 I guess why is that a unilateral Qwest decision?
- 6 MS. SCHULTZ: I guess the response is that we
- 7 don't believe it's CLEC-impacting, but we have held
- 8 meetings with the CLECs. And as I mentioned, we're in
- 9 the process of putting together a written response to
- 10 the issues that Mike raised. We also intend to have a
- 11 meeting with the CLECs. So our intent is to make sure
- 12 that everybody's comfortable with this assessment, but
- 13 right now, we're fact finding.
- 14 MR. ZULEVIC: The only meeting that I'm aware
- 15 of was the one on the 12th. I've had some discussions
- 16 with my account team about the issue since then, but,
- 17 again, none of the information that I requested on the
- 18 12th has yet been furnished by Qwest.
- 19 And one of the things that really concerns me
- 20 is that I don't have any problem -- absolutely it's
- 21 Qwest's decision as to what it wants to put on its own
- 22 circuit as far as test equipment or any other kind of
- 23 equipment. What concerns me is the short date.
- 24 Tomorrow is when they told me they were going to start
- 25 connecting those. And we've already got thousands of

- 1 these circuits in place right now without this test
- 2 equipment. And Qwest made it clear that they were not
- 3 going to go back and put any test equipment on any of
- 4 those circuits that are already in place.
- 5 The question I have is why are we in such a
- 6 hurry to go ahead and implement it on August 1st when
- 7 we do have a concern that we have voiced. Shouldn't
- 8 that be resolved first?
- 9 MR. CRAIN: And, Mike, this is Andy. We're
- 10 trying to get an answer about whether or not it's
- 11 actually going to be deployed tomorrow, and I expect a
- 12 call any minute now to let you know on that piece.
- MS. CLAUSON: Mike, did Christie Doherty just
- 14 tell you yesterday that it would be in effect
- 15 tomorrow?
- MR. ZULEVIC: Ken Beck informed me yesterday
- 17 was the network decision was that it was going forward
- 18 tomorrow. But, again, those things are subject to
- 19 change, I guess.
- 20 MS. BALVIN: Can I ask what level this
- 21 notification was.
- MS. SCHULTZ: Liz, this is Judy. Given that
- 23 it's Qwest's position that this is not CLEC-affecting,
- 24 it wouldn't be subject to the change management
- 25 process. And so there wouldn't have been a product or

- 1 process notification that went out from a CMP
- 2 perspective. I can't answer if there were any other
- 3 kinds of notifications that went out, but certainly
- 4 there wasn't a change management notification because
- 5 we don't believe it's a change management issue. But,
- 6 again, I can follow up on that and provide an update
- 7 later on today.
- 8 MS. BALVIN: So you believe that this was a
- 9 network notification?
- 10 MS. SCHULTZ: I can't even go that far. I
- 11 believe it's a network issue.
- MR. ZULEVIC: I've got it right here in front
- 13 of me, Judy. It is a network notification under
- 14 category and the number, if anyone would care to look
- 15 it up, is NETW.06.28.02.F.01818.Copper.
- 16 MS. CLAUSON: Michael, this is Karen. That
- 17 notice is an exhibit. It is part of E-20. So Judy's
- 18 looking at it now.
- 19 MR. ZULEVIC: Okay.
- 20 MS. SCHULTZ: It appears that that
- 21 notification went out June 28th.
- MS. CLAUSON: Again, I think this issue leads
- 23 to several questions about CMP. If one's a CLEC, we
- 24 would like to be included as CLECs earlier in the
- 25 decision-making, have it be more collaborative. We're

1 doing this project. It is going to affect circuits

- 2 you've got.
- 3 MR. BELLINGER: I don't know that that was
- 4 determined. That's one thing we're working on
- 5 answering.
- 6 MS. CLAUSON: If we believe that it will or
- 7 have a question as to whether it will, we would like
- 8 to avoid a situation where Owest makes its unilateral
- 9 determination and then we're in a pinch before it goes
- 10 into effect.
- 11 MR. BELLINGER: I agree with that statement.
- MS. CLAUSON: And I'm sorry if I misstated
- 13 earlier. That more collaborative thing is what we
- 14 thought we were working for in redesign, and it's
- 15 disappointing to have it go this way. We've had a lot
- 16 of meetings. Michael's been at them. I've been at
- 17 them. They've apparently been planning this for some
- 18 time to roll it out. They should have come to the
- 19 meetings and said, hey, we're going to do this and
- 20 let's talk about it.
- 21 At a minimum, once a CLEC says that they
- 22 believe a change may be impacting, there should be
- 23 some sort of postponement of that effective date until
- 24 you see what procedure should apply.
- 25 MR. BELLINGER: Okay. You have a take-back

- 1 on that.
- 2 MR. CRAIN: Yes, we do.
- 3 MR. BELLINGER: Okay.
- 4 What's the next one?
- 5 MS. CLAUSON: I believe that Dan Lipschultz
- 6 from McLeod is on the line. And before we move
- 7 forward with new issues, he wanted to follow up on the
- 8 UNE-E/UNE-Star issues that are common to Eschelon and
- 9 McLeod, and we'd be happy to do that now before we get
- 10 to these other issues, if you'd like to do that.
- 11 MR. BELLINGER: Okay.
- MS. CLAUSON: Dan, are you there?
- MR. LIPSCHULTZ: Thanks. We appreciate that.
- 14 Laurie Deutmeyer is here to talk about those issues,
- 15 and she can't be available much longer.
- I guess I wanted to by way of background take
- 17 everybody back to the time frame before the year 2000.
- 18 And McLeod at that time and I'm sure Eschelon and
- 19 others were trying to get UNE Platform product with
- 20 the pricing and -- that you get with that product.
- 21 And, unfortunately, we were told by U S WEST at the
- 22 time and then subsequently Qwest after the merger that
- 23 to get a UNE-P product we would have to do a whole
- 24 assortment of conversions and establish all sorts of
- 25 processes that would be time consuming and ultimately

1 lead to the disconnection temporarily of some of your

- 2 customers or perhaps a lot of our customers.
- And so ultimately, that problem led to
- 4 discussions and negotiations with Qwest through which
- 5 we came up with this UNE-Star product that Qwest
- 6 offered to us as an alternative to UNE-P. And we call
- 7 it UNE-M, as in UNE McLeod, and I know Eschelon calls
- 8 it UNE-E, as in UNE Eschelon. We negotiated that
- 9 UNE-Star as our fourth amendment to our
- 10 interconnection contract in October of 2000. And we
- 11 negotiated that agreement in conjunction with a number
- 12 of other agreements.
- And I think it's important to see all those
- 14 agreements together in context. Two of those
- 15 agreements help explain why McLeod has not been before
- 16 this Commission or other commissions on these sorts of
- 17 matters before today. One of those agreements
- 18 requires McLeod to remain neutral in all 271
- 19 proceedings so long as Qwest complies with all of its
- 20 agreements that it has with McLeod and complies with
- 21 all applicable law.
- 22 Another agreement that we reached with Owest
- 23 in that October time frame was an agreement to
- 24 escalate all disputes with Qwest internally up a chain
- 25 of command before we bring those disputes to any

1 regulatory or judicial forum. And I think it's fair

- 2 to say we're here today because Qwest, in fact, has
- 3 not been meeting all of its agreements and obligations
- 4 to McLeod. And it's really come to a head more
- 5 recently within the last five months. And so we're
- 6 here to talk about some of the issues we really would
- 7 have rather talked about much earlier. And I'm going
- 8 to focus on the UNE-Star product although there are
- 9 other agreements and issues we have with Qwest.
- 10 Now, I think our product's essentially
- 11 negotiated as an alternative to UNE-P. And there's a
- 12 price for that product that's advised in our fourth
- 13 amendment to our interconnection contract. We entered
- 14 into that agreement for that contract because of
- 15 provisioning barriers out there with respect to UNE-P.
- So we negotiated that agreement back in
- 17 October of 2000. Eschelon explained and our situation
- 18 is almost identical. Qwest has provisioned and billed
- 19 this UNE-Star product really as basic resale, either
- 20 Centrex or 1FB. It's really never become the platform
- 21 product we bargained for. So even though the UNE-Star
- 22 product includes a negotiated contract rate, Owest has
- 23 from the outset billed the product at the resale
- 24 discount rate, not the agreed-to UNE-Star rate.
- 25 In fact, Owest has never in the nearly two

- 1 years since the agreement was reached rendered an
- 2 accurate bill for the UNE-Star. We understood at the
- 3 outset in October that Qwest would not be able to
- 4 render accurate bills initially. Therefore, Qwest and
- 5 McLeod initiated a monthly true-up process where Qwest
- 6 would show us a spreadsheet showing the amount billed
- 7 under the resale rate and the amount owed under the
- 8 UNE-M rate. We review internally those spreadsheets,
- 9 compare those spreadsheets to our own internal data,
- 10 and then we submit an invoice to Owest for the final
- 11 true-up amount that Qwest would then pay us.
- Now, McLeod always viewed this true-up
- 13 process as an interim billing process. When we
- 14 negotiated a UNE-M product as an amendment to our
- 15 existing interconnection contract, we expected that it
- 16 would eventually be billed accurately as required
- 17 under the interconnection agreement on which this
- 18 UNE-Star product was amended. However, we never
- 19 expected to continue to incur the additional staff
- 20 costs and delay associated with implementing this
- 21 true-up process.
- 22 But now, almost two years later, we still
- 23 rely on the true-up process to get paid an amount
- 24 that's consistent with the rate agreed to in our
- 25 UNE-Star amendment. In other words, Owest still fails

- 1 to render accurate bills for the UNE-Star product.
- 2 Now, things went from bad to worse about five months
- 3 ago when Qwest actually stopped submitting true-up
- 4 invoices and stopped making true-up payments under
- 5 that UNE-M agreement.
- 6 So for the months of February, March, April,
- 7 May, and June, we did not receive a single true-up
- 8 invoice or true-up payment from Qwest. That's five
- 9 months in which Qwest failed to pay amounts consistent
- 10 with the bargained-for rates we agreed to two years
- 11 ago. We repeatedly escalated this matter with Qwest
- 12 over the past four months to no avail. But finally
- 13 about two weeks ago, we informed Qwest that we
- 14 intended to raise this issue in this workshop. As it
- 15 happens, I learned yesterday morning that Qwest
- 16 finally made the true-up payment for those five months
- 17 two days ago, essentially the day before these
- 18 workshops began.
- 19 So I guess I want to express McLeod's
- 20 appreciation to the Arizona Commission and Staff for
- 21 reopening the 271 process and giving us the
- 22 opportunity to raise these issues that we've been
- 23 trying to resolve outside the regulatory arena under
- 24 our agreement with Qwest. I thank you because it's
- 25 clear we finally received payments we were due after

1 five months of delay because of this Commission's

- 2 decision to take another look at Qwest's 271.
- 3 So what's the fundamental problem from our
- 4 perspective? The problem is that almost two years
- 5 ago, we negotiated an agreement to receive a platform
- 6 product called UNE-Star because of our inability to
- 7 get the UNE-P product without having to develop a host
- 8 of new processes, new processes that would put our
- 9 customers at risk of going out of service. And today,
- 10 two years later, we're here because we can't get
- 11 accurate bills without developing a whole new set of
- 12 processes as we're told by Qwest. And worse, until
- 13 Qwest faced possible 271 consequences, Qwest failed
- 14 for an extended period of time to implement the manual
- 15 true-up process necessary to reconcile Qwest's
- 16 inaccurate bills to the UNE-M prices agreed to two
- 17 years ago. We also continue to experience those sorts
- 18 of things in other arenas as well.
- 19 And so what's the solution? I think from our
- 20 perspective, we suggest that you recommend -- the
- 21 Arizona Commission recommend that the FCC deny Qwest's
- 22 271 petition until as part of its overall 271
- 23 obligations, at least two conditions have been met:
- 24 First, Owest has demonstrated in the
- 25 marketplace that it can effectively provision and bill

- 1 a UNE Platform product with all the necessary
- 2 features.
- And secondly, that Qwest has demonstrated
- 4 that it can be relied upon to live up to its
- 5 agreements without the need for the regulatory
- 6 leverage provided by section 271. We don't believe
- 7 that either of those two conditions have been met
- 8 today and in large part as illustrated by the
- 9 experiences of both Eschelon and McLeod.
- Now, Laurie Deutmeyer is on the phone and
- 11 she's sworn in, and she's been tasked with
- 12 implementing this UNE-Star billing process.
- 13 Laurie, I just want to ask you if what you
- 14 heard me say today is accurate. Can you -- and if
- 15 there's anything you'd like to add.
- MS. DEUTMEYER: Two things: We don't, in
- 17 fact, issue an invoice on the monthly true-up process.
- 18 I receive -- I send an e-mail to either Arturo who is
- 19 also on the call or one of his counterparts, Anthony
- 20 Washington, to let them know that the true-up numbers
- 21 look fine and to please issue a wire payment for that.
- 22 So an actual invoice is not sent.
- 23 And then the other thing that I just wanted
- 24 to make a comment on is we did not receive payment on
- 25 February through June until two days ago, but I had

1 agreed to the true-up numbers for each month prior to

- 2 these dates.
- 3 MR. LIPSCHULTZ: Is everything else I said
- 4 describing this process accurate?
- 5 MS. DEUTMEYER: Yes.
- 6 MR. LIPSCHULTZ: And that concludes my
- 7 remarks. So both Laurie and I are available to answer
- 8 questions.
- 9 MS. CLAUSON: This is Karen Clauson from
- 10 Eschelon. We support McLeod's comments. As
- 11 Mr. Lipschultz indicated, Dan indicated, we have the
- 12 same issues. I would direct you to E-12.
- MR. BELLINGER: Let us ask a couple
- 14 questions.
- 15 Would you describe quickly the difference
- 16 between your product and UNE-P.
- 17 MR. CONN: This is Dave Conn.
- 18 I think of the product we buy from a legal
- 19 standpoint as kind of a customized UNE-P product. We
- 20 buy a combination of a loop and a switch port and
- 21 certain features and a certain amount of usage all for
- 22 a single price. And the price where that is spelled
- 23 out is the interconnection amendment.
- MR. BELLINGER: And there are some AIN
- 25 features included?

1 MR. CONN: There are CLASS features included,

- 2 I believe. I don't know if that's what you mean by
- 3 AIN features or not.
- 4 MR. BELLINGER: That's the same.
- 5 MR. CONN: Okay.
- 6 MR. MORRISETTE: I just wanted to interject
- 7 that Eschelon does receive -- we get AIN features
- 8 under our agreement, and they are different from CLASS
- 9 features under our agreement.
- MR. BELLINGER: They're what now?
- 11 MR. MORRISETTE: The technical definition is
- 12 different.
- MR. BELLINGER: You'll have to speak up a
- 14 little bit.
- 15 MR. MORRISETTE: The technical definition of
- 16 the AIN features is a different platform that those
- 17 features are provided on.
- 18 MR. BELLINGER: I'm not sure I'm clear. I
- 19 don't know what you're saying.
- MR. MORRISETTE: Well, the AIN features are
- 21 provided using a different technology; whereas, the
- 22 CLASS features are provided using the SS7 technology.
- 23 The AIN --
- MS. CLAUSON: The CLASS feature has been
- 25 identified by the FCC, vertical CLASS features are

- 1 vertical features which come with the switch.
- 2 MR. BELLINGER: Come with what switch?
- MS. CLAUSON: When you buy switching,
- 4 unbundled switching, you get the vertical features
- 5 that are part of the switch. And this was why
- 6 Eschelon was claiming remote access forwarding should
- 7 come to the switch because we've provided the Nortel
- 8 documentation saying it is part of the features
- 9 functionalities as part of the switch.
- 10 There is a separate issue in the FCC ruling
- 11 that if a feature is provided not as a vertical
- 12 feature of the switch but through the AIN platform --
- 13 and the example that was used at least in one of the
- 14 FCC orders was Privacy Manager by one of the other
- 15 RBOCs where they actually designed something different
- 16 than a switch feature and they've got some proprietary
- 17 interest in that -- then that AIN feature, it would be
- 18 possible under those circumstances described by the
- 19 FCC to not provide those features with AIN. There are
- 20 four features identified in the Eschelon UNE-E
- 21 agreement that Qwest claims are AIN features. And,
- 22 therefore, Eschelon can get them with UNE-E, but it
- 23 must pay the retail rate. One of the four is remote
- 24 access forwarding, which Eschelon has since the very
- 25 beginning of these discussions disagreed that that is

- 1 an AIN feature.
- 2 So there are four AIN features identified in
- 3 our agreement. I thought McLeod's was pretty much the
- 4 same as ours, so it may be the same four. But those
- 5 four are actually specifically identified in the July
- 6 2001 amendment to Eschelon's UNE-E agreement, so that
- 7 maybe different than McLeod's. UNE-E is different
- 8 from UNE-P in that it is not ordered, provisioned, or
- 9 billed as a combination. From a pricing perspective,
- 10 it is supposed to be a combination. And we are
- 11 supposedly -- we do in some cases get some
- 12 approximations of that pricing.
- Then there's the bill issue. When will that
- 14 be accurate? In terms of functionality, you're
- 15 supposed to be getting UNE-P and differences were
- 16 initially that UNE-Star came with DSL; whereas, at
- 17 that time Qwest was claiming that DSL was not
- 18 available with UNE-P. As pointed out in the Affidavit
- 19 of Lynne Powers, Qwest has since changed that position
- 20 and makes DSL available with UNE-P. But initially, at
- 21 the time that that deal was made, that was a
- 22 difference in the products.
- 23 Another difference was that for UNE-E, there
- 24 was some flat-rated pricing. Again, that did not turn
- 25 out to be as big of a difference as we thought from

- 1 UNE-E and UNE-P because if you look at Qwest's Web
- 2 site documentation, which is cited in the Affidavit of
- 3 Lynne Powers, that -- Qwest uses that flat-rated
- 4 methodology for UNE-P Centrex. So there is some of
- 5 that. But for UNE-P POTS, it's flat-rated.
- 6 And then another difference is the AIN. But
- 7 from an ordering, provisioning, and billing
- 8 perspective, it's still resale.
- 9 MR. CRAIN: And, Hagood, on the AIN issue,
- 10 it's an issue that we've gone, as you know, round and
- 11 round about quite a bit here. There are some features
- 12 that we provision through AIN that are also available
- 13 in the switch. Now, what we committed in the workshop
- 14 -- because people had concerns that in the future we'd
- 15 be migrating everything from switch base to AIN. And
- 16 we committed that we would not take those out of the
- 17 switch. We would continue to make those available if
- 18 that happens in the future.
- 19 The other thing that CLECs -- that is
- 20 available to CLECs is that if there is a feature in
- 21 the switch that Owest has not activated because it's
- 22 not using them on retail, CLECs have the ability to
- 23 submit special change requests to have those features
- 24 activated.
- 25 MS. CLAUSON: And that is not our experience.

- 1 That's a paper promise, but we've been asking, is
- 2 there any way that we can get AIN -- the remote access
- 3 forwarding that you claim is AIN with UNE-P, and we
- 4 have been told no in every scenario, and that is not
- 5 the case.
- 6 MR. CRAIN: If you're asking for our
- 7 AIN-based feature, you can't get that with UNE-P.
- 8 MS. CLAUSON: We have faxed over to Owest the
- 9 switch documentation --
- MR. BELLINGER: Wait a minute, wait a minute.
- 11 Let him finish.
- MR. CRAIN: If you want our AIN-based feature
- 13 which we provide through AIN, even though it's
- 14 available through a switch, you cannot get that
- 15 feature with UNE-P.
- MS. CLAUSON: And that's why we've been so
- 17 clear about what we're asking. In October of 2000 --
- 18 MR. BELLINGER: Wait just a minute. Is the
- 19 feature she's commenting on available in the switch?
- 20 MR. CRAIN: And I am --
- 21 MR. CRAIG: So remote call forwarding is
- 22 available as a switch-based feature. If Eschelon were
- 23 to submit a special request, we will go through the
- 24 special request process to make sure all the technical
- 25 details and all of the technical feasibility issues

1 are worked with the vendor, and we'll activate the

- 2 feature.
- 3 MR. CRAIN: If it's not loaded in the switch,
- 4 Eschelon might have to pay the expenses of getting it
- 5 loaded.
- 6 MR. BELLINGER: Okay. Now, did you want
- 7 to -- they've committed to provide the feature.
- 8 MS. CLAUSON: That is just -- it's just a
- 9 totally false impression.
- 10 In October of 2000, when Garth Morrisette
- 11 testified under oath in the transcript that this is a
- 12 switch feature identified in the ICONN database, we
- 13 made it extremely clear that what we were requesting
- 14 was the capability of the switch to do remote access
- 15 forwarding. They said, it doesn't matter that that's
- 16 what you're asking for, you can't have it UNE-P.
- 17 We have on many occasions since then made
- 18 this request, asked if there's any way we can get it,
- 19 and the answer from Qwest has universally been no
- 20 outside of these paper proceedings.
- 21 When we in this new effort to start doing
- 22 UNE-P in March again asked the question, I don't know
- 23 how much clearer it could have been that we're asking
- 24 for the feature functionality than to produce --
- MR. BELLINGER: Wait a minute.

1 MS. CLAUSON: I was not allowed -- I was told

- 2 not to interrupt. Can I finish?
- 3 MR. BELLINGER: All right, go ahead.
- 4 MS. CLAUSON: When we made the request, we
- 5 actually sent the Nortel documentation showing that
- 6 this was a switch feature over to Owest. All of those
- 7 opportunities since 2000 would have been great times
- 8 to say, we recognize it's a switch feature and we will
- 9 let you use this process to do it. And by the way,
- 10 here's how much it costs. But instead, we were told
- 11 it isn't a switch feature. It is only an AIN feature,
- 12 and you can't have it. And that has been the
- 13 situation to date. And it's really a very late point
- 14 to start suggesting there might be charges that have
- 15 never been given to us and to recognizing what we've
- 16 been arguing since 2000 and escalating it, trying to
- 17 get resolved and have consistently been told no.
- 18 MR. BELLINGER: Are you finished?
- MS. CLAUSON: Yes.
- MR. BELLINGER: Okay.
- 21 Andy, I understood you to say the feature was
- 22 available on switch and you would provide it?
- MR. CRAIN: If it is, they could get it
- 24 through a special request.
- 25 MR. BELLINGER: Okay. Let's talk about the

1 current situation. I'm trying to establish at this

- 2 point your concern that you want to order this
- 3 feature, and they're saying you can get it.
- 4 MS. CLAUSON: Andy just prefaced it with, if
- 5 it's a feature.
- 6 MR. BELLINGER: I said if it's available on
- 7 the switch already. If it's not, then they will
- 8 provide it on the switch.
- 9 MR. CRAIN: It sounds like yes.
- 10 MR. CRAIG: Let's be perfectly clear.
- 11 MR. BELLINGER: Let's be perfectly clear.
- 12 MR. CRAIG: This feature is a switch-based
- 13 feature.
- 14 MR. CRAIN: Let's be perfectly clear. This
- 15 feature is available as a switch-based feature. The
- 16 feature we provide, which is not available to CLECs --
- 17 and I think there has been a big issue about
- 18 terminology here. And that's something we're going to
- 19 have to straighten out, apparently. If somebody asks
- 20 for the feature that we're providing to our retail
- 21 customers, they cannot have that through UNE-P because
- 22 it's an AIN-based feature. If they want to activate
- 23 the separate feature, the different feature that's
- 24 available in the switch, they can do that.
- MR. CRAIG: That's correct.

- 1 MR. CRAIN: So if they're asking for that
- 2 particular USOC and that particular feature that we
- 3 provide, the answer is no. If they're asking to
- 4 activate a separate feature which provides similar
- 5 functionality in the switch, the answer is yes.
- 6 MS. CLAUSON: And where is this documented
- 7 and what efforts have you made to train your people in
- 8 this? We have been asking for this since 2000.
- 9 MR. CRAIN: That has been documented on the
- 10 Web site since 2000, and I'll get you that
- 11 information.
- MS. POWERS: What is documented, the special
- 13 request process?
- 14 MR. CRAIN: Yes, and the availability of
- 15 feature-based features that are not yet activated.
- MR. BELLINGER: Do you provide on the Web
- 17 site features that are activated by switch?
- 18 MR. CRAIN: I don't think we provide the list
- 19 of what would possibly be available in the switch. I
- 20 don't even know if --
- 21 MR. CRAIG: I don't think we do that.
- 22 MR. MORRISETTE: I just wanted to follow up
- 23 on -- you said it's available, and you would charge
- 24 Eschelon. My understanding is that we're entitled to
- 25 all of the features that are available under the

- 1 switch -- in the switch for the UNE price that the
- 2 Commission has determined, the UNE port price. So
- 3 what price would you be suggesting that we would be
- 4 charged for activating those features? And has that
- 5 price been approved by the Commission?
- 6 MR. CRAIN: What I was suggesting is that if
- 7 it needs to be loaded into the switch, you would have
- 8 to pay the costs of the loading it in the switch.
- 9 There are some things that are loaded in the switch
- 10 that are not activated. There are some things that
- 11 are not loaded in the switch.
- MS. CLAUSON: In Minnesota, where there's a
- 13 footnote that's dropped to the price sheet, that says
- 14 all features, functionalities, and capabilities of the
- 15 switch are included in the price of the switch port.
- 16 Have you gotten any separate approved rate even though
- 17 it's feature, functionality, and capability for
- 18 turning on a switch feature?
- 19 MR. CRAIN: It's not in the switch. That's
- 20 what I was saying. If it's not loaded in the switch,
- 21 then you have to pay the price of loading it in the
- 22 switch. If it's not in there, then you have to pay
- 23 the cost of getting it in there. If it's in there,
- 24 that charge doesn't apply.
- MR. BELLINGER: Andy, could we have that

- 1 process filed as an exhibit?
- 2 MR. CRAIN: We will.
- 3 MS. CLAUSON: And we would like some
- 4 follow-up on when and how all of the people -- and we
- 5 will provide a list of names of all of the people
- 6 going up to Gordon Martin at Qwest who we have asked
- 7 for this. Not one of them is informed of this process
- 8 and has not in any way made it available to us. So we
- 9 would like to know when the people are going to be
- 10 trained in this process so other CLECs don't have to
- 11 wait two years.
- 12 I also have a follow-up question. In October
- 13 of 2000, at least it's in the transcript of this
- 14 proceeding, that this feature, remote access
- 15 forwarding through the USOC AFD, was available
- 16 according to the ICONN database. And if it shows up
- 17 in the ICONN database, our understanding was that is a
- 18 feature functionality and capable of that switch. Is
- 19 that your understanding?
- 20 MR. CRAIN: And tell me if I'm wrong. It
- 21 sounds like if it's in the ICONN database, it is
- 22 available for turning -- I don't know. I don't know
- 23 if that means -- I guess I'm asking, does that mean
- 24 that it has been activated or that it is available for
- 25 activating or what the issue is?

1 MR. CRAIG: I don't know for sure. We can

- 2 certainly find out quickly.
- 3 MR. BELLINGER: Take-back on that.
- 4 MS. POWERS: And just to --
- 5 MR. CRAIN: Chris, just explain. Why don't
- 6 you explain, Chris.
- 7 MR. VIVEROS: And let's clarify. What you
- 8 found in the ICONN database in 2000 was the USOC AFD
- 9 for the product we call remote access -- or the
- 10 feature we call remote access forwarding. And subject
- 11 to confirmation from Mr. Craig, I believe that's the
- 12 AIN-based feature. So it's not talking about a switch
- 13 feature. When you go into the ICONN database, it's my
- 14 understanding you can see features that are available
- 15 in a given switch. That doesn't mean they're vertical
- 16 switch-based features. It means they're available for
- 17 customers served by that switch. Some of them may be
- 18 AIN-based and be provided -- the functionality may be
- 19 being provided by the AIN platform rather than the
- 20 switch itself.
- 21 MR. CRAIN: And that's a different feature.
- 22 MS. POWERS: Then where can Owest point to to
- 23 tell us how many switches, what switches have this
- 24 feature in the switch? Where would we find that
- 25 information?

- 1 MR. CRAIG: Part of the special request
- 2 process says that when you make the request through
- 3 the process, you'll tell us where you're interested in
- 4 having the feature. And we will give you the status
- 5 of does the feature there need to be activated? Does
- 6 it need to be loaded by the vendor and then activated?
- 7 Are there other technical feasibility requirements?
- 8 Some features don't interact with one another. We'll
- 9 go through all of the different technical scenarios
- 10 and give you the specific information for the specific
- 11 CLLI location you're looking for.
- 12 MR. BELLINGER: And this is documented on the
- 13 Web site?
- MR. CRAIG: I believe it's part of the
- 15 special request process that's on the Web site.
- 16 MS. POWERS: And as a CLEC trying to
- 17 determine where we would want the special request,
- 18 having the information up front about where that's
- 19 loaded in your network would be important having
- 20 disclosure about what features are loaded in their
- 21 network in your switches. If you could add that to
- 22 your ICONN database.
- MR. CRAIG: Likely it's not going to be
- 24 loaded unless it's a 5E switch.
- MR. BELLINGER: Say that again.

- 1 MR. CRAIG: Likely it's not going to be
- 2 loaded if it's not a 5E switch. The Lucent vendor --
- 3 MR. BELLINGER: What about a process that
- 4 lists what's loaded by switch, AIN and then switch
- 5 features?
- 6 MR. CRAIG: If it's a 5E switch, the feature
- 7 comes with a generic provided by Lucent. It's not
- 8 activated.
- 9 MR. BELLINGER: I changed the subject on you
- 10 slightly. What about providing CLECs a list of
- 11 features that are available that are switch-based and
- 12 AIN-based?
- MR. CRAIG: I think they already have that.
- 14 MR. BELLINGER: Then I'm confused.
- MR. VIVEROS: I'm sorry, Hagood, are you
- 16 talking about from a network standpoint or from a
- 17 product standpoint? From a product standpoint, we
- 18 have a list. It's out on the Web site.
- MR. BELLINGER: I asked that a while ago and
- 20 was understanding from the response you had to go
- 21 through the special request process to find out.
- 22 MR. VIVEROS: For features that -- for
- 23 switch-based features that Qwest doesn't actively sell
- 24 to its retail customers.
- 25 MR. BELLINGER: But what I'm asking for is

1 for CLECs that you list what's on the switch that is

- 2 available.
- 3 MR. VIVEROS: From a network perspective.
- 4 MR. CRAIG: The CLECs can go to the ICONN
- 5 database, look at a CLLI code. The switch is
- 6 identified as a 5E switch. Likely the feature is
- 7 loaded, not activated.
- 8 MR. BELLINGER: That's not good enough.
- 9 MR. CRAIG: Lucent provides all their
- 10 features when they load their software.
- MR. BELLINGER: I understand that, but that's
- 12 not good enough. "Likely" is not good enough. I
- 13 think you need to come up with a process --
- 14 MR. CRAIG: The only difference would be is
- 15 if Qwest used a switch-based feature prior to AIN
- 16 development, we would not deactivate the feature.
- 17 MR. BELLINGER: I understand that.
- 18 MR. CRAIN: Can we -- Hagood, I think we need
- 19 to look at this a little bit and take it back and see
- 20 if we can address it on a break.
- MR. BELLINGER: Okay.
- 22 MR. CRAIN: Do we want to move to collocation
- 23 issues now?
- MS. CLAUSON: This is Karen Clauson. As you
- 25 can tell, this issue is a hot button for us. We feel

1 very strongly about this issue. We feel -- and we're

- 2 sorry to bring it in that way is what I'm trying to
- 3 say, Hagood, but it is -- I don't know how else to
- 4 communicate it when we've asked it so many other ways.
- 5 We do appreciate you follow up with specifics that
- 6 should help us get closer to what we want.
- 7 I would point out my apologies to Dan
- 8 Lipschultz because we veered away from his other
- 9 issues. And if you had more for him, we're willing to
- 10 go back to that.
- 11 MR. BELLINGER: I was trying to clear up some
- 12 things, and I think we cleared them up.
- MS. CLAUSON: And we appreciate that.
- 14 MR. IBARRA: This is Arturo with Owest. And
- 15 is this the time for me to address the issues that
- 16 were brought up around the true-ups?
- 17 MR. BELLINGER: Go ahead.
- 18 MR. IBARRA: With respect to McLeod, we had
- 19 what I thought was a reasonable process going towards
- 20 -- the beginning of that, it was a little drawn out.
- 21 But towards I think it was in the December time frame,
- 22 Laurie and I kind of laid out the monthly process that
- 23 we would follow to get our true-ups done in a more
- 24 timely fashion. And we both agreed upon it, and it
- 25 was working well.

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1 And normally the process is -- as Laurie
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- 2 stated, is that Qwest would develop the figures and
- 3 then ship them off to her for her approval. And she
- 4 would either concur, say something seems to be missing
- 5 and we should convene and true-up the figures
- 6 accordingly. I think we ran into some delays -- I
- 7 don't know what was going on, but I think Laurie must
- 8 have gotten super busy and didn't have an opportunity
- 9 to get to these.
- 10 And so there was a delay in some of the
- 11 February, March, April bills. And we finally got
- 12 those trued-up and agreed upon.
- And I think it was the May one we got held up
- 14 internally on getting approval for that. And that's
- 15 what led to the five-month delay that I'm not sure who
- 16 was speaking but raised that issue.
- 17 And June, we were able to get in very quickly
- 18 and turned around very fast. So that's kind of a real
- 19 short synopsis of what happened there. I think going
- 20 forward, we've got the process laid out and it's just
- 21 a matter of following it, and hopefully things will go
- 22 a lot smoother in that regard.
- 23 MR. LIPSCHULTZ: Dan Lipschultz. Laurie,
- 24 you're on the line, aren't you?
- MS. DEUTMEYER: Yes.

1 MR. LIPSCHULTZ: Were you getting the Qwest

- 2 invoices for that five-month period?
- 3 MS. DEUTMEYER: Arturo is correct to state
- 4 that him and I did work out a process, and that
- 5 process was within two weeks after the month-end
- 6 close, I would have numbers. That process was never
- 7 followed. I was continuing to contact Anthony to get
- 8 true-up numbers to me. I did approve those prior to
- 9 two days ago, prior to a week ago. Those were
- 10 received as I received February, March, April, May,
- 11 and June. I did approve those in a timely manner
- 12 after I received those true-ups.
- 13 The reason that June was paid out so quickly
- 14 was Owest was trying to find somebody to understand
- 15 why the payments were being held up and to get
- 16 somebody to sign off on getting February, March,
- 17 April, and May paid. And in the time period that they
- 18 were trying to find somebody to get that approved and
- 19 paid, I received June numbers and approved June
- 20 numbers, and that is the only reason why I received
- 21 June numbers and June payment in a timely manner.
- 22 MR. IBARRA: And I'll have to go back and
- 23 consult our records, and I don't want to get into a
- 24 finger pointing session here, but I'm confident that
- 25 there was somewhat of a delay on McLeod's end in

1 getting back to approving the figures for -- I don't

- 2 want to get into a finger pointing session, and I'd
- 3 have to go back and check our records, but I'm pretty
- 4 sure that there was a delay on McLeod's side for
- 5 approving the figures for I think it was March and
- 6 April.
- 7 And we can certainly going forward follow the
- 8 process, make sure we follow it much more tightly.
- 9 But I never knew that it was an issue with McLeod, at
- 10 least to this extent, until it was brought up a couple
- 11 weeks ago. And like I said, we were trying to get the
- 12 approvals for February, March, and April. And that
- 13 internally was delayed probably about two weeks trying
- 14 to find out who to get those payments approved by.
- 15 But May and June did go out in fairly recently timely
- 16 fashion.
- 17 MR. BELLINGER: From what I heard, and just
- 18 want to make sure, someone from McLeod said the
- 19 true-up process was being followed and worked and
- 20 agreed to. It was the payment that you didn't
- 21 receive. Is that what I heard?
- 22 MR. LIPSCHULTZ: That's correct, isn't it,
- 23 Laurie?
- MS. DEUTMEYER: No. Actually, Arturo and I
- 25 had approved a true-up process and that we would

1 receive those numbers in two weeks. Very seldom did I

- 2 have numbers. And we can obviously provide
- 3 documentation of that information when I would have
- 4 received information from Anthony at Qwest and if I
- 5 would agree or disagree to the true-up numbers for the
- 6 monthly calculation.
- 7 MR. LIPSCHULTZ: So, Laurie, are you saying
- 8 that there were delays in getting the information from
- 9 Qwest we needed to actually finish the true-up?
- 10 MS. DEUTMEYER: Correct, within the time line
- 11 that Arturo and I had laid out.
- MR. BELLINGER: How much delay are we talking
- 13 about?
- 14 MS. DEUTMEYER: It depends on the month. And
- 15 if I have the chance to pick up the phone that day and
- 16 ask Anthony where he was with getting that number
- 17 calculated or had a chance to drop him a quick e-mail.
- 18 MR. LIPSCHULTZ: Laurie, prior to five months
- 19 ago, had we experienced any other similar three-,
- 20 four-, five-month delays in getting paid these true-up
- 21 amounts?
- 22 MS. DEUTMEYER: Yes. And as Arturo alluded
- 23 to at the beginning, we obviously received the October
- 24 of 2000 through April of 2001 payment all in one shot
- 25 because there was some misinterpretation or

1 misunderstanding between how McLeod felt the agreement

- 2 should be interpreted and how Qwest agreed the
- 3 contract was interpreted. So we needed to go back and
- 4 forth and understand who was correct in how those
- 5 calculations at the USOC level should be -- our rates
- 6 should be applied.
- 7 MR. BELLINGER: Does Qwest have any plans for
- 8 changing this to where we don't have a true-up
- 9 process?
- 10 MR. IBARRA: At this point, no. The plan
- 11 right now is to keep it on a manual process. And as I
- 12 said earlier, we can certainly work on keeping much
- 13 tighter to the time frames that we've established.
- 14 But to Laurie's point, we can go back and
- 15 check records and check the timing of everything. My
- 16 only issue was the way it was described made it --
- 17 gave the impression that McLeod and Eschelon -- or
- 18 McLeod and Qwest were always at odds with the billing
- 19 process, and I wasn't under that impression. Like I
- 20 mentioned earlier, I didn't think it was a real big
- 21 issue until a couple of weeks ago, and I understand
- 22 their concern having been delayed getting February
- 23 until May. That, I will concede. And at that point
- 24 we had trouble finding who to approve the payments.
- 25 But once we found that, the floodgates opened, and we

- 1 got both out as quickly as possible.
- MR. BELLINGER: I'm confused what the problem
- 3 is other than late payments. Is there a problem that
- 4 you're having other than the late payment?
- 5 MR. IBARRA: From my perspective, no.
- 6 MS. CLAUSON: That was Arturo who said no.
- 7 MR. BELLINGER: Okay. Now, let me ask
- 8 McLeod.
- 9 MR. CRAIN: Who said, "From my perspective,
- 10 no"?
- 11 MR. IBARRA: That's Arturo with Qwest.
- MR. LIPSCHULTZ: This is Dan Lipschultz.
- 13 From McLeod's perspective, it's been a late
- 14 payment problem and talking about a five-month delay
- 15 in getting the February payment. And as Laurie
- 16 indicated, we've had previous delays. And that's all
- 17 tied up in this manual true-up process.
- 18 And we certainly initially back in October of
- 19 2000 understood we'd have to have a manual true-up
- 20 process. And Laurie and Arturo and McLeod have been
- 21 trying to work through that. But I think we always
- 22 understood that that would be an interim process and
- 23 that at some point you have to have a mechanized
- 24 billing system where you get accurate bills on a
- 25 monthly basis. Without that, if you have to rely on

1 this manual true-up process, it causes delays, and it

- 2 really drives up our cost and the staff time to do
- 3 this process, and it adds to Qwest's costs as well.
- 4 So it's been an ongoing issue, and it's really come to
- 5 a head because this delay is one of the longest delays
- 6 we've had in this experience in our true-up process.
- 7 And also, just to give you a full context, it
- 8 came in conjunction with other agreements that we
- 9 really don't want to get into today; but starting at
- 10 the beginning of this year, Qwest suddenly stopped
- 11 making payments.
- MR. BELLINGER: I understand the payment part
- 13 of it. But I understand there's no plans to change
- 14 this manual process?
- MS. SCOTT: I just want to add on one
- 16 question to that. This is Maureen Scott with the
- 17 Commission Staff for those of you on the phone. I
- 18 would like to know why the manual true-up process is
- 19 necessary in the first place.
- MR. IBARRA: Because our billing systems are
- 21 not set up at this point.
- MR. BELLINGER: Speak up, please.
- 23 MR. IBARRA: Our billing systems right now
- 24 are not set up to bill UNE-E, UNE-M mechanically.
- 25 MR. CRAIN: And then to address the future

- 1 plans.
- 2 MS. DUBUQUE: This is Toni. I'd like to
- 3 address where we are with the UNE-Star product, we are
- 4 working right now with Eschelon on options for
- 5 mechanizing the UNE-E billing process. And we have
- 6 been meeting with them over the last three weeks. In
- 7 fact, I think today is the day the final questions are
- 8 being sent to Eschelon. They had a number of
- 9 questions about the process and how we would go about
- 10 converting their existing base. So that work is in
- 11 progress with a commitment to mechanize the UNE-E
- 12 billing by the end of the year.
- 13 Subsequent to that, we have plans to meet
- 14 with McLeod in Cedar Rapids to start talking about
- 15 their plans for UNE-M, what they would like to do,
- 16 what their conversion plans are, and then to set a
- 17 time line in schedule to actually work on
- 18 mechanization for McLeod.
- MS. POWERS: We'd like to respond to that.
- 20 MR. MORRISETTE: This is Garth Morrisette
- 21 from Eschelon.
- 22 MS. CLAUSON: Garth, this is Karen. Could I
- 23 respond?
- MR. MORRISETTE: Sure.
- 25 MS. CLAUSON: This is Karen Clauson from

1 Eschelon. And I would like to point out Exhibit E-12

- 2 and the exhibits attached to that. In the Affidavit
- 3 of Lynne Powers, paragraph 12, page 5, Lynne says that
- 4 Qwest initially estimated that the interim process
- 5 would be in place by the first quarter of 2001.
- 6 Then if you turn to Exhibit 2 to the
- 7 Affidavit of Lynne Powers, which is part of E-12, and
- 8 you look at this e-mail from Qwest, our account
- 9 manager at Qwest at the time, an e-mail that's dated
- 10 January 12, 2001. It's directed to Garth Morrisette.
- 11 In that, she confirms that the billing for UNE-Star
- 12 was a short-term plan. And it says, in the short
- 13 term, how will Eschelon be billed? Owest continues to
- 14 bill lines, features at resale rates through existing
- 15 resale billing process.
- Then if you turn the page, the account rep
- 17 from Qwest goes on to identify long-term areas of
- 18 concerns that teams are developing solutions to. And
- 19 the first one is identify existing new USOCs necessary
- 20 to build product platform. And the fifth one is
- 21 develop billing process for flat-rated UNE deal.
- 22 Owest promised Eschelon in November of 2000
- 23 that this would be a mechanized process where we would
- 24 get accurate UNE bills, UNE-E bills. They told us
- 25 that they anticipated it would be completed in the

1 first quarter of 2001. We've had meetings since then.

- 2 Some of them are documented in this same exhibit.
- 3 Since then where at that time they were saying, we're
- 4 working on it. We're working on it. There have been
- 5 some delays. We're working on it.
- 6 Now, this month Qwest has come to us after
- 7 we've had the opportunity to raise this issue in the
- 8 271 context, and has said, now we're going to start
- 9 mechanizing it. I mean, we were told at the time, as
- 10 these exhibits document, that they were working on it
- 11 then. Now we have brand new proposals that were
- 12 presented to us as here's your choices at this late
- 13 date for how to now start doing this.
- 14 The first two proposals we were told if we
- 15 wanted to have them by the end of the year, we had to
- 16 decide if we wanted them the first day they were
- 17 described to us.
- 18 The first option involved manually faxing all
- 19 of our orders for UNE-E, which I think is unacceptable
- 20 on its face. So we didn't have too much problem
- 21 responding to that one the first day, the only day
- 22 given to respond if we wanted it by the end of the
- 23 year.
- 24 The second option involved now at this late
- 25 date going to CMP to have the work done to make this

1 promise that was made to us in 2000 accomplished and

- 2 to go through prioritization.
- 3 Now, we certainly think that if Owest needs
- 4 to do systems work to do this, it has to disclose it
- 5 through CMP, but it is not up to Eschelon or any other
- 6 CLEC to give up its issues that it's prioritizing so
- 7 that Qwest can live up to a commitment it made in
- 8 2000. And at the time it made the commitment, at the
- 9 time the account manager sent this e-mail, they didn't
- 10 say, we'll mechanize this if other CLECs agree to
- 11 prioritize it. They said they would do it. It was
- 12 part of providing a product. And as McLeod has said,
- 13 the workaround was supposed to be interim, and then we
- 14 would get accurate bills. That's never happened, and
- 15 we still have inaccurate bills.
- 16 The third option is to set the RSID or ACNA
- 17 code. And the way this happens with our provisioners
- 18 is they get our off-net orders come in or different
- 19 types of orders, and the provisioner would be doing
- 20 their UNE -- they do one order, and it would be UNE-P,
- 21 and they'd place it. Then because you have a
- 22 different RSID or ACNA that makes it look like a
- 23 different customer account, you would have to back out
- 24 of the system because you can't have both up in memory
- 25 at the same time. That if the next order was UNE-E,

- 1 then you'd have to back out, log off, log on under
- 2 this new number, get back into it, do that order and
- 3 go back and forth. Otherwise, we rearrange all of the
- 4 orders to implement some costly scrub to resort the
- 5 orders, which we have no place for.
- 6 So the options that have been presented are
- 7 not -- it's not what was agreed upon, and they're not
- 8 feasible. So we do need a mechanized bill. But the
- 9 way Qwest has proposed to do it is to turn it into a
- 10 CLEC problem, solve this for us, change your method so
- 11 that we can do this. And that is not what was agreed
- 12 upon and is not acceptable to us.
- Bonnie Johnson, you participated in those
- 14 calls. Have I stated that correctly?
- MS. JOHNSON: Yes, you have, Karen.
- I just wanted to add that also in looking at
- 17 changing to order processing through EDI, it also has
- 18 implications that it would hold up our process for
- 19 that as well.
- 20 MR. MORRISETTE: Karen, this is Garth
- 21 Morrisette. I wanted to interject a few things, also.
- 22 With respect to the process that McLeod
- 23 described is similar to the Eschelon process with the
- 24 exception that Eschelon receives a credit on our bill
- 25 for the UNE-E adjustment as opposed to a wire

- 1 transfer. And we've asked Qwest for the wire
- 2 transfer, and we would also like to receive the wire
- 3 transfer like McLeod gets.
- 4 Also, we're curious about how the true-up of
- 5 the UNE-E credits is reflected in the billing accuracy
- 6 data in the PID data because 100 percent of the UNE-E
- 7 bills are inaccurate, as McLeod just testified and
- 8 we've testified, too, that the reason these
- 9 adjustments are taking place is that the bills are not
- 10 correct, they're not accurate. So we'd like that
- 11 explained, how that shows up in the PID measure.
- 12 And then finally, just to give you an idea,
- 13 the UNE-E calculation is not perfect. We still have
- 14 problems with it. In March, we had a credit -- the
- 15 credit calculation was off by \$50,000 for Eschelon.
- 16 So the process itself is not perfect.
- 17 MR. BELLINGER: We all the sudden have about
- 18 a half a dozen issues now on the table.
- MR. CRAIN: We can address these if we can
- 20 pass the mike around.
- MS. BLISS: Good morning. This is Susie
- 22 Bliss.
- 23 And I just want to make sure that we're all
- 24 really, really clear here. My organization works on
- 25 the processes to get these products on down the line.

1 And we did form a team working with Eschelon. I know

- 2 it was probably about a year ago after I got back from
- 3 maternity leave, and we met weekly to try and figure
- 4 out how to get these orders on down the line. This is
- 5 a customized solution for this customer. It's a very
- 6 complex set of products. And they were asking for
- 7 things we haven't had to process before from a
- 8 wholesale perspective.
- 9 So we tried to work really closely, trying to
- 10 figure out how we can get these orders on down the
- 11 line. My staff, I directed them to put job aids
- 12 together for this customer. We put those together
- 13 back in the September time frame. They're very
- 14 complex job aids to help the customer get these orders
- 15 into Qwest so we can get them on down the line.
- We were still experiencing processing
- 17 problems both from the Eschelon side and the Owest
- 18 side even with these additional efforts. At one
- 19 point, we decided the latter part of last year to put
- 20 the project on hold. We discussed it in our weekly
- 21 meetings. It wasn't working for this customer. I did
- 22 get a confirmation call from Bonnie Johnson at
- 23 Eschelon confirming that we put the project on hold.
- We put the project on hold based on the
- 25 customer commitment and agreement and then switched

- 1 gears to UNE-P. Met in March of this year with
- 2 Eschelon up in Minneapolis to go through the UNE-P,
- 3 what that would look like, how we might help them.
- 4 Put together kind of a high level job aid for them in
- 5 March to say, here's what this would look like. Let's
- 6 try it and see if this works for you. So that's what
- 7 we've been focusing on.
- 8 When I read these comments that we needed to
- 9 all of a sudden start UNE-Star again, I was a little
- 10 surprised. And so now we have recently switched
- 11 gears, went back to look at UNE-Star and what it's
- 12 going to take to get this customer back up and running
- 13 on UNE-Star.
- 14 MS. CLAUSON: Could you confirm those dates
- 15 for us again? When do you say that occurred?
- MS. BLISS: Which part?
- MS. CLAUSON: We disagree obviously that
- 18 there's some kind of agreement. But when do you say
- 19 the agreement occurred to discontinue the --
- 20 MS. BLISS: It was the latter part of last
- 21 year.
- MS. CLAUSON: When?
- 23 MS. BLISS: I think it was maybe even like
- 24 the first part of the year, January.
- MS. CLAUSON: Of?

- 1 MS. BLISS: This year.
- 2 MS. CLAUSON: 2002.
- 3 MS. BLISS: Right.
- 4 MS. CLAUSON: And who was involved in that
- 5 decision from Eschelon?
- 6 MS. BLISS: Lynne was there in those weekly
- 7 meetings.
- 8 MS. POWERS: Let me respond.
- 9 I think, Susie, we're mixing issues. The
- 10 issue that we were talking about was mechanized
- 11 billing. The point that Susie talked about us meeting
- 12 and revising the job aids. Originally when Arturo and
- 13 Audrey worked out our UNE-E arrangement there was not
- 14 a lot of flow-through at the back end about how it was
- 15 going to work. And we were given a product to order
- 16 1FB lines with Centrex features falling out all over
- 17 the place. We had tons of customer service issues we
- 18 had to resolve. That's when Owest came out with 1FB
- 19 with CCMS. Had a whole host of other issues because
- 20 that was a product that Qwest was trying to
- 21 grandfather and no longer have available.
- 22 So that was the reasoning behind those issues
- 23 at that time. All along, we had an anticipation that
- 24 Qwest was going to continue to work on the mechanized
- 25 billing. And so let's not mix those issues because

- 1 they're very much -- were different at that time.
- 2 Then I think we went into this let's
- 3 discontinue that, and we jointly decided to do that.
- 4 That was a Qwest decision about the efforts to do
- 5 that. And we all along expected to have our
- 6 mechanized billing. And, again, mechanizing the
- 7 billing could possibly be accomplished without
- 8 requiring Eschelon to go through all of these things
- 9 we just described. And instead, as Karen mentioned,
- 10 we're making this an Eschelon problem versus Qwest
- 11 following through on its contractual obligation.
- MS. CLAUSON: I just want to clarify, at one
- 13 point you were restating what Susie said about
- 14 jointly. That that was not joint. That was something
- 15 Qwest said they would discontinue because of all the
- 16 provisioning problems, and that was separate from
- 17 billing.
- 18 MS. POWERS: Correct.
- 19 MR. CRAIN: And then if we want to address
- 20 the issue --
- 21 MS. BLISS: Yes. This is Susie again. I do
- 22 want to clarify, there were two issues, and I'm really
- 23 clear on both of them.
- 24 Owest continued to work on the mechanization
- 25 of UNE-Star. And I want to be really clear because we

1 had a team devoted to that working with our technology

- 2 partners getting a lot of this work done while meeting
- 3 weekly with Eschelon and talking about the day-to-day
- 4 issues as well. We were getting to the point in the
- 5 development cycle with UNE-Star that it was time to
- 6 bring the customer, Eschelon, in to talk about our
- 7 requirements so that we were crystal clear on what we
- 8 were working on and whether or not we were on the
- 9 right track. So I'm very clear about those facts.
- 10 MR. CRAIN: And then do we want to talk about
- 11 the --
- MR. BELLINGER: I can't hear you, Andy.
- MR. IBARRA: This is Arturo with Qwest.
- 14 MR. CRAIN: Wait. One more issue. Sorry, we
- 15 wanted to just address one more issue quickly.
- 16 MS. DUBUQUE: I don't know I have all the
- 17 details, but Karen mentioned earlier our proposal on
- 18 mechanizing UNE-E, an option which she mentioned that
- 19 we had to prioritize this through CMP and go through
- 20 that process which will delay, et cetera. One of the
- 21 things we are continuing to work on is to make this
- 22 process as transparent to Eschelon as possible. And
- 23 in the last three days, we have come up with a
- 24 solution that will make option 2 not something that
- 25 will have to go through CMP. And Eschelon will be

1 receiving a document today that will spell out that

- 2 process.
- We have also offered to convert their
- 4 existing base of UNE-Star. In other words, we at
- 5 Owest will issue all of the orders that will convert
- 6 their existing base in order to ensure that the
- 7 mechanized billing will all be in place by the end of
- 8 the year.
- 9 MS. POWERS: Question, Toni. Will those be
- 10 record only changes to our base?
- MS. DUBUQUE: Yes, they will.
- MS. CLAUSON: Again, that was the commitment
- 13 in November of 2000, to transparent to us convert the
- 14 base to UNE-Star. So that's not a new commitment.
- 15 What you've added is now you're saying you can do it
- 16 by the end of this year?
- 17 MS. DUBUOUE: Correct.
- 18 MR. BELLINGER: Mechanized billing, they
- 19 agree to do it by the end of the year.
- MS. CLAUSON: If we agree to this option 2,
- 21 which we haven't seen yet.
- Do you have enough information to describe
- 23 it?
- MS. DUBUQUE: I don't.
- 25 MR. BELLINGER: I don't want to get into that

1 for this forum. You all can work it out. And we

- 2 would not know whether it would be good or not.
- Why don't we take a break at this point.
- 4 MR. IBARRA: This is Arturo. Can we make one
- 5 more response before we go on break.
- 6 MR. BELLINGER: I'm sorry.
- 7 MR. IBARRA: I want to address one issue real
- 8 quick just to clarify for the record. And it's
- 9 related to Garth's point that in March, the UNE-E
- 10 true-up was off by 50,000. That was a one-time event,
- 11 and it was based -- the change that Qwest made to the
- 12 figures was based on some glitch we had with Eschelon.
- 13 We had made an incorrect assumption on that true-up,
- 14 and once we cleared it up with Eschelon, that was
- 15 worth about \$30,000. The other 18 we think was just
- 16 spreadsheet snafus. But I just wanted it clear for
- 17 the record that that wasn't an ongoing amount that
- 18 Eschelon was being shorted. It was just a one-time
- 19 occurrence for that month.
- 20 MS. CLAUSON: Arturo, this is Karen Clauson.
- 21 Although the \$50,000 figure is a one-time event, you
- 22 would agree, wouldn't you, that every month, Eschelon
- 23 and Qwest come up with somewhat different numbers and
- 24 have to compromise on the amount?
- 25 MR. IBARRA: I would agree. And it's usually

1 to the tune of maybe \$10,000 tops out of around half a

- 2 million.
- 3 MS. CLAUSON: But \$10,000, you know,
- 4 difference is not an accurate amount that we both
- 5 can -- this isn't a calculation you can come up with
- 6 an accurate this is what the bill should be.
- 7 MR. CRAIN: This seems to be the exact kind
- 8 of thing that is appropriate for a complaint hearing
- 9 or something rather than a 271 proceeding.
- MR. BELLINGER: I agree.
- 11 Rick had something.
- MR. WOLTERS: Andy, can you tell me what the
- 13 status of the UNE-Star is? Is it something you're
- 14 going to add to the SGAT? Is it something that's
- 15 available, or is it something that's just been more or
- 16 less limited to Eschelon and McLeod?
- 17 MR. CRAIN: It's something that has been
- 18 available and has been filed as an amendment that was
- 19 available to opt into and has been available since we
- 20 entered into it. And we actually specifically
- 21 discussed that in a couple workshops. And so it's not
- 22 a standard product we offer, so it's not in the SGAT,
- 23 but it is available for CLECs.
- MR. WOLTERS: And is it just Eschelon and
- 25 McLeod that take it right now?

- 1 MR. CRAIN: I believe that is true, yes.
- MS. CLAUSON: This is Karen Clauson. Andy --
- 3 MR. BELLINGER: Wait a minute.
- 4 MR. LIPSCHULTZ: Dan Lipschultz. I have to
- 5 drop off for another meeting at 10:00 your time, and
- 6 I'm wondering if there's going to be any further
- 7 discussion on this issue.
- 8 MS. SCOTT: Dan, I had one more question for
- 9 you. This is Maureen Scott again. Is the process
- 10 that Qwest has outlined for mechanized billing, is
- 11 that satisfactory to McLeod now?
- 12 MR. LIPSCHULTZ: I really don't have a clear
- 13 sense of what that process is, and so I don't think I
- 14 can comment and I don't know if you can, either,
- 15 Laurie. What I've heard is what I've heard over the
- 16 phone, and so I don't think I know enough about what
- 17 that process is to comment on it.
- 18 MS. DUBUQUE: Maureen, we have not presented
- 19 this to McLeod. We're in the process of setting up a
- 20 meeting. I don't know, the meeting might have already
- 21 been set up while I was gone. But there will be a
- 22 meeting where we will present this as an option for
- 23 McLeod to consider.
- MS. SCOTT: Okay.
- 25 MR. BELLINGER: We want to take a 15-minute

- 1 break.
- 2 MS. CLAUSON: I was just wondering if Dan
- 3 will still be on the line for these two points then.
- 4 MR. BELLINGER: For what?
- 5 MS. CLAUSON: I was going to make two more
- 6 points related to this issue, and I think Dan said he
- 7 had to leave.
- 8 MR. BELLINGER: 15-minute break.
- 9 (Recess taken.)
- 10 MR. BELLINGER: Let's get back, please.
- 11 We're ready to start.
- MS. CLAUSON: Karen Clauson from Eschelon.
- 13 We just wanted to -- Eschelon wanted to make a few
- 14 comments on what's been said, and I'll just state them
- 15 briefly.
- 16 First, there was an exchange of questions
- 17 about whether UNE-Star would be in the product
- 18 catalog. Qwest has said to the authorities that it
- 19 will also provide UNE-Star to residential customers,
- 20 but neither the Eschelon nor the McLeod contract
- 21 provide for that. And unless it's in the product
- 22 catalog or somewhere where someone can order that,
- 23 it's simply not in a documented available form.
- 24 Also, there have been some questions about
- 25 pricing discounts and whether in hindsight those

1 actually affect the pricing of UNE-E and whether those

- 2 should be made available to other people. And the way
- 3 to make them available because they're not in the
- 4 filed contracts would be again through the product
- 5 catalog or some standardized product documented in any
- 6 case.
- 7 With respect in Dan Lipschultz' points about
- 8 the termination of payments, Eschelon has filed in
- 9 this proceeding in another Arizona docket a letter
- 10 from Mr. Oxley, Jeff Oxley, of Eschelon, in which we
- 11 described that Qwest terminated payments to Eschelon
- 12 and made it a condition of resolving our other issues
- 13 that we terminated that agreement leading to those
- 14 payments.
- With respect to whether this issue is
- 16 appropriate for this proceeding as opposed to maybe a
- 17 complaint, Qwest has represented in this proceeding
- 18 and to the FCC that it is billing accurately. For
- 19 Eschelon, it's reporting a 99 to 100 percent billing
- 20 accuracy rate. As of May of 2000, as stated in
- 21 Exhibit E-9, UNE-Star represents 60 percent of
- 22 Eschelon's total month invoice amount. 60 percent of
- 23 our bills are 100 percent inaccurate. That measure
- 24 being reported does not reflect our experience, and it
- 25 is an issue for 271 that we are not being billed

- 1 accurately.
- 2 We believe that Qwest should have to
- 3 demonstrate compliance now because now is when they're
- 4 asking for approval. We've heard the earliest that we
- 5 would probably get mechanized bills would be the end
- 6 of the year. Then if that actually comes to fruition
- 7 would be a time to revisit whether 271 approval is
- 8 appropriate at that time. But at this time, the bills
- 9 are inaccurate. And with all of our other issues, we
- 10 believe that recommending 271 approval is
- 11 inappropriate.
- 12 Thank you.
- MR. BELLINGER: Okay.
- MR. CRAIN: And I think we've put our
- 15 positions on the record, and we're ready to move on to
- 16 collocation, I think.
- 17 MS. CLAUSON: We were going to do the UNE-P
- 18 bill invoice summary, the one-page document, while
- 19 Garth is still available. That shouldn't take long,
- 20 and then we'll go to collo.
- MR. CRAIN: That's fine.
- MS. CLAUSON: Garth, you are still there,
- 23 aren't you?
- MR. MORRISETTE: Yes, I am.
- 25 MS. CLAUSON: And please turn to Eschelon

- 1 Exhibit E-17.
- 2 Garth Morrisette, could you please describe
- 3 E-17 for us.
- 4 MR. MORRISETTE: Yes. E-17 is a
- 5 reconciliation of the Arizona UNE-P invoice for
- 6 Eschelon Telecom. And in the first column, we have
- 7 indicated the billmate files that are broken down by
- 8 categories. For example, the first category is
- 9 monthly service charges. Second category is
- 10 non-recurring charges. Down on the list.
- 11 The second column has percentage of the
- 12 invoice that we have found to be overbilled based on
- 13 our initial review of the UNE-P invoice.
- 14 And just let me preface this whole discussion
- 15 by saying the UNE-P invoices are fairly new to us, and
- 16 we're just going through this process of trying to
- 17 reconcile these bills. So what we've tried to point
- 18 out here is our initial review and where we think
- 19 there are inaccuracies. And I can go through
- 20 essentially three categories of problems that we've --
- 21 or issues that we've found in these bills.
- The first is where we've received bills in
- 23 billmate files without sufficient details to validate
- 24 the bills. We have to receive bills that allow us to
- 25 validate the charges on our bills. And that's an

- 1 issue.
- 2 A couple of examples where we're not able
- 3 to -- or we don't have the information to validate is
- 4 la, issue la, which is inaccurate Zone 2 rates that
- 5 are billed in Zone 1. What we mean by that is some of
- 6 the loop charges are -- should be billed as Zone 1
- 7 charges are billed as Zone 2 charges, which are higher
- 8 charges.
- 9 One of the things that's missing from the
- 10 bills is information about where the loops are
- 11 located, the CLLI information, the central office
- 12 information. And with that information in the bills
- 13 and the billmate files, that would allow us to
- 14 validate these bills much more easily. As it is now,
- 15 we have to do a manual process. We have to go on
- 16 Owest's Web site to locate the central office that the
- 17 lines are located in, and it's a very manual,
- 18 time-consuming process.
- 19 Another example is 1c and 1d, where there are
- 20 usage rates that are -- for the UNE-P product where
- 21 Qwest has combined the local switching rate with the
- 22 transport rate into a single price or a single rate
- 23 item on the billmate file. By combining those two
- 24 features, those two features are separately priced
- 25 UNE -- the UNE prices the Commission has priced for

1 Qwest. By combining those two features, it makes it

- 2 impossible for us to validate whether Qwest is billing
- 3 us correctly for usage.
- 4 Another example of just the bill presentation
- 5 is in 1g and 1h where the billmate -- in 1g, the
- 6 billmate files are missing columns that have the rate
- 7 associated with the product. What Qwest has said is
- 8 they bill us the total quantity or the total amount.
- 9 They have a column that has total amount, which is the
- 10 quantity times the rate. And it's just another
- 11 example where it makes it very difficult for us to
- 12 validate the bill. We'd like to see the bill have the
- 13 rate for each product so that we can validate it.
- 14 So that's one type of billing issue. One of
- 15 the issues is having the information to validate.
- 16 Another one is receiving bills with
- 17 inaccurate or inappropriate charges on the bills. One
- 18 example there is 1b, we're being billed for class
- 19 features and custom calling features separately.
- 20 Those features are part of the unbundled port. We're
- 21 paying an unbundled port rate as part of our UNE-P
- 22 product. And we should not be billed separately for
- 23 those custom calling and class features. We're seeing
- 24 that on our UNE-P bills.
- 25 Another example is 3a, the service order

1 activity, the fractional charges. That is basically

- 2 prorated charges that appear on our bills. We've
- 3 received charges on our UNE-P bills for local number
- 4 portability, for example. And the number of days that
- 5 are associated with that, the prorated, is up to five
- 6 years. So 1,500 days for lines that we only recently
- 7 converted or put onto UNE-P. So that's obviously an
- 8 error, and that's just another example of an error on
- 9 the bills.
- 10 Another example of errors on the bill is 9a,
- 11 the per-call usage charges. We're receiving on our
- 12 bills charges for usage features such as last call
- 13 return, which is star 69 feature. And, again, those
- 14 features, we're paying for -- already paying for as
- 15 part of the unbundled port. We're not supposed to be
- 16 charged separately for those features, yet we're
- 17 seeing them show up on our bill. So that's one
- 18 category just the features and items on the bill that
- 19 are inaccurate.
- 20 A third problem, an issue with the bills is
- 21 that it's a timely -- it's a time-consuming process to
- 22 go through and validate these bills. It takes a
- 23 senior executive level person to go through these
- 24 bills and dispute the bills with Qwest. Very time
- 25 consuming. And it takes place over time. And I want

1 to express that point. The dispute process does not

- 2 happen in a one-month or a two-month period. And
- 3 billing accuracy PID measure that Qwest is subject to
- 4 as part of this proceeding in my opinion does not have
- 5 the flexibility or the ability to really take into
- 6 account that process, that disputes may not be
- 7 resolved for four or five months sometimes, and
- 8 those -- if those disputes are resolved in our favor,
- 9 in other words, there are adjustments made to our
- 10 bill, those adjustments don't show up in the PID
- 11 measures because those PID results have already been
- 12 published because they're published soon after the
- 13 close of the reporting period.
- 14 So I just wanted to stress that point that
- 15 it's a long, time-consuming process, and I don't think
- 16 that it's really -- the billing accuracy measure is
- 17 really showing all of the -- is taking that into
- 18 account.
- 19 The final thing I just wanted to say is this
- 20 exhibit -- as I say, we're just getting our UNE-P
- 21 invoices, and this is our initial review. We will be
- 22 going through this with Qwest.
- 23 And with that, I'll turn it back over to
- 24 Karen.
- 25 MS. CLAUSON: And that was the only piece of

1 that billing part we had left. So we could move to

- 2 collocation now unless you want to go over that.
- 3 MR. CRAIN: We'll probably have to look at a
- 4 couple of these issues and address it when we have the
- 5 opportunity. So let's move to collocation.
- 6 MR. BELLINGER: You're going to look at --
- 7 MR. CRAIN: What's that?
- 8 MR. BELLINGER: What was that you said?
- 9 MR. CRAIN: After hearing that, we're
- 10 probably going to have to chat at a break; and then
- 11 when we address all the other issues, we'll address
- 12 some of those. And I think it's most efficient to
- 13 just move on to the collocation issues right now.
- 14 MR. BELLINGER: All right, let's do that.
- 15 MS. CLAUSON: If you turn to E-18, this is an
- 16 exhibit that lists the collocation and interconnection
- 17 issues. We'll also refer to E-19, which relates
- 18 specifically to collocation construction. So those
- 19 will be the two exhibits that Lynne will be speaking
- 20 to. And I believe we have Paul Hanser on the line.
- 21 Paul, are you there?
- MR. HANSER: I am here.
- 23 MS. CLAUSON: And could you tell them what
- 24 your title is, what you do.
- 25 MR. HANSER: I am senior director of network

- 1 engineering for Eschelon, and we do the switch
- 2 engineering, the collocation engineering, construction
- 3 within our network. I have the provisioning group
- 4 that orders the circuits. I have an E911 group that
- 5 takes care of that process.
- 6 MS. CLAUSON: Paul, if you could move that
- 7 phone a little closer to you. We're having trouble
- 8 hearing you.
- 9 MR. HANSER: Thank you.
- 10 MS. CLAUSON: Lynne will start this out.
- 11 Paul, you were sworn in this morning, weren't
- 12 you, Paul?
- 13 MR. HANSER: Yes.
- 14 MS. POWERS: So as Karen indicated, I will
- 15 talk through these issues, but Paul being of an
- 16 engineering background may lend some more expertise
- 17 and I will pause and ask him for additional
- 18 information.
- 19 On Exhibit E-18, we start out with the
- 20 collocation dust contamination dangers to our
- 21 collocated equipment. We have had several instances
- 22 where Qwest is performing construction in the central
- 23 office in which our equipment is collocated and has
- 24 not taken proper steps to protect our equipment. And
- 25 as a result -- and sometimes those activities, they

1 actually enter our collocation without informing us,

- 2 and that is also a breach of the security. These
- 3 instances, as I said earlier, are repeated.
- 4 And you can see an example of the first one
- 5 on E-19 where there is a picture of our experience in
- 6 the Orchard Central Office in Minneapolis. And that's
- 7 the first page, which is Minneapolis Orchard
- 8 collocation fuse panel. And as you can see, the
- 9 amount of dust is heavy. And so heavy that the words
- 10 dust were able to be written into the equipment with
- 11 our finger. And that is exemplified on the picture.
- 12 Obviously, this level of dust required that
- 13 professional cleaning be done in order to ensure that
- 14 the equipment was not damaged and service to our
- 15 customers was not affected.
- 16 The second page is the Minneapolis Orchard
- 17 collocation CAC filter screen. And there are two of
- 18 these parts of the machine that have been cleaned, and
- 19 you can see where they're kind of cleaned out and the
- 20 rest are filled with dust. So that's the extent of
- 21 dust that was on that equipment.
- The third page is the Orchard collocation.
- 23 And I believe that's similar, the same instance, and
- 24 you can see the level of dust wiped there.
- 25 And then there's another one for the UE9000

1 shelf, and you can kind of view these for yourself as

- 2 you flip through where the level of dust was quite
- 3 heavy.
- 4 Continuing on the topic of this, we had this
- 5 instance occur twice in the Orchard Central Office in
- 6 January and February. We were very concerned about
- 7 this. We felt that there was an issue of the dust.
- 8 Owest also removed the central cooling for the area
- 9 and replaced that cooling with a fan. This is
- 10 obviously an inadequate solution. And in the Orchard
- 11 Central Office, there's a separate room where our
- 12 equipment or other CLECs' and our equipment are, and
- 13 this was not affecting the Qwest equipment. And we
- 14 would contend that Owest would not find a fan to be an
- 15 adequate cooling for its own equipment. And, of
- 16 course, it endangered the service level for our
- 17 customers when they did that.
- 18 Qwest did provide Eschelon with a written
- 19 response once we escalated this, and they responded
- 20 with a statement throughout the life of this
- 21 construction project, Qwest has ensured that all
- 22 methods and procedures were followed and the dust
- 23 protection was appropriate and in place. Therefore,
- 24 if that is the case, then we need a change the methods
- 25 and procedures. Because if all procedures were

- 1 followed and it still resulted in this level of
- 2 potential damage and dust on our equipment, the
- 3 procedures are not adequate.
- 4 The problem reoccurred again in Denver, and
- 5 this problem was in March of 2001, the Denver Main
- 6 Central Office. And in that time, Eschelon's cage was
- 7 accessed without Eschelon authorization or knowledge
- 8 in trying to alleviate the situation.
- 9 Again, we escalated it. And Qwest would not
- 10 expose its own equipment to such conditions. And we
- 11 feel that it is not appropriate for them to expose
- 12 CLEC equipment to that level of potential damage.
- 13 Again, in June of 2002, Qwest construction
- 14 project in Scottsdale Thunderbird in Arizona also
- 15 allowed for dust on our equipment. Although the dust
- 16 levels are not quite as impressive from a picture
- 17 perspective, there was definitely dust there, required
- 18 cleaning. And also again the procedures are not
- 19 adequate to protect our equipment.
- MS. CLAUSON: I would add that as part of
- 21 E-19 is a change request that Eschelon submitted in
- 22 February of 2002 relating to this issue. And the June
- 23 2002 example that Lynne just referred to in the
- 24 Scottsdale Thunderbird in Arizona occurred after the
- 25 new procedures were put in place. So we have tried

- 1 through various means to address this issue.
- 2 Paul, could you describe some of the measures
- 3 that could have been taken in Scottsdale Thunderbird
- 4 in Arizona that were not.
- 5 MR. HANSER: Measures that could have been
- 6 taken. Yes. What we would have expected to see would
- 7 be that our equipment would be enclosed in plastic
- 8 with air conditioning forced into the plastic to keep
- 9 the equipment cool. That was one of the things that
- 10 was missing that should have taken place in all three
- 11 of these instances.
- In the two really bad ones, which were in
- 13 Colorado and here in Orchard in Minnesota, there was
- 14 no cleaning mechanism for people walking through the
- 15 building to clean their feet. The doors were left
- 16 open. We start talking about I know the break-in that
- 17 we had in Colorado, no one -- we paid for security.
- 18 No one gave us the courtesy of even calling us to ask
- 19 to enter our cage. We would have given them access to
- 20 the cage. Within the cage, they installed water pipes
- 21 that came over our equipment, which jeopardized it.
- 22 On the floor, it was -- again, in Colorado, it was the
- 23 floor was caked up with dry drywall dust. There were
- 24 copper shavings all over the place. Again, you never
- 25 install water over electronic equipment. And that was

- 1 in violation. So there has to be better quality
- 2 construction drawing evaluations or evaluation process
- 3 of what they're trying to do.
- 4 With the instance here in Minnesota, I think
- 5 most of the -- enclosing the equipment again in
- 6 plastic, forcing cool air. People that enter the
- 7 space have some way of cleaning their feet off
- 8 electrostatically. They did have that in Arizona. It
- 9 did not keep it totally clean, but it was better than
- 10 what we saw in Minneapolis. So that's just a few of
- 11 the things I think they should have done.
- MS. CLAUSON: Thank you, Paul.
- 13 I'll add a couple of things. In E-19,
- 14 there's a letter dated March 21st, 2001, which
- 15 explains what Paul Hanser referred to as a break-in.
- 16 A Qwest-approved contractor removed the pins securing
- 17 Eschelon's collocation cage to gain access instead of
- 18 simply asking Eschelon for access.
- 19 In the most recent example, although we are
- 20 glad that the dust wasn't as bad as the previous
- 21 examples, we do attribute that to our monitoring it
- 22 because we're sensitive to this problem and catching
- 23 it early before it could have gone to that extent.
- 24 And that was on our part as opposed to Qwest putting
- 25 up plastic and taking those measures that would have

1 prevented the issue even after the new procedures were

- 2 put in place.
- 3 MS. POWERS: Okay. Next is --
- 4 MR. HANSER: This is Paul once again. I do
- 5 have another comment.
- In Denver, thinking more about the
- 7 corrections to the problem, I went out personally and
- 8 saw that location, and I talked to the site manager,
- 9 and I asked him, what's it going to take to keep our
- 10 site clean, our collocation clean. And his general
- 11 comment was, they replaced my good people with new
- 12 people, untrained people, to give me more work, and
- 13 now they expect me to monitor the construction within
- 14 this whole building. So that there is a whole process
- 15 right there that needs to be cleaned up.
- MS. CLAUSON: Thank you, Paul.
- 17 MS. POWERS: The next issue is providing
- 18 timely APOT information. And most of these issues
- 19 from this point forward on collocation/interconnection
- 20 as Karen spoke of yesterday, we have been in a process
- 21 of trying to negotiate and work off of the SGAT with
- 22 Qwest and have started with collocation and
- 23 interconnection. So we are at a point here where
- 24 we -- because we've started that, and, again, we have
- 25 been involved in the last year and a half or more of

- 1 proceedings, but with these, we are able to provide
- 2 you with suggested language for the SGAT, so we'd like
- 3 consideration of this language.
- 4 On this issue, providing timely APOT
- 5 information, Qwest provides preliminary but not final
- 6 alternative point of termination or APOT information
- 7 15 days before the ready for service date of a
- 8 collocation.
- 9 We have found that by tying -- and Qwest does
- 10 allow us to place orders against that preliminary APOT
- 11 information, but routinely, that preliminary
- 12 information changes. They state that it's final, but
- 13 we find it to be preliminary, and it changes.
- 14 Eschelon has asked Qwest to develop a process
- 15 to provide CLECs with final APOT information 15 days
- 16 before ready for service. Therefore, it would allow
- 17 us to actually use the collocation space at the ready
- 18 for service date. To date, because that information
- 19 is not final, we can't use it at the ready for service
- 20 date. And we have suggested a new provision should be
- 21 added to the SGAT at 8.4.1.2.1. And I won't read
- 22 that, but that is listed there, and that would give a
- 23 suggestion for the SGAT that would alleviate this
- 24 issue.
- 25 MS. SCOTT: Lynne, could I just suggest that

- 1 Qwest look at this language over the lunch hour as a
- 2 take-back and get back to us and let us know your
- 3 thoughts.
- 4 MR. CRAIN: We certainly will.
- 5 MS. POWERS: And just to let you know, we
- 6 have been negotiating this with Linda Miles, and all
- 7 of these have been denied by Qwest to date.
- 8 Collocation quote preparation fee is the next
- 9 item. Qwest charges this fee when a CLEC makes an
- 10 initial request for caged collocation space in Qwest
- 11 premises. But it also charges this fee when we make a
- 12 minor change later. And for an instance, one example
- 13 of this is we requested a decrease in DC power. And
- 14 Owest has stated that the quote preparation fee would
- 15 need to reapply again at the full cost.
- 16 And it is our stance that Owest should not be
- 17 permitted to charge that level of fee and that the fee
- 18 should be cost-based for the amount of work that we're
- 19 requesting. And, again, we feel that Qwest's SGAT
- 20 should be amended to state that Qwest will only charge
- 21 a cost-based fee for augments and changes to
- 22 collocation orders.
- 23 Reduction in power is the next issue. Qwest
- 24 has taken a position that Eschelon needs to sign a
- 25 contract amendment to simply terminate unwanted power

1 to the collocation space. So essentially, we have

- 2 overpower in our collocations. We would like to
- 3 reduce that. And rather than being able to do that
- 4 quickly, we are asked to go through an amendment
- 5 process to amend our interconnection agreement. It's
- 6 a simple database change. It should not require
- 7 either a contract amendment or a charge.
- 8 Next item is material changes to collocation
- 9 order. Qwest's SGAT at Section 8.4.1.2 defines
- 10 material changes to a collocation order as those
- 11 changes that would impair Qwest's ability to meet
- 12 applicable intervals and would require Qwest to incur
- 13 financial penalties.
- 14 This language is subjective, and it gives
- 15 Qwest unlimited authority to decide what constitutes a
- 16 material change. The definition of material change
- 17 should be objective and should be added to the SGAT.
- 18 MS. CLAUSON: Ellen or Paul, do you have an
- 19 example that Qwest claims is material that we do not
- 20 believe is material?
- 21 MR. HANSER: I think the power -- Paul
- 22 Hanser. I think the power is a good example where we
- 23 want to remove something that's not in use today, the
- 24 fuses are not even installed in the BDFCs where the
- 25 power terminates into Qwest, and all we want to do is

1 turn it back over to Owest. Right now, we're in the

- 2 process of getting quotations for that throughout our
- 3 six markets and through the escalated application fee.
- 4 MS. CLAUSON: Thank you.
- 5 I think we'll move on now to timely
- 6 assignment of collocation space.
- 7 MS. POWERS: On that subject, Eschelon has
- 8 experienced actually here in Arizona where we had
- 9 observed a collocation space adjacent to Eschelon's
- 10 equipment that was open and had not been in use for
- 11 some months. We wished to have that space. We made
- 12 that known to Owest. Because we observed it. But
- 13 what our observation is that we need a policy or a
- 14 process where CLECs are given timely notice of space
- 15 availability such that they can act upon that
- 16 availability and express their interest. It so
- 17 happened to be that we knew about this one because we
- 18 saw it. So, again, Qwest should have a process in
- 19 place for timely reassignment of reclaimed collocation
- 20 space for these situations.
- 21 In addition, Qwest has also charged Eschelon
- 22 SGAT rates. When we did actually get this space,
- 23 Qwest charged Eschelon SGAT rates for cageless
- 24 collocation space in the amount of approximately
- 25 \$53,000. Eschelon has not opted into the SGAT in

- 1 Arizona, but Qwest insisted on charging Eschelon SGAT
- 2 rates. And we believe that the cageless space
- 3 required little preparation since it had already been
- 4 in use by another CLEC and required just essentially
- 5 to run power and provide APOTs to the space and that
- 6 the charge of 53,000 is overcharging the CLEC in this
- 7 case or Eschelon in this case.
- 8 MR. CRAIN: Can I ask you a question on that.
- 9 So did you have in your contract prices for cageless
- 10 collocation?
- MS. CLAUSON: Yes.
- MR. CRAIN: So there's a specific price for
- 13 cageless collocation in your contract?
- 14 MS. CLAUSON: Ellen, do you want to address
- 15 that?
- MS. GAVIN: Yes, Karen. Actually what we
- 17 were quoted is the SGAT price for the cageless
- 18 collocation. And we have not adopted the SGAT. And
- 19 what we were comparing that price to is what we paid
- 20 for an earlier cageless collocation under our
- 21 contract.
- 22 MS. CLAUSON: An earlier collocation space in
- 23 Arizona under the contract.
- MR. CRAIN: So you've got a specific price in
- 25 your Exhibit A to your agreement for cageless

- 1 collocation?
- MS. GAVIN: My understanding is -- and, Paul,
- 3 please correct me if I'm wrong -- that the price for
- 4 the cageless collocation is comprised of several
- 5 elements, one of which is ICB, but the rest are not.
- 6 And what we used as a comparison for the ICB portion
- 7 is the same price as we got for ICB for our previous
- 8 collocations that we had done.
- 9 Is that correct, Paul?
- 10 MR. HANSER: That's correct.
- MR. CRAIN: And so is the issue the price of
- 12 the ICB?
- MS. CLAUSON: The issue is twofold. The fact
- 14 that we didn't find out about the space. We had to
- 15 kind of fight to get it. And then once we got it,
- 16 they charged us rates that are SGAT rates even though
- 17 there are contract rates. It doesn't say, this is
- 18 your ICB under your contract rates. It specifically
- 19 says in the rates that Qwest gave us, these are SGAT
- 20 rates, even though we've not opted in and even though
- 21 Qwest has previously been able to interpret our
- 22 contract in a way for another space that gave us
- 23 contract rates for cageless collocation that were
- 24 lower than what they've charged us now under the SGAT.
- 25 MR. CRAIN: So let's say there are four

- 1 rates. One of them is ICB, and you have specific
- 2 rates for the other three. Are you saying that you
- 3 were charged the wrong rates for the other three, or
- 4 is it the ICB that you're complaining about?
- 5 MS. GAVIN: My understanding is that the
- 6 other three rates are different, the pricing for it is
- 7 different than -- the current pricing is different
- 8 than what we had before when we were charged under our
- 9 contract.
- 10 And can you give an example of that, Paul, of
- 11 one of these three?
- MR. HANSER: If you just look at the --
- MS. GAVIN: We shouldn't get specific. We do
- 14 have three other elements, and the pricing for the
- 15 elements under what we were given as an SGAT price are
- 16 different prices than what were given under our
- 17 contract.
- 18 MS. CLAUSON: In other words, it's not
- 19 limited to the ICB.
- 20 MR. HANSER: Let me elaborate on some of the
- 21 other problems with the quote that we got. We asked
- 22 for two bays. They quoted three bays. They
- 23 include -- normally they include in past experiences
- 24 we bought DC power separately from the bays. In this
- 25 quote, they have lumped bays and power together. They

1 have significantly changed the way we order cables.

- 2 For an example, today there are four line
- 3 items, and previously there was one line item for
- 4 cable. In all cases, the pricing for that has gone up
- 5 pretty significantly.
- 6 MS. CLAUSON: Paul, this is Karen. I have a
- 7 question. When you say they changed the way we
- 8 ordered it, is the form different, the ordering form,
- 9 or how was that change --
- 10 MR. HANSER: It's the line items on the form.
- MS. CLAUSON: And we are unaware of a change
- 12 request by Qwest or a notice changing the process for
- 13 ordering, which that would be a CLEC-impacting change
- 14 that should be noticed by CMP?
- MR. HANSER: Right, that's correct.
- 16 MS. CLAUSON: Maureen Scott from the Staff
- 17 has a question for you, Paul.
- 18 MS. SCOTT: What part of the charges were
- 19 ICB?
- MS. CLAUSON: She asked, what part of the
- 21 charges are ICB?
- MR. HANSER: The additional bay.
- MS. CLAUSON: The additional bay?
- MR. HANSER: Yes.
- MS. CLAUSON: Was ICB.

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1 MS. SCOTT: And when did this occur?
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- 2 MS. CLAUSON: When did this occur?
- 3 MR. HANSER: The date -- May 16th, 2002.
- 4 MR. PAPPAS: Is this caged or cageless?
- 5 MS. CLAUSON: Cageless.
- 6 MR. HANSER: The date for the other one was
- 7 last year.
- 8 MS. CLAUSON: The date for the old one, you
- 9 mean the previous contract pricing?
- 10 MR. HANSER: The previous contract pricing
- 11 was last year.
- 12 MS. CLAUSON: Last year. And this was recent
- 13 for the pricing, but do you know the date or the
- 14 approximate time frame for the \$53,000 SGAT quote?
- 15 MR. HANSER: The \$53,000 SGAT quote was May
- 16 16th, 2002.
- MS. CLAUSON: Thank you.
- 18 MR. BELLINGER: How much difference would
- 19 there be in what you expected?
- 20 MS. CLAUSON: How much difference is the
- 21 \$53,000, Paul, than what you would have expected for
- 22 this collocation space?
- 23 MR. HANSER: We would have expected somewhere
- 24 around 35 or \$36,000 for the space. And if I can
- 25 elaborate a little more about the space. It's a space

1 that we claimed from Prism. Cable racking was already

- 2 there. This is a cageless site adjacent to our
- 3 existing bays. Essentially no build-out whatsoever
- 4 other than building power and APOT, 1,100 DS0 pairs
- 5 over to this space. And just for the space alone, the
- 6 standard configuration, that came out to \$29,953,
- 7 which is also I think is a bit excessive, considering
- 8 that Qwest really had to do almost nothing.
- 9 MS. CLAUSON: And our comment on that is
- 10 simply we're using the old contract rates. The new
- 11 ones are not in effect. And so we think that rate is
- 12 excessive, but it is the old contract rate. So when
- 13 he said what we would expect, what we would expect
- 14 under the contract.
- 15 MS. SCOTT: And I would just like to make a
- 16 point because I was involved in the Commission's
- 17 wholesale pricing docket here. And the wholesale
- 18 pricing docket concluded, and the final order was
- 19 issued I believe in May or June. And in that docket,
- 20 I know Qwest did take a lot of ICB prices and at the
- 21 request of the Commission and other parties
- 22 established fixed rates in that docket.
- MS. CLAUSON: As of when?
- 24 MS. SCOTT: I don't have the final order with
- 25 me, but I can get the date that it was signed.

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1 MS. CLAUSON: This is a debate we've been
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- 2 having with Qwest is, when are those rates effective.
- 3 The SGAT in Arizona to our knowledge has not been
- 4 updated to reflect the new rates, and we are not
- 5 seeing the new rates yet. So we definitely are
- 6 interested in knowing the effective date if you at
- 7 some point learn it.
- 8 More questions on this one or move on?
- 9 MR. BELLINGER: Move on.
- 10 MR. PAPPAS: Just one quick one. What bay
- 11 configuration was it? How many bays?
- MS. CLAUSON: Paul, what bay configuration?
- MR. HANSER: We requested two bays. And keep
- 14 in mind, these are not racks of equipment. That is
- 15 just blank space with nothing sitting in those spaces
- 16 other than our and our APOT.
- 17 MR. PAPPAS: Thank you.
- 18 MS. POWERS: Adjacent off-site collocation is
- 19 the next issue. Qwest's SGAT does not provide for
- 20 adjacent off-site collocation. The FCC has made that
- 21 a requirement. Qwest refuses to provide Eschelon with
- 22 adjacent off-site collocation. We have suggested
- 23 language for Section 8.1.1.6 of the SGAT.
- MS. CLAUSON: Before you move on, we'll just
- 25 point out as it does in these materials that this is a

1 type of collocation offered by SWBT. We believe that

- 2 the FCC has said that if another ILEC offers another
- 3 type of collocation, another ILEC must also offer it
- 4 unless it's not technically feasible. Therefore,
- 5 we've asked for it under that rationale.
- 6 MS. SCOTT: Andy, I would renew the request
- 7 that where we come across specific language they
- 8 propose --
- 9 MR. CRAIN: I've got it written down. We'll
- 10 look at it over lunch.
- 11 MR. BELLINGER: When you say the FCC ordered
- 12 it, you're referring to their --
- 13 MS. CLAUSON: The FCC has not addressed this
- 14 particular issue. They've articulated a more general
- 15 principle that if you get it somewhere, you should get
- 16 it elsewhere.
- 17 MS. POWERS: The next item is ICDF
- 18 collocation. Qwest's SGAT does not provide for
- 19 interconnection or LIS trunking at the ICDF. And we
- 20 have suggested language for the first section of
- 21 8.2.5.1 regarding the availability of interconnection
- 22 at the ICDF collocation.
- Next item is unforecasted collocation
- 24 intervals. Eschelon objects to Qwest providing CLECs
- 25 with a collocation interval in excess of 90 days for

- 1 unforecasted collocation when facilities are
- 2 available.
- 3 MS. CLAUSON: With respect to that last one,
- 4 we also have Exhibit E-14, which is an exchange of
- 5 e-mails between Paul Hanser of Eschelon and Linda
- 6 Miles of Qwest. And in paragraph 4, she reiterates
- 7 her position that unforecasted collocation
- 8 intervals -- that their position on this issue remains
- 9 unchanged.
- 10 We do note in our Exhibit E-18 that it does
- 11 appear from the Arizona SGAT that Qwest has changed
- 12 its position on this issue. So what we would like
- 13 with respect to this issue is to get a confirmation of
- 14 that and whether Owest is going to offer that to
- 15 Eschelon as well. We have -- our experience with this
- 16 interconnection agreement negotiations is Qwest says,
- 17 we want a multistate contract. We want interface to
- 18 be as consistent as possible. But when a ruling is in
- 19 their favor on an issue, they say, except for that
- 20 state. But if a ruling goes the other way in that
- 21 state, we have to find that ourselves and bring it to
- 22 them before they'll say, oh, okay, we'll give you
- 23 that. And this is one of those examples.
- 24 So we do want to know, because Linda Miles is
- 25 taking one position and it looks to us that Section

- 1 8.4.3.4.3 gives what we want, whether Qwest is
- 2 agreeing -- is revising its position now despite what
- 3 Linda Miles has told us.
- 4 MR. CRAIN: Are you saying that's in the
- 5 Arizona SGAT and we won't allow you to add that for
- 6 Arizona?
- 7 MS. CLAUSON: Right. In our negotiations
- 8 we've asked for this, and we have been told, no, you
- 9 can't have it. And that's in the exhibit that I
- 10 referred to from Linda Miles. If you look at
- 11 paragraph 4, we describe this issue in Paul Hanser's
- 12 e-mail. Linda responds and says no.
- 13 MR. CRAIN: We'll look at that over lunch.
- 14 MS. CLAUSON: Thanks. And that's what we're
- 15 asking for, is an answer.
- MS. POWERS: Moving on to interconnection,
- 17 which is the next page. And the first item there,
- 18 actually items 1 and 2 are somewhere related. Paying
- 19 of transit charges on Qwest intraLATA toll calls.
- 20 Owest's SGAT defines transit traffic as local and
- 21 exchange access. And our belief is that transit
- 22 charges should apply to local traffic only.
- 23 Essentially, by applying transit charges to toll
- 24 traffic is allowing for double recovery for Qwest
- 25 where they're actually recovering access charges to

- 1 interexchange carriers for the toll calls and also
- 2 trying to recover transit charges for the same to the
- 3 CLEC.
- We've suggested that the last section of
- 5 7.2.2.3.1 should be deleted and the second to last
- 6 sentence should be changed to what we've suggested
- 7 here.
- The intraLATA toll transit is paragraph 2.
- 9 And, again, Qwest itself may be the intraLATA toll
- 10 carrier, yet Qwest seeks to charge local carriers
- 11 access charges simply because the call transits its
- 12 network. And, again, Section 7.3.7.2 should be
- 13 deleted.
- 14 Signaling parameters is the next item. Qwest
- 15 proposes to charge CLECs switched access if the CLEC
- 16 fails to provide CPN or calling party number for local
- 17 traffic. CLEC should not be charged switched access
- 18 charges for local traffic whether or not a call record
- 19 contains CPN. The two issues are unrelated, and we're
- 20 not clear on Qwest's logic for this. Access charges
- 21 cannot be legally charged for local traffic is the
- 22 fact of the matter. Qwest proposes to charge or not
- 23 charge access based on the provision of CPN, not on
- 24 whether the call is toll or local.
- 25 Again, we have a suggestion for Section 7.3.8

1 and have a new sentence for the third sentence in that

- 2 paragraph. And it would result in the use of separate
- 3 trunk groups that would ensure the proper charges for
- 4 toll and local calls.
- 5 The next item is paying for Category 11
- 6 records. Eschelon believes that Owest should bill at
- 7 a cost -- bill cost-based rates and only charge for
- 8 records that a CLEC is able to use to bill customers.
- 9 Our suggested language for SGAT Section 4
- 10 would require that the word "billable" be put in front
- 11 of the records and say that Qwest would charge for
- 12 billable records only.
- 13 Actual and assumed mileage --
- 14 MR. MORRISETTE: Lynne, could I interrupt.
- 15 On the Category 11 records, there's one other issue.
- 16 And it's my understanding that in the recent cost
- 17 docket that Qwest had proposed a rate element for the
- 18 Category 11 records but that that rate element was --
- 19 or that it was taken out by Qwest and it was not
- 20 included in the final cost docket or the final
- 21 Commission order. So I think we need to clarify that
- 22 to the extent the Commission has not established a
- 23 price for the Category 11 records, the CLEC would not
- 24 be billed for those Category 11 records and that
- 25 they'd only be billed Commission-approved rates.

- 1 MS. POWERS: Thank you, Garth.
- 2 Actual and assumed mileage is the next issue.
- 3 Currently, the SGAT states that Qwest will charge the
- 4 applicable LIS tandem switching and tandem
- 5 transmission rates at an assumed mileage rate. We
- 6 propose that that should be actual versus assumed.
- 7 Eschelon has attempted to negotiate actual mileage
- 8 rates in our interconnection agreement, and Qwest has
- 9 refused to put that in.
- 10 Eschelon believes that CLECs should have the
- 11 right to pay for the actual miles traveled, not
- 12 assumed. And, for instance, if Qwest is using average
- 13 miles for an entire state, CLECs whose territory do
- 14 not cover the entire state and perhaps only covers the
- 15 metropolitan area would be paying an incorrect or
- 16 higher rate. We have suggested language changes for
- 17 Section 7.3.7.1.
- 18 MR. BELLINGER: Your first paragraph
- 19 references different sections.
- MS. POWERS: Ellen, on Section 5, actual
- 21 versus assumed mileage, the first paragraph references
- 22 Section 7.2 versus the language suggestion referencing
- 23 7.3. Is that a typo?
- MS. GAVIN: Yes, it is, and I'll check to see
- 25 which one should be -- I don't know which one it

- 1 should be. That is a typo.
- MS. POWERS: Thank you. Good eyes.
- 3 Tandem failure. Did you want to make a
- 4 comment?
- 5 MS. CLAUSON: Yes. We did our take-back on
- 6 the tandem failure events, which was to get the
- 7 notification that was sent out of the tandem failure.
- 8 And I have showed these to Andy Crain, and he said
- 9 even though they're marked privileged and
- 10 confidential, I can discuss them. Correct, Andy?
- 11 MR. CRAIN: Yes.
- 12 MS. CLAUSON: We did confirm, and we have
- 13 here for anyone who would like a copy. You can pass
- 14 these around. And the tandem notification that went
- 15 out, these happen to be two examples from Utah. Are
- 16 labeled at the bottom confidential information and/or
- 17 proprietary information notice. And there's a
- 18 paragraph that follows that. "This information is
- 19 confidential and/or proprietary to Qwest
- 20 Communications, Inc. Any use of this information by
- 21 recipient shall adhere to and conform with the
- 22 Nondisclosure/Confidentiality terms and conditions of
- 23 the Interconnection Agreement" -- and it goes on with
- 24 some other language.
- 25 So this is the notification that we were

- 1 describing yesterday that does not contain
- 2 confidential information. There are some CLLI codes,
- 3 but you can find those on the Web site. The
- 4 information that's on here is a note: No calls
- 5 passing through tandem switch tech support working
- 6 issue. That's something that you could tell them over
- 7 the phone, and it is also not confidential again
- 8 because Qwest can tell its own customers that. This
- 9 failure is affecting them as well.
- And so this is the language we've asked be
- 11 removed or we be given a version of this without that
- 12 language, particularly in those situations where the
- 13 end-user customer has received information --
- 14 misinformation and wants verification not just from us
- 15 but through Qwest that this was a Qwest tandem
- 16 failure.
- 17 And, Andy, have you got a response?
- 18 MR. CRAIN: No, and we need to address that.
- 19 I don't know where our witness is on that point.
- 20 MS. CLAUSON: So that could be your
- 21 take-back. How's that?
- MR. CRAIN: That's fine.
- 23 MS. CLAUSON: But I did want to say that we
- 24 did complete that.
- 25 There were some other take-backs from

1 yesterday, but they were Qwest's, so I assume they'll

- 2 do that as part of their presentation.
- 3 MR. CRAIN: Yes.
- 4 MS. GAVIN: Karen, I wanted to let you know
- 5 that under interconnection issue No. 5 that the
- 6 section number should be 7.3.7.1.
- 7 MS. CLAUSON: 7.3.7.1?
- 8 MS. GAVIN: Correct. To replace 7.2.7.1.
- 9 MS. CLAUSON: So we will make -- we would
- 10 like E-18 to be noted that it is corrected that
- 11 paragraph 5 on page 7 of E-18 should read in the first
- 12 sentence of paragraph 5, Section 7.3.7.1.
- MS. GAVIN: Yes, thank you.
- 14 MS. CLAUSON: Thank you for catching that
- 15 typo.
- 16 Those were the issues that we wanted to raise
- 17 with respect to collocation and interconnection.
- 18 MR. BELLINGER: Okay.
- 19 MR. WOLTERS: Andy, do you know when Qwest is
- 20 going to file a revised SGAT with the new rates that
- 21 came out in June in Arizona?
- MR. CRAIN: No, we can find out.
- 23 MR. WOLTERS: Because my understanding is the
- 24 rates are effective immediately, effective the date of
- 25 the order.

1 MR. CRAIN: And I'll find out. I don't know

- 2 anything about that.
- 3 MR. WOLTERS: Thanks.
- 4 MR. BELLINGER: So that's your issues?
- 5 MS. CLAUSON: Those are the issues that we
- 6 brought here today. Thank you.
- 7 MR. BELLINGER: Thank you.
- 8 So, Qwest, are we ready for your
- 9 presentation?
- 10 MR. CRAIN: I think we are.
- 11 MS. GAVIN: This is Ellen Gavin from
- 12 Eschelon. We couldn't hear very well there. Did
- 13 someone state when the new rates in Arizona are
- 14 effective?
- 15 MS. CLAUSON: Andy Crain from Qwest is going
- 16 to check when the SGAT will be revised. Rick Wolters
- 17 from AT&T said he believes they went into effect, but
- 18 we're going to get some confirmation on that.
- 19 Could we have a two-minute break?
- 20 MR. BELLINGER: Do you want to take a
- 21 five-minute break before you start?
- MR. CRAIN: That would be fine.
- 23 (Recess taken.)
- MR. BELLINGER: If we can -- Andy, are you
- 25 ready?

1 MR. CRAIN: Yes. I guess we have an issue to

- 2 address at the start.
- 3 Eschelon provided their report cards in this.
- 4 To respond to that, we'd like to at least get the
- 5 Staff the Eschelon-specific performance results for --
- 6 that we publish every month, and these would be the
- 7 June results. But those are confidential, and
- 8 probably we should address if we just provide those to
- 9 the Staff or if we provide them to all parties who
- 10 have signed confidentiality agreements.
- 11 MS. CLAUSON: For June, did you say?
- 12 MR. CRAIN: Yes.
- 13 MS. CLAUSON: So this is one that we haven't
- 14 been provided the detail ourselves yet or even seen.
- 15 We have the April and May in aggregate, and we haven't
- 16 received any detail for April or May and haven't
- 17 receive the June.
- 18 MR. WILLIAMS: I believe they've got access
- 19 to that. I don't recall the status of how you get
- 20 yours specifically, but it's been available for over a
- 21 week to all CLECs for their individual result.
- MS. POWERS: Is the detail available on the
- 23 Web or --
- MR. WILLIAMS: What we're providing is what
- 25 I'm saying is available.

1 MS. POWERS: What we're asking, is the detail

- 2 behind the summary available?
- 3 MR. CRAIN: The summary is what -- our
- 4 results is what you're calling a summary?
- 5 MS. POWERS: Yes.
- 6 MR. CRAIN: The published results.
- 7 MS. CLAUSON: Garth, are you still on the
- 8 line?
- 9 MR. MORRISETTE: Yes, I am, Karen.
- 10 MS. CLAUSON: Andy, will you state the
- 11 question. And, Garth, listen to it and see what
- 12 they're asking first. Do you want to put our results
- 13 in the record? Is that what you're asking?
- MR. CRAIN: Yes. We want to put the
- 15 Eschelon-specific published results on the record in a
- 16 confidential format.
- 17 MS. CLAUSON: In confidential format. You're
- 18 going to mark them confidential.
- 19 Garth, what do you think of that procedure?
- 20 MR. MORRISETTE: Well, that is the -- that's
- 21 the aggregate results you're talking about as opposed
- 22 to the detailed results? The detail raw data?
- 23 MR. CRAIN: It's not the detail raw data.
- MR. BELLINGER: It's not the customers.
- 25 MR. CRAIN: Probably the one thing you might

- 1 be concerned about is the numbers, denominators,
- 2 numerators.
- 3 MR. MORRISETTE: Right, the volume. Is there
- 4 any way to redact the volumes and just show the
- 5 percentages? I don't think we have a problem showing
- 6 the percentages, and that's the kind of information we
- 7 provided in our report card, is the percentages.
- 8 MR. WILLIAMS: That would make it
- 9 non-confidential. The confidential part is the
- 10 volumes.
- 11 MR. BELLINGER: I thought the CLEC results
- 12 were also confidential.
- 13 MR. WILLIAMS: That's what makes them
- 14 confidential.
- MR. WOLTERS: Well, AT&T has no interest in
- 16 seeing Eschelon's results. If you want to mark them
- 17 super secret highly confidential and just provide them
- 18 to Staff and Eschelon, that's fine.
- 19 MS. SCOTT: There is a highly confidential
- 20 category, not a super secret one.
- 21 MR. WOLTERS: We don't need a copy is what
- 22 I'm saying.
- 23 MS. CLAUSON: And then for the record, if
- 24 you're talking about them rather than put the record
- 25 in the number, put in the percentage.

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1 MR. CRAIN: We'll call these highly
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- 2 confidential and give a copy to the Staff.
- 3 MS. CLAUSON: That's fine.
- 4 MR. CRAIN: So we don't need all these
- 5 copies.
- 6 MS. CLAUSON: And that procedure assumes that
- 7 even though other CLECs who weren't here and didn't
- 8 say what Rick said, they still only get the public
- 9 portion, correct?
- 10 MS. SCOTT: Right.
- MS. CLAUSON: Thank you.
- MR. WOLTERS: I don't know if there is going
- 13 to be a public portion. I just thought you were going
- 14 to give the results to them as a highly confidential
- 15 exhibit, and whatever you discuss on the record will
- 16 be part of the public record.
- MR. CRAIN: And we will not mention any
- 18 volumes or anything when we discuss it on the record.
- 19 MS. CLAUSON: Can you e-mail this to someone
- 20 at Eschelon so they could know -- so Garth can see it
- 21 online?
- MR. CRAIN: Mike, are you online to e-mail
- 23 this?
- MR. WILLIAMS: Yes, I could.
- 25 MR. MORRISETTE: This is Garth Morrisette.

1 We do have the aggregate results that were published

- 2 June 24th, and it's data through May. We don't have
- 3 the June published report.
- 4 MS. CLAUSON: Is my computer up there so if
- 5 they e-mailed it to my address, you would get it?
- 6 MS. GAVIN: Why don't you send it to Bill
- 7 Markert's address. We know that's up.
- 8 (Discussion off the record.)
- 9 MS. GAVIN: Karen, can you tell us when that
- 10 material's being sent?
- 11 MS. CLAUSON: I think it's being sent right
- 12 now. He's online in the room.
- MS. SCOTT: Karen, can RUCO have a copy of
- 14 it?
- MS. CLAUSON: Yes, it would be the
- 16 confidentiality designation.
- 17 MS. SCOTT: It would be treated as highly
- 18 confidential.
- MS. CLAUSON: RUCO would like a copy as well.
- MR. CRAIN: Do they get a copy?
- 21 MS. POZEFSKY: I've signed a protective order
- 22 in the 271.
- MR. CRAIN: And, Beth, do you know if the
- 24 highly confidential allows RUCO to see CLEC data?
- 25 MS. POZEFSKY: I don't know if I signed two

1 of them. I recall signing one, and I don't know when

- 2 that was.
- 3 (Discussion off the record.)
- 4 MS. SCOTT: Andy, Eschelon said that they're
- 5 fine with it, and Dan will sign an Attachment A to the
- 6 protective order.
- 7 MR. CRAIN: As long as you're fine with it,
- 8 we're fine.
- 9 MR. WILLIAMS: And the e-mail has been sent.
- 10 MS. GAVIN: Thank you.
- 11 MR. BELLINGER: Do you want to mark this as
- 12 an exhibit?
- MR. CRAIN: I suppose it's Qwest Exhibit 1.
- MR. BELLINGER: Qwest 1.
- MR. CRAIN: Qwest super highly secret.
- 16 MR. BELLINGER: Tom, did you say you had a
- 17 procedural question?
- 18 MR. DIXON: Andy, is it possible to have
- 19 these e-mailed to parties to the extent you have soft
- 20 copies?
- MR. CRAIN: Yes.
- MR. DIXON: On the ones you have soft copies.
- 23 I'm just wondering if that could be done, that would
- 24 be helpful to me on the phone, and presumably Liz
- 25 Balvin or anyone else on the phone would love to see

- 1 them as we go.
- 2 MR. CRAIN: And to the extent we have them,
- 3 we will e-mail them. Obviously, you don't get the
- 4 first one.
- 5 MR. DIXON: I understand obviously at your
- 6 convenience. Any filings would be helpful.
- 7 MR. CRAIN: Thanks.
- 8 MS. SCOTT: And Cap Gemini has also requested
- 9 a copy. And they have signed the protective order, so
- 10 I assume parties would not have a problem with their
- 11 looking at the results.
- MR. CRAIN: We certainly don't have an
- 13 objection. This is your data.
- MS. CLAUSON: The highly confidential
- 15 designation applies to them as well, so they can't --
- MS. SCOTT: Yes.
- MS. CLAUSON: Okay.
- 18 (Discussion off the record.)
- MR. BELLINGER: Mike, we're ready.
- 20 MR. WILLIAMS: This is Mike Williams. I'll
- 21 address issues related to performance measurements and
- 22 focusing around Eschelon's report card and mainly in
- 23 two areas highlighting differences between the PIDs
- 24 that the Arizona collaborative has developed and Qwest
- 25 has reported and also discussing the results that come

- 1 from that.
- 2 It was mentioned before we seem to have an
- 3 issue of dueling results or dueling numbers, and
- 4 that's certainly going to be the case anytime you have
- 5 different sources of numbers. We understand that the
- 6 collaborative effort that we've gone through for the
- 7 past three years has been for the purpose of
- 8 addressing this issue and coming to a common
- 9 foundation of what should be measured and how it
- 10 should be measured and then ensuring that the party
- 11 responsible for producing those measurements, in this
- 12 case Qwest, is doing it right and is held to that.
- 13 And that process or those that have followed this know
- 14 that that has been extensive, probably more extensive
- 15 than any in the industry to date.
- 16 And the conclusion that has been rendered
- 17 really by everyone that has looked at our measurements
- 18 has concluded that they are reliable and accurate.
- 19 And further, we recognize we're in a dynamic operating
- 20 environment. Going forward, there are in place or
- 21 will be provisions that will continue to ensure that,
- 22 both through Performance Assurance Plans, where in
- 23 every one of them there's opportunity for data
- 24 reconciliation and auditing as well as penalties that
- 25 relate to not only the missed performance but if an

- 1 error in the data results to -- affects a payment,
- 2 then there's a penalty associated with that as well.
- 3 So there are plenty of provisions in place to
- 4 address this issue. And what we see is that we now
- 5 have that common foundation. We have a basis to rely.
- 6 In fact, it allows all CLECs, large and small, with
- 7 lots of resources or without resources, to look to
- 8 this collaboratively developed, independently
- 9 developed source of information and use that as the
- 10 basis for looking at service. Because that's what
- 11 we're all looking at now, service quality. To do
- 12 that, you have to start with the data, and sometimes
- 13 you end up with the data, too. But that's what you
- 14 have to do to have a reasonable and efficient effort
- 15 to address service quality.
- So first, looking at the PIDs and looking at
- 17 the Eschelon report card, we have nine measurements
- 18 that are on the report card. I don't remember the
- 19 exhibit number of that. Was it E-1?
- MS. SCOTT: It's E-5.
- MR. WILLIAMS: And then I'll also be
- 22 referring to Owest-1 a little later.
- I would note that just overall, what you see
- 24 here in terms of the purpose and the description are
- 25 something that is a starting point for what Qwest

- 1 measures under the collaboratively developed PIDs.
- 2 There's also been provided some formulas, and I would
- 3 note that generally the formulas sound similar to what
- 4 Qwest's PIDs measure. But where you get into the
- 5 differences and where the details matter is in things
- 6 like what should be included, what should be excluded,
- 7 what has been -- how do you define the starting point
- 8 and the ending point.
- 9 What we found -- well, let me first before I
- 10 say that indicate that, for example, Qwest's PIDs are
- 11 clearly focused on inward activity only. They are
- 12 focused on a specific set of rules that were even
- 13 further refined during the test and the audits
- 14 relating to application dates, completion dates, what
- 15 those dates mean because you can get different
- 16 variations that can cause different results if you
- 17 don't be precise about that. Things like do you count
- 18 Saturday as a business day. How do you handle
- 19 Sundays. How about holidays. Calendar days versus
- 20 business days. All of those kinds of concepts make a
- 21 big difference. And what makes it difficult to try to
- 22 respond to what differences you may see in Qwest's
- 23 results versus what Eschelon reports are those kinds
- 24 of differences that aren't clear.
- 25 Among those are the rules for what month you

1 even report a result in. And the data reconciliation

- 2 effort found one of the common reasons for there to be
- 3 a difference between what a CLEC saw and what Qwest
- 4 saw was what month did they report it in. And Qwest
- 5 uses the date upon which the order or transaction was
- 6 completed in our service order processor as an
- 7 example. And the CLEC may not and probably doesn't
- 8 have access to that information. So there are some
- 9 things -- in fact, Cap Gemini Ernst & Young pointed
- 10 out during one of the final workshops the specific
- 11 areas which Pseudo-CLEC could not have known certain
- 12 data fields because they're just not privy to that.
- 13 That's why we had the third party collaborative to
- 14 ensure that Qwest is doing it right.
- 15 Other differences are in detail a lot of
- 16 exclusions that our PIDs specify which are not
- 17 specified for Eschelon. There's a whole number of
- 18 them which you can see in the PID document that
- 19 defines measurements. And each one of those can
- 20 create a lot of points for differences, depending on
- 21 how people interpret those. Ours have been
- 22 interpreted and audited to demonstrate that what we
- 23 have done is appropriate to the PID and to the intent
- 24 of what the PID is measuring.
- 25 A couple of things about the data

1 reconciliation that just says it's not unusual to see

- 2 differences. And, in fact, in the Liberty
- 3 reconciliation, which included Arizona, Liberty noted
- 4 that it could understand easily why a CLEC would
- 5 perceive a difference just because of things that they
- 6 saw, not that anyone was in error, just that there are
- 7 inherent and natural differences between CLEC systems
- 8 and the data fields they capture and Qwest's systems
- 9 and the data fields that we capture, and it's enough
- 10 to create differences in measurements.
- 11 The Liberty audit made a point that the CLEC
- 12 data was not as reliable as Qwest's, which again would
- 13 be understandable because ours has gone through an
- 14 extensive testing and auditing procedure, and the
- 15 CLECs' data has not.
- 16 I think I've covered the kind of definitional
- 17 differences, the kinds of things that might explain
- 18 generically some of the differences. Let me just now
- 19 go into looking at some of the results.
- 20 I was concerned a little bit that Eschelon
- 21 reported what it characterizes as satisfactory and
- 22 unsatisfactory based on benchmarks that are -- that it
- 23 set, which we respect in the sense of serving them as
- 24 a customer. But in a 271 proceeding, we need to focus
- 25 on what's the standard for satisfying the 271

- 1 checklist, and fundamentally it's parity with retail
- 2 or a specified analog. And where there is not such or
- 3 where it has been agreed otherwise, then a benchmark
- 4 that's been specified. And Eschelon's standards are
- 5 not set on that basis.
- 6 There was a comment made by Eschelon, I
- 7 believe it was by Ms. Clauson, to the effect that
- 8 notwithstanding if standards are not parity, and they
- 9 acknowledge that, the results or in other words the
- 10 conclusion of satisfactory or unsatisfactory would be
- 11 the same as parity. And I take strong issue with
- 12 that. As I will now point out as we go through some
- 13 of the results and show that parity and the benchmarks
- 14 agreed upon by the parties in this collaborative,
- 15 Qwest is, the vast majority, almost always, almost
- 16 always meeting the standard.
- 17 Let's look then at the specifics at -- and
- 18 I'll just highlight a couple because we don't need to
- 19 go through each and every one. As I look at E-2,
- 20 which was pointed out as timeliness of coordinated
- 21 cutover and Eschelon did not mention that there was
- 22 not a Owest measurement for this or that the one that
- 23 was closer or the process that was applied by Qwest
- 24 somehow involved a one-hour time frame, which Eschelon
- 25 said was unreasonable.

- 1 The problem is they are applying the --
- 2 apples and oranges. They're applying the wrong time
- 3 frame to the -- really the wrong performance. They're
- 4 talking about lift to lay time, which means what
- 5 period of time the customer is out of service. And I
- 6 would think an hour would be excessive for a customer
- 7 who had requested a coordinated cut, meaning that it
- 8 mattered how long they were out. There may be a
- 9 customer on the side who they want a service, but it's
- 10 not critical to them, and so they might not order a
- 11 coordinated cut or a hot cut.
- But here we are talking about where it does
- 13 matter. I would say an hour is too long, but that's
- 14 not Owest's process. Owest does have a measurement,
- 15 OP-7, which measures the interval from lift to lay,
- 16 basically, including testing to ensure that it's
- 17 working. And our average results, as you can see in
- 18 the exhibit, which -- we turn in Exhibit Qwest 1 to
- 19 OP-7, which is on page --
- 20 MS. SCOTT: 57.
- 21 MR. WILLIAMS: 57. You can see we're always
- 22 less than four minutes, at least on average, for the
- 23 volumes indicated. And they're not insignificant
- 24 volumes. And more recently, three minutes for the
- 25 last six or seven months. And in June, two minutes on

1 average. Excellent performance by any standard for

- 2 the time that a customer is actually out of service
- 3 during a cutover where they ordered a coordinated or a
- 4 hot cut in this case.
- 5 The hour I think that they talked about
- 6 probably came from the concept expressed in OP-13,
- 7 which is dealing with a window saying, okay, fine, you
- 8 have this cutover and you're going to keep that lift
- 9 and lay outage time low, but are you completing the
- 10 thing in the time window that everybody expects it on
- 11 that due date. So there, yeah, there's an hour leeway
- 12 that makes sure that while you're doing this and
- 13 you're doing it carefully in keeping the outage time
- 14 low, when you get it done, you're still doing it
- 15 within the window or within the hour of a window as to
- 16 when it actually completes. But that's not saying
- 17 that the customer is out of service for an hour.
- 18 The other one that I'll just kind of focus on
- 19 is OP-5 or E-3, the new service installation quality.
- 20 And here, while OP-5 might be related, let's make no
- 21 mistake that E-3 --
- 22 MR. BELLINGER: Mike, comment on your chart.
- MR. WILLIAMS: Go ahead.
- MR. BELLINGER: I believe that you've got an
- 25 error there.

- 1 MR. WILLIAMS: Which one?
- 2 MR. BELLINGER: On OP-7. You have two
- 3 minutes twice. Zero twice.
- 4 MR. WILLIAMS: I don't see that. Where are
- 5 you looking? Which month?
- 6 MR. BOYLES: The vertical legend.
- 7 MR. WILLIAMS: Interesting. The vertical
- 8 legend appears to have an interesting anomaly there.
- 9 I was looking at the actual results which were
- 10 reported which feed that. It doesn't change what I
- 11 said.
- 12 MR. BELLINGER: A quick comment. For
- 13 example, in April, you were three minutes. That's per
- 14 unbundled loop?
- 15 MR. WILLIAMS: Right.
- MS. POWERS: That's an average?
- 17 MR. WILLIAMS: That's an average of three
- 18 minutes in that case per loop cut.
- 19 MR. BELLINGER: And the way I understand,
- 20 Eschelon's reporting it as a five-minute interval for
- 21 the total cut.
- MR. WILLIAMS: Theirs is also per loop.
- 23 MR. MORRISETTE: I wanted to clarify. We're
- 24 not measuring just the lift and lay time. And the
- 25 report card says lift and lay, but what we mean by

1 that is the entire interval from the start of the lift

- 2 and lay to the notification. So it's from the frame
- 3 due time to the notification of completion.
- 4 MR. WILLIAMS: Which sounds like when it
- 5 should have started to when it was notified as
- 6 completed.
- 7 MR. MORRISETTE: Correct.
- 8 MR. WILLIAMS: Not necessarily when it
- 9 actually started versus when the customer was actually
- 10 back in service.
- 11 MR. CRAIN: Can I ask a question on that,
- 12 Garth.
- 13 MR. MORRISETTE: I stand corrected. We
- 14 measure the actual.
- MS. POWERS: And that's what it states.
- MR. CRAIN: Actual what?
- 17 MR. MORRISETTE: The actual completion time
- 18 -- from the actual start time to the actual completion
- 19 time.
- MR. CRAIN: So when we call you on a loop,
- 21 that's when you start, you don't start at the frame
- 22 due time?
- MR. MORRISETTE: Correct. And when you
- 24 notify us that it's complete, that's when we stop the
- 25 clock.

1 MR. VIVEROS: So in a scenario where you have

- 2 a cutover that involves four loops, we'll contact you
- 3 saying we're ready to begin the hot cut.
- 4 MS. JOHNSON: Correct.
- 5 MR. VIVEROS: That starts the clock. When
- 6 you get notice that that entire hot cut has been
- 7 completed, you attribute -- and let's just say, for
- 8 example, it took 20 minutes. You attribute 20 minutes
- 9 to all four of those loops.
- 10 MS. JOHNSON: That is correct. This is
- 11 Bonnie Johnson.
- 12 MR. WILLIAMS: And Owest's measurement is as
- 13 specified in the PID, and this has been this way for
- 14 more than a couple years. The lift time is defined as
- 15 when Qwest disconnects the existing loop, and the
- 16 completion time is when Qwest completes the applicable
- 17 test after connecting the loop to the CLEC.
- 18 And then this is done in the context of
- 19 OP-13, which, as I said, incorporates a broader view
- 20 of now having managed the outage time to a minimum,
- 21 then OP-13 says, now, over all, how did you do
- 22 timeliness wise. And that's where the concept of
- 23 notification comes in and is -- our performance with
- 24 respect to notifying the CLEC that it's complete.
- We need -- for OP-13 to qualify it as a

- 1 satisfactory or a met cut, we need to have received
- 2 verbal CLEC approval before starting the cut. So, in
- 3 other words, if we start that cut without approval, it
- 4 counts as a miss.
- 5 We need to complete the physical work and
- 6 appropriate tests, which is pretty much what OP-7
- 7 measures, in the three or four minutes or two minutes.
- And then thirdly, we need to complete the
- 9 Qwest portion of any associated L&P orders and,
- 10 finally, call the CLEC with the completion information
- 11 all within one hour of the agreed-upon window.
- 12 So that's understanding you've got a due
- 13 date. You're managing that cut so that will minimize
- 14 down time. Now, to get the whole thing completed
- 15 within an hour on that date that you said you would.
- 16 MR. CRAIN: Can I ask a question on the
- 17 Eschelon numbers. I quess I'm starting to understand
- 18 a little more, but I might be confused.
- 19 You count from the time -- if you say you
- 20 have an average of four and a half loops per order.
- 21 So you count from the time we call you -- and let's
- 22 say it's four. And then you have to do the four. And
- 23 you count the amount of time it takes to do all four,
- 24 and then we call you back. And if that takes eight
- 25 minutes, you attribute eight minutes to each loop that

- 1 was cut?
- MS. POWERS: No.
- 3 MS. JOHNSON: No. That would equate to two
- 4 minutes per loop. But we take the total number of
- 5 lines -- total number of minutes and divide it by the
- 6 total number of lines.
- 7 MS. POWERS: Does that make sense, Andy?
- 8 MR. CRAIN: Yes. Okay.
- 9 MR. WILLIAMS: And I've seen that in their
- 10 data, and so that's how they've done it.
- 11 So we believe here the evidence is really
- 12 strong based on verified, validated, accurate
- 13 reporting that we're doing very, very well in our
- 14 timeliness of coordinated cutovers.
- 15 Moving on now to E-3, and this is where I was
- 16 starting to say let's be real clear that even though
- 17 OP-5, which is Qwest's measurement, is referenced, E-3
- 18 really is different. E-3 is not like OP-5 directly.
- 19 It may include some elements, but it has significant
- 20 differences.
- 21 OP-5 is, as its name and as its definition
- 22 state, is a measure of new service installation
- 23 quality. And that's precisely what it does, and it's
- 24 doing it right, and there's no fix required for it to
- 25 do its job right. OP-5 is measuring installation

- 1 quality, provisioning quality. And it is measured
- 2 against a standard of parity. That was brought up
- 3 yesterday as a concern when the ordering accuracy
- 4 issue was folded in. And while ordering accuracy is
- 5 an issue people want to monitor, nevertheless,
- 6 provisioning quality is on its own a parity issue, and
- 7 Qwest is satisfying that.
- 8 Let's look just a few pages earlier than we
- 9 did in the preceding one on page 41 of Exhibit Q-1 or
- 10 Qwest-1. Again, looking at parity. If you take the
- 11 UNE-P POTS, which was an item of interest, every month
- 12 except -- well, every month but one in the last recent
- 13 months and in the full 12 months every month but two
- 14 satisfied parity. The pattern is clearly a pattern of
- 15 parity.
- And then there was mention briefly the no
- 17 trouble found issue. One of those months disappears
- 18 if you look on page 45 where we provide the additional
- 19 information. This OP-5 star where we -- it's exactly
- 20 the same as OP-5. The only difference is we take out
- 21 those no trouble found tickets which were not only
- 22 just no trouble found but which were sort of
- 23 substantiated of that by the fact that they didn't
- 24 have another trouble ticket that closed to real
- 25 trouble within 30 days. So it's not just only no

- 1 trouble found. It's those for which there was no
- 2 trouble found in 30 days.
- 3 MS. POWERS: Could I ask a question about
- 4 that. You said that that was substantiated, that no
- 5 trouble found, because another trouble ticket did not
- 6 reopen in 30 days. How would Qwest handle then no
- 7 trouble found yet an order had to be established in
- 8 order to fix the problem, that no trouble found?
- 9 MR. WILLIAMS: That's a different issue. As
- 10 I said, this one's measuring -- as the name and the
- 11 definition talks about, it's measuring provisioning
- 12 quality. So as to that issue, we're satisfying
- 13 parity. And especially so -- we don't even need to
- 14 exclude no trouble founds to do that. But if you do
- 15 exclude them, it's even more clear.
- 16 MS. CLAUSON: Where in the measurement is the
- 17 issue that Lynne mentioned measured?
- 18 MR. WILLIAMS: That's the separate issue of
- 19 the ordering quality that we talked a lot about
- 20 yesterday, which we're addressing in a number of ways.
- 21 And I don't need to repeat anything, but just to say
- 22 that -- in fact, what I intended to do was we had
- 23 provided to Eschelon and the Staff copies of our
- 24 federal reply which replied to some of these issues on
- 25 several parties' parts.

1 And you can find our assertions that I was

- 2 making yesterday in that filing on pages 22 --
- 3 actually, from the beginning, we talked generically
- 4 about how the audits and tests have found that our
- 5 performance measurements are accurate and reliable.
- 6 But we address specifically the manual order issue on
- 7 page 22 of that reply affidavit and point out, as I
- 8 mentioned yesterday, that the broad base of evidence
- 9 from all the tests, all the audits and all the data
- 10 reconciliations show that we don't really have a
- 11 problem of significance.
- Now, with manual handled orders. Now, we're
- 13 not perfect. We do -- there's going to be some
- 14 errors. But the level is reasonable, as particularly
- 15 Liberty's data reconciliation showed after looking at
- 16 10,000 orders and trouble tickets. And I'll leave the
- 17 details in that reply. It's there. You can see just
- 18 point by point what I'm talking about. Observation by
- 19 observation how low those percentages are.
- 20 So the issue is, not do we have a serious
- 21 problem. The question is, is there a PID that
- 22 captures this. And before there wasn't, but now there
- 23 is that captures a portion. We're also providing some
- 24 additional information we haven't given a PID number
- 25 yet to, but it's data nonetheless that is what we

1 represent it to be. And we are in a process going

- 2 forward that will continue to address that.
- 3 And the Performance Assurance Plans will
- $4\,$  assure that we do because whether it's measured or
- 5 not, if there is an error in an order that affects
- 6 performance, our PIDs will capture it. If it affects
- 7 the accuracy of the measurement to where the issue is
- 8 not captured, it will get captured in the
- 9 opportunities or maybe in the data reconciliation and
- 10 audits that the Performance Assurance Plans call for,
- 11 in which case if they affect a result that affects a
- 12 payment, we're going to get penalized there, too. So
- 13 we have some significant provisions in place that will
- 14 ensure that our already good performance in the area
- 15 of accuracy will remain so.
- MS. CLAUSON: Do those statements you just
- 17 made apply to a loss of features? And with respect to
- 18 your statements about the penalties, will those apply
- 19 to the service order issues we raised that our
- 20 end-user experiences as a maintenance trouble?
- 21 MR. WILLIAMS: The loss of features is the
- 22 kind of thing that is in the second part of data that
- 23 I mentioned. I mentioned the new PID, PO-20. And
- 24 then there's the adjunct information we've come to
- 25 call it that if there's a loss of features and that

1 call goes to a call center, that will be captured in

- 2 that database that we're talking about. And that
- 3 would be part of that dimension that we would be
- 4 measuring.
- Now, as far as OP-5, one thing about OP-5 is
- 6 that it will capture if there's trouble tickets. So
- 7 if there are, it will capture. Otherwise, it will go
- 8 in these other measurements that we're talking about.
- 9 But, again, there are thousands of things that we
- 10 could measure that's not being measured. The ones
- 11 that we selected were the ones that were of importance
- 12 or there was a problem.
- 13 Here there's been no evidence that has been
- 14 validated by anyone, the test didn't discover any,
- 15 that there's a serious enough problem to deal with a
- 16 lot more measurements. That will come up. If it
- 17 does, it will come up in Long-Term PID Administration.
- 18 MS. CLAUSON: Again, we've been absent the
- 19 last year and a half. This is an extremely serious
- 20 issue to us. And as we understand it, neither the
- 21 adjunct information or PO-20 will be associated with
- 22 the PAP at this time. And to us, that's a serious
- 23 omission.
- 24 MR. CRAIN: And I think we identified that as
- 25 an issue yesterday, and I don't know how much more we

- 1 need to go over that.
- MS. CLAUSON: He made a general statement
- 3 about every one of these issues is going to be taken
- 4 care of and will be associated with penalties, and
- 5 that statement is not true as to our issues.
- 6 MR. CRAIN: And I'm not saying you shouldn't
- 7 have raised it. I'm just saying I think we know what
- 8 the issue is, and let's move on.
- 9 MR. WILLIAMS: So I've covered new service
- 10 quality. You can see we're meeting parity.
- 11 Now, I would just generally point out for the
- 12 rest of the measurements that you could go point by
- 13 point, and if you flip through the pages, if we look
- 14 just briefly where there's volumes, maybe focusing on
- 15 UNE-P POTS, such as page 25 of the Eschelon report,
- 16 consistently meeting parity on commitments met for
- 17 dispatches within MSAs. That's the middle draft on
- 18 page 25.
- 19 And I kind of glossed over, I'm kind of
- 20 assuming that because of the collaborative we know
- 21 when you look at that, but the easy way to tell that
- 22 parity is met is to look in the far right column of
- 23 the table of data. In this case, the far right column
- 24 ends in a number that says negative 1.67. Anytime
- 25 that number is negative, then parity is considered to

1 be met. If it's zero or positive, it's not. It's

- 2 really that simple.
- 3 And so using that kind of a rule, you can
- 4 flip -- and we'll turn to the next page. You get the
- 5 next kind of disaggregation for UNE-P POTS. You see
- 6 again all negatives. Look at the next draft down on
- 7 page 27. Centrex 21, small volumes at this dispatch
- 8 level, but consistently parity.
- 9 Analog loops on page 29, consistently parity
- 10 with established -- well, I need to say on this case,
- 11 the PID has a benchmark of 90 percent, which we're
- 12 constantly way above, more like in the rage of 95 to
- 13 96 percent. But we also show the parity of a similar
- 14 retail analog just for additional information. It
- 15 doesn't really help in this case, but it might in some
- 16 application.
- Moving to OP-4 on page 33, this is
- 18 installation intervals. Same products, UNE-P POTS in
- 19 the middle of the page. Consistently parity. Not a
- 20 month missing. Same with Centrex 21.
- 21 Skipping a page to page 35, same thing except
- 22 some of the earlier months of November, say -- let's
- 23 see. The last six months, four out of six were parity
- 24 on no dispatches. We acknowledged in the
- 25 collaborative that there are some issues.

1 I'll point out -- when I say there's issues,

- 2 it's with no dispatch. Because no dispatch has
- 3 multiple standard intervals. And that -- the repair
- 4 comparative can be affected by different distributions
- 5 of higher or lower standard intervals.
- 6 And so what we do is what the FCC has done.
- 7 And that is, if you meet the established standard that
- 8 was -- especially those that were collaboratively
- 9 developed, inquiry over. You passed the test. At
- 10 least on that point. The FCC consistently does that,
- 11 and they say so. They say, the inquiry is generally
- 12 over -- that's almost a quote -- when you meet the
- 13 established standard.
- 14 If there is a statistically significant
- 15 difference where the parity score in this case, for
- 16 example, is zero or above, then they look beyond the
- 17 data to see why. Is it an isolated incident? Is it
- 18 competitively meaningful? Sometimes the statistical
- 19 tool is too powerful for its purpose. It can actually
- 20 detect a difference that's not meaningful. It's
- 21 actually too powerful. They look to see a trend. And
- 22 finally, they look across the whole checklist item.
- 23 We're looking at provisioning. This one has four two
- 24 out of four months that have parity. How do we look
- 25 overall. And that's the kind of process that they

- 1 apply and they've consistently applied.
- 2 And so I would say that we have -- the latest
- 3 two months are parity and four out of six in the
- 4 context of all the others on the same product for
- 5 provisioning is really dispositive of a very strong
- 6 result.
- 7 Analog loops on page 37, consistently
- 8 parity. One exception -- two exceptions in two
- 9 months.
- 10 Anyway, I could go on and on. You can just
- 11 go through here, and I'll represent that I've gone
- 12 through here and if you go to provisioning or if you
- 13 skip back to the repair pages, such as page 65, you
- 14 just see parity all over almost always. And when you
- 15 have that strong of a case meeting the standards, then
- 16 there's no question in my mind whether you look at
- 17 Eschelon specific, you can go to our CLEC aggregate
- 18 and find a very similar story for Arizona or to our
- 19 regional results. You see a very similar story. You
- 20 see a strong case that we're satisfying the 271
- 21 requirements. Otherwise, the differences that you may
- 22 see between us and the data somebody brings are going
- 23 to be subject to the factors that we've seen and that
- 24 I've already explained.
- Two other points just to kind of dot some I's

- 1 and cross some T's. There was the question about
- 2 UNE-Star and how it's reported. How it's been
- 3 reported. I address that in that same reply
- 4 declaration that I've provided to Eschelon and to the
- 5 Staff in our federal reply for our first five states
- 6 that we filed. That particular issue is found on page
- 7 45 of the declaration. And I'll just represent that
- 8 what was asserted at least in the federal level and
- 9 here that we were reporting Eschelon's UNE-E and
- 10 UNE-Star lines as UNE-P and that somehow we had failed
- 11 to provide requisite notice of starting to do that.
- 12 This explains in general that we have gone
- 13 through the requisite processes to report these kinds
- 14 of things. Until we had -- or should I say before we
- 15 had a UNE-P Centrex or UNE-P Centrex 21 category,
- 16 those items of UNE-Star, UNE-E, were reported in
- 17 resale. But as soon as we had the PID category, which
- 18 we went through the normal process to do so and
- 19 specifically the October 2001, we actually published
- 20 by an e-mail September 22nd to all parties that we
- 21 were bringing this to the TAG meetings. We have
- 22 brought it to both the ROC and the Arizona TAGs.
- 23 We've received approval from those TAGs to add the
- 24 UNE-P Centrex category, at which time any UNE-Star
- 25 that would have fit that classification would have

1 started to be reported. And then UNE-P -- and UNE-P

- 2 Centrex 21 as added as a PID category in the March
- 3 time frame of 2002. And so, again, that's where you'd
- 4 start to see those results.
- 5 And not only starting then, but since we did
- 6 it, since we did have the capability to go back, we
- 7 did a rerun back so that you would see as far back as
- 8 we could, at least to January 2001, you would see that
- 9 these combinations that happened to come by various
- 10 names, whether it's UNE-E, UNE-M, UNE-Star, would
- 11 still be PID compliant now that we have a category
- 12 since either October or March, and would be found in
- 13 those places in our reporting. And if you look at the
- 14 current reporting, whatever you see in that entire
- 15 12-month report by now contains this level of
- 16 reporting.
- 17 Finally, there were assertions about billing
- 18 accuracy. And Eschelon said our bills are 100 percent
- 19 inaccurate. And as I understood it, that was related
- 20 to the practice of billing UNE-Star as resale. And I
- 21 don't have the details of that part, but what I
- 22 understand is that there was an agreed-upon
- 23 arrangement that that's the way it was wanted by the
- 24 parties.
- Now, there may be disagreement with the time

1 frames which I'm not qualified to address, but as far

- 2 as a measurement goes, BI-3, which measures billing
- 3 accuracy focuses on adjustments for errors. And
- 4 that's the basis upon which the parties felt we could
- 5 measure accuracy. Accuracy is an extremely
- 6 complicated issue, particularly in billing. And about
- 7 the only thing anybody could come up with in any
- 8 collaborative is what we now have, and it's not
- 9 perfect, but it is what we have and what we've agreed
- 10 to abide by until we get something better.
- In terms of BI-3, it measures the percent of
- 12 revenue adjusted for errors. And I would argue that a
- 13 process by which the parties agree to adjustments in
- 14 order to facilitate getting what the parties want is
- 15 not an error, it's an agreed-upon process for handling
- 16 billing arrangements. So that's not captured by BI-3.
- 17 And with that, I'm finished.
- 18 MR. CRAIN: I think the next issue is
- 19 Chris --
- 20 MS. POWERS: Could I just ask one question of
- 21 the data.
- MR. CRAIN: Sure.
- 23 MS. POWERS: Mike, on page 11 of 120 is the
- 24 PO-2-A-1 electronic flow-through for LSRs received via
- 25 IMA-GUI percentage. And I'm specifically looking at

- 1 UNE-P POTS.
- 2 MR. WILLIAMS: Okay.
- 3 MS. POWERS: And the first question I have is
- 4 most of the other graphical representations, as you
- 5 pointed out earlier, show either parity or what the
- 6 benchmark is if parity doesn't apply. How come this
- 7 graphical representation doesn't show that?
- 8 MR. WILLIAMS: It shows it where there is
- 9 one. Where there is a benchmark or where there is a
- 10 standard applied, then it shows it. In the case of
- 11 PO-2-A, we're looking at flow-through across all
- 12 orders, whether they're supposed to flow through or
- 13 not. And the parties, the collaboratives, either
- 14 Arizona or the ROC, no one has set a standard in those
- 15 collaboratives.
- Now, some -- couple of PAPs have started to
- 17 put something. In fact, it's only Colorado, but it's
- 18 an either/or. PO-2-B has long recognized is the one
- 19 that would have a standard, but even that standard,
- 20 the FCC has recognized that flow-though is not totally
- 21 dispositive of Qwest's performance because a CLEC
- 22 behavior can affect that. And so with PO-2-B on the
- 23 next page, page 12, you can see we have displayed that
- 24 benchmark. But even then, when you miss it, you have
- 25 to look beneath the data. But generally we're making

- 1 even that one.
- 2 MS. POWERS: Okay. I just would like to
- 3 point out that that is a low percentage of 41.08
- 4 percent for June as the amount of flow-through. And
- 5 as we discussed earlier, I think our report card
- 6 reflects manual experience as well as electronic.
- 7 MR. WILLIAMS: The 41 is where?
- 8 MS. POWERS: 41 percent for UNE-P POTS is the
- 9 current flow-through.
- MR. WILLIAMS: On page 11?
- MS. POWERS: Yes.
- MR. CRAIN: And I think that's a nice seque
- 13 into Chris's discussion of what is designed to flow
- 14 through and what isn't.
- 15 MR. VIVEROS: We discussed this a bit
- 16 yesterday, and we took a take-back because there would
- 17 have been some conflicting information provided to
- 18 Eschelon.
- 19 I'm looking at the list of products that
- 20 Eschelon cited in their comments to the FCC on page 6
- 21 of their comments. And I just wanted to run through
- 22 each of the listings there and talk about them. We've
- 23 taken back, talked about the business and the systems,
- 24 SMEs involved in the flow-through process, had them
- 25 actually execute some cases to verify their

- 1 understanding in reading code and looking at the
- 2 documentation. And I do have some corrections for
- 3 you. That's probably the best place to start.
- 4 Yesterday you said you had been informed that
- 5 Centrex Plus to Centron conversions to UNE-P did not
- 6 flow through, and that was conflicting with the
- 7 information I had been provided. We did go back and
- 8 verify that the information you were provided through
- 9 December was correct. That is, like resale, that is
- 10 not designed to flow through. Based on the complexity
- 11 of those products, conversion to both resale and UNE-P
- 12 POTS will need to be intervened upon by the service
- 13 center to get a complete and accurate order issued.
- 14 MS. SCOTT: Chris, what page did you refer to
- 15 before?
- MR. VIVEROS: It is page 6 of the Eschelon
- 17 comments.
- MS. CLAUSON: E-9.
- 19 MR. VIVEROS: As we discussed yesterday,
- 20 conversions from Centrex 21 currently do not flow
- 21 through. That capability is being added with our 10.1
- 22 release in late August where conversions from Centrex
- 23 21 to both resale and/or to UNE-P will begin flowing
- 24 through.
- 25 The remaining product is a 1FB or a one

- 1 flat-rated business line, a POTS line with CCMS
- 2 service or features on it. And I understand that you
- 3 were told that these do not flow through, and I
- 4 believe the information that was provided was more
- 5 than likely provided at too high a level. There are
- 6 some limitations with respect to CCMS, but the
- 7 scenario of having a retail 1FB and having CCMS
- 8 features on it and that being converted to a UNE-P
- 9 POTS would not prevent flow-through. The design
- 10 limitations in flow-through have to do with adding
- 11 CCMS service to an existing line either on a change
- 12 basis or a conversion basis.
- 13 If you have CCMS on a line currently and
- 14 you're converting and retaining those CCMS features,
- 15 that request will flow through. The exception there
- 16 would be based on any feature that wouldn't be -- that
- 17 we do not provide in the case of UNE-P.
- 18 MR. BELLINGER: CCMS stand for?
- 19 MR. VIVEROS: I knew you were going to ask me
- 20 that. Custom calling --
- 21 MS. CLAUSON: Customer calling management
- 22 system.
- 23 MR. VIVEROS: Customer. Custom. Custom
- 24 calling management system.
- MR. BELLINGER: Thank you.

- 1 MR. VIVEROS: It's a collection of features.
- 2 MR. BELLINGER: Do you have this in writing
- 3 anywhere what you're --
- 4 MR. VIVEROS: No, I'm reading from the notes
- 5 that I've taken from the conversations we've had.
- 6 MS. POWERS: Could you provide it in writing?
- 7 MR. VIVEROS: Absolutely, I can do that.
- 8 MR. BELLINGER: A summary of that in writing
- 9 would be helpful.
- 10 MR. VIVEROS: We can do that. That's not a
- 11 problem at all.
- So if an existing 1FB line has these features
- 13 on it, you can convert it to resale and retain the
- 14 features. You convert it to UNE-P and retain the
- 15 features as long as the features are valid. You can
- 16 also remove the CCMS features at the time of
- 17 conversion, and that scenario will flow through.
- 18 MS. POWERS: Bonnie, did you have a question
- 19 about what Chris said?
- 20 MS. JOHNSON: Yes, I did. I just wanted to
- 21 add that it was communicated to me on the call last
- 22 week that though some of the USOCs associated with 1FB
- 23 CCMS were loaded to flow through that it was not
- 24 all-inclusive. So they were going to go back to look
- 25 to see what USOCs might be included in that to have

- 1 that better performance flow-through.
- 2 MR. VIVEROS: And that is my understanding as
- 3 well. With respect to a particular feature causing a
- 4 problem with successful flow-through, my understanding
- 5 from the clarification was the limit has to do with
- 6 the addition of CCMS features. So if you have a line
- 7 and you want to add a particular CCMS feature,
- 8 depending on the feature, that request might flow
- 9 through fine or we may have difficulty in completely
- 10 and accurately formatting the order for that
- 11 particular CCMS feature.
- 12 Above and beyond that, there is simply a base
- 13 requirement that in order to operate in the CCMS
- 14 environment, you kind of have to have your base
- 15 indicator that that's what you're doing. So we
- 16 certainly do look for the one particular USOC that
- 17 tells us this customer is subscribed to CCMS, and then
- 18 you can manipulate the multiple variables around what
- 19 actual features you want activated on that given line.
- 20 So -- go ahead.
- 21 MS. CLAUSON: Will a written documentation
- 22 you provide identify the features so we know?
- MR. VIVEROS: I believe they are still
- 24 working on that. And in the context of the scenario
- 25 that's listed in your comments, that is not a

1 limitation. We're not talking about adding features,

- 2 at least as I understood we were not talking about
- 3 adding features, we were talking about a line that
- 4 currently had CCMS and the conversion to UNE-P.
- 5 MS. POWERS: Correct. But I think what
- 6 you're saying is say, for instance, a 1FB with CCMS
- 7 customer coming to us, we're converting to UNE-P, has
- 8 two features, and we want to add one feature as we're
- 9 doing that conversion. By what you're stating by that
- 10 nature, would it cause it to not flow through?
- 11 MS. BLISS: UNE-P POTS? UNE-P Centrex?
- MS. POWERS: UNE-P POTS.
- 13 MR. VIVEROS: Subject to check, the
- 14 explanation I received was that the difficulty had to
- 15 do with actually establishing CCMS. So if you had a
- 16 customer who had CCMS already and you were simply
- 17 adding another feature, that wasn't the area where we
- 18 were having difficulties. It was actually the
- 19 addition of CCMS itself and some -- and you wouldn't
- 20 just add CCMS, so the features that you were putting
- 21 on with the add that would cause the problem. But we
- 22 will verify that and in the write-up, we will
- 23 distinguish specifically what scenario has the
- 24 limitation for flow-through and if at this point in
- 25 time we have the complete list of the features that

1 cause that problem, we'll include those. If the list

- 2 isn't complete at this point in time, we'll provide
- 3 what we have and we will follow up with a complete
- 4 list.
- 5 MS. CLAUSON: And just so I understand what
- 6 we're -- what you're talking about, the feature list
- 7 is in this last scenario. Some of them, if you're
- 8 adding a feature to a customer that already had CCMS
- 9 when you convert to UNE-P, some features will make it
- 10 drop down to manual handling and some will not. Is
- 11 that the scenario?
- MR. VIVEROS: I will verify whether or not
- 13 that scenario is impacted. It was my understanding
- 14 that that is not the scenario. That it's actually a
- 15 scenario where you have a line -- a 1FB, CCMS is not
- 16 on the line, you are establishing CCMS service on the
- 17 line. And with that establishment, there would
- 18 obviously be CCMS features that were going in as well.
- MS. POWERS: But that really isn't what we
- 20 stated. We said a customer has 1FB with CCMS, and
- 21 we're making them become UNE POTS. So we've never
- 22 said we want to add CCMS at the time we're doing UNE-P
- 23 POTS. So I'm not --
- MR. VIVEROS: I agree. And that's why I did
- 25 not pursue that list. I knew that a list was being

- 1 compiled talking about what CCMS features caused
- 2 difficulty with respect to flow-through. Once they
- 3 clarified that the scenario that the limitation exists
- 4 on and it didn't apply to the one that was referred to
- 5 in your comments, I didn't feel the need to wait for
- 6 that list in order to talk about this. But to be
- 7 complete, we can go back and make sure that both the
- 8 scenario that's addressed in your comments and the one
- 9 where the limitation does exist are addressed.
- 10 MS. CLAUSON: So are you saying, putting
- 11 aside that scenario, if it is a 1FB with CCMS and
- 12 we're going to UNE-P, whether we add another feature
- 13 or not, it should flow through?
- MR. VIVEROS: Yes.
- 15 MS. CLAUSON: And, Bonnie, in our comments
- 16 E-9 at page 6, we talk about customers who have gone
- 17 out of service. And isn't that -- aren't some of
- 18 those in the situation with the 1FB with CCMS, and
- 19 that's why we started to inquire about this and were
- 20 told they don't flow through?
- MS. JOHNSON: Yes. Actually, it was
- 22 identified in the UNE-P migration project because of
- 23 the customers that we were converting from one product
- 24 to another when there were issues surrounding those
- 25 orders being manually typed, we were told that they're

- 1 all manually typed because when you go from the 1FB
- 2 with CCMS product to UNE-P POTS, those do not flow
- 3 through, they automatically fall out. And, you know,
- 4 the losing service has to do with the inability -- in
- 5 addition to it falling out and being manually typed,
- 6 it also has to do with this inability to flow through
- 7 the switch. So it also falls out for manual line side
- 8 translations.
- 9 But the issue we're talking about here is
- 10 strictly as it relates to IMA, and it was communicated
- 11 to Eschelon by Qwest that those orders fall out and
- 12 they have to be manually typed. And last week on the
- 13 call, it was communicated to me on the clarification
- 14 call that though they do have some USOCs that they
- 15 have attempted to make this type of order be
- 16 flow-through and though they do have some of the USOCs
- 17 associated with 1FB CCMS included in that, it is
- 18 limited. And they were going to look at that.
- 19 MS. CLAUSON: I just -- since you are doing a
- 20 take-back on this, I just want to make sure you're
- 21 clear on this issue. We had the UNE-Star product and
- 22 we had all those provisioning problems, and we were
- 23 told to order 1FB for CCMS, and, in fact, the contract
- 24 was amended to reflect that because that was supposed
- 25 to solve those problems. So we have sitting in our

1 base of customers a lot of lines with 1FB with CCMS on

- 2 it. And on the one hand, yes, we've been told by
- 3 Qwest it won't flow through. But in addition to that,
- 4 we have experience with problems in trying to do those
- 5 orders that validates that. In fact, that's why we
- 6 went and asked, are these falling out? What's
- 7 happening? And we've been told that they're manually
- 8 handled. So that's why we really want to be clear as
- 9 to that's what we're asking and that's what we'd like
- 10 you to confirm because you're telling us something
- 11 different than what we've been told and what our
- 12 experience shows. And because we have these lines as
- 13 a result of that amendment, we need to know what's
- 14 being done to match those customer-affected problems.
- And Bonnie has been told, as she just said,
- 16 that the USOC differences, some flowing through and
- 17 some not, does relate to our problem; whereas, the
- 18 way -- and I may have misunderstood you, but the way
- 19 we separated out scenarios, and the reason you said
- 20 you didn't go chasing out that list is you didn't
- 21 think it related to our problem. But the people on
- 22 the Qwest clarification call thought it related to our
- 23 problem, and that's why they agreed to give Bonnie a
- 24 list of the USOCs.
- 25 So we do want -- maybe do you understand all

- 1 this or do you want to take this back?
- MR. VIVEROS: No. I think that we both want
- 3 to make sure that this is as clear as possible and
- 4 we're addressing the question that's asked. And I
- 5 think there is a bit of a blurring of two issues here.
- 6 As we stated yesterday, when I'm speaking of
- 7 flow-through and flow-through capabilities and what's
- 8 designed to flow through or not, I'm talking about the
- 9 capability to take an LSR and mechanically convert it
- 10 to internal service orders and send it off down the
- 11 processing stream without intervention from a human.
- 12 To the extent that the type of product that is being
- 13 ordered requires manual intervention during the
- 14 provisioning process, I am not addressing that with
- 15 respect to flow-through.
- MR. BELLINGER: Okay.
- 17 MR. VIVEROS: The issue of a 1FB with CCMS
- 18 being converted to UNE-P POTS, what will be included
- 19 in the write-up will be the scenarios since we're
- 20 talking conversion here of exactly what scenarios flow
- 21 through and which ones don't, whether you're retaining
- 22 the exact set of CCMS features that exist, whether
- 23 you're removing CCMS features, or whether you're
- 24 adding additional features. And if there are limits
- 25 in any of those three scenarios, specifically what

- 1 features prevent successful flow-through.
- 2 Do you believe that would address what you're
- 3 asking?
- 4 MS. CLAUSON: Bonnie, that sounds correct to
- 5 me. Did you have anything to add?
- 6 MS. JOHNSON: No.
- 7 MS. CLAUSON: That's our question.
- 8 MR. VIVEROS: That's what we'll provide.
- 9 MR. WOLTERS: You're going to file that as a
- 10 late-filed exhibit?
- 11 MR. VIVEROS: Sure.
- MS. CLAUSON: And the other things you said
- 13 earlier about Centrex and Centrex 21 we'd like to be
- 14 in the summary. We just wanted to be sure this one
- 15 was included.
- 16 MR. VIVEROS: Sure.
- 17 MR. BELLINGER: Okay. Was that all you had
- 18 on that?
- MR. CRAIN: Yes. And we'd move on then to --
- 20 MR. BELLINGER: It's time for lunch.
- MR. CRAIN: Yeah.
- MR. MORRISETTE: Karen, this is Garth
- 23 Morrisette. If possible, I'd like to respond quickly
- 24 to the report card issues because I will not be
- 25 available after lunch.

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1 MR. BELLINGER: Quickly.
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- MS. CLAUSON: Go ahead, Garth.
- 3 MR. MORRISETTE: Thanks.
- 4 And, Karen, I'll let you respond to Qwest
- 5 regarding the parity issue, the standard of parity
- 6 versus the Eschelon standard that we have in our
- 7 report cards because I think that's a legal issue as
- 8 far as consistency goes. I will say, however, the
- 9 purpose of our report card was not to show Qwest's
- 10 compliance with parity for 271 purposes. It was to
- 11 show the service issues that we're having with the
- 12 services that we're ordering. And every time we have
- 13 a problem, Qwest asks us for examples. Report card
- 14 was and is our attempt to compile those examples and,
- 15 in a sense, it's almost the price of admission to get
- 16 to the table with Owest to discuss the service issues.
- 17 It's necessary to have that kind of a compilation of
- 18 our measurements and issues.
- 19 With respect to the differences between our
- 20 report card and the PID measures, again, we weren't
- 21 trying to replicate the PID measures. Where they were
- 22 the same, we agreed with Owest. And I think E-3 is an
- 23 example where our report card process is a valuable
- 24 input to this proceeding because our whole discussion
- 25 yesterday about the service order errors shows that

- 1 Qwest's OP-5 and for that matter our E-3 was not
- 2 capturing the fundamental problem, which was we were
- 3 seeing errors on the service orders that were causing
- 4 customer-affecting issues.
- We've attempted to -- we brought that to
- 6 Qwest's attention last fall. Qwest has acknowledged
- 7 that is a gap in their measures, and they've
- 8 implemented PO-20 as a way to capture those problems.
- 9 But, again, PO-20 is not finalized. They're still
- 10 taking input on it. As the AT&T representative
- 11 pointed out yesterday, the percentage of orders that
- 12 at least they're looking at right now is of all orders
- 13 as opposed to manual orders. And so there's still
- 14 development issues that will be required to really get
- 15 that measure nailed down to correct the problems that
- 16 we're seeing.
- 17 With respect to billing accuracy, again, I
- 18 think the evidence we've presented validates and
- 19 points out that there is -- there's a problem with
- 20 Qwest's billing accuracy measure. As Mr. Williams
- 21 pointed out, billing accuracy is not perfect, any
- 22 measure you come up with. But it's clear that the PID
- 23 measure at this point is not capturing the billing
- 24 accuracy problems that we're seeing, especially as I
- 25 went through with the UNE-P problems and the fact that

- 1 there's a time lag. And I think that's probably the
- 2 biggest problem that the billing accuracy doesn't get
- 3 resolved for months. And the PID data's already been
- 4 published by that point.
- 5 One final issue, Mr. Williams went over some
- 6 of the results for installation commitments and was
- 7 referring to the parity, pointing out that Qwest's
- 8 performance was on parity with their own retail
- 9 performance.
- 10 With respect to installation commitments met
- 11 for unbundled loops, Eschelon has been submitting
- 12 local service requests with intervals that are longer
- 13 than the standard intervals for some time. Prior to
- 14 May 1st, we were routinely submitting orders with
- 15 13-day intervals, 13 business days. Longer than the
- 16 standard interval. The reason we were doing that was
- 17 because we were having trouble with installation
- 18 commitments met from really the get-go when we started
- 19 doing unbundled loops.
- 20 So the reason I'm pointing this out is that
- 21 the way we're provisioning the orders has helped Qwest
- 22 achieve the results under the PID measures because
- 23 we've submitted orders with longer due date intervals.
- 24 And so the result is you'll see better results in the
- 25 PID measures, but it doesn't necessarily reflect the

- 1 underlying problems. And the general underlying
- 2 problem was Qwest wasn't able to hit the standard
- 3 interval early on, and so we were faced with having to
- 4 go with longer intervals.
- 5 MR. WILLIAMS: Could I ask a clarifying
- 6 question, Garth.
- 7 MR. MORRISETTE: Sure.
- 8 MR. WILLIAMS: This is Mike Williams.
- 9 Are you aware that those longer than standard
- 10 are captured in OP-3 in terms of commitments met?
- 11 MR. MORRISETTE: Yes, I am. And what I was
- 12 saying is that they're captured and OP-3 will report
- 13 them as a commitment met. And we're not disagreeing
- 14 with that. We're just saying that we're basically
- 15 helping you meet that commitment by submitting a
- 16 longer interval. We're giving you a longer interval
- 17 to meet the commitment.
- 18 MR. WILLIAMS: Thank you for doing that.
- MS. CLAUSON: Garth, in other words, we
- 20 stopped doing the standard interval because we didn't
- 21 believe they could meet it, and we went to a longer
- 22 interval so we could meet -- have better provisioning.
- 23 And as a result, the performance looks better than if
- 24 we did the shorter interval.
- 25 MR. MORRISETTE: That's right. That's

- 1 correct.
- 2 MR. BELLINGER: Maybe.
- 3 MR. MORRISETTE: One final issue.
- 4 On the reporting the 1FB with CCMS lines, the
- 5 UNE-E product as UNE-P. From a PID point of view or a
- 6 data point of view, the problem we see with that is
- 7 the UNE-E product is not the same as UNE-P. There are
- 8 differences. Karen Clauson pointed some of those
- 9 differences out this morning as did Lynne Powers.
- 10 It's not the same product.
- 11 And I think what I heard Qwest say was they
- 12 reclassified them as UNE-P, but the other alternative
- 13 would have been to report them as UNE-E or report them
- 14 as UNE-Star and to have tested that whole provisioning
- 15 process for the product we were ordering, which was
- 16 1FB with CCMS.
- 17 So I'm not convinced that the UNE-P results
- 18 that Qwest is showing reflect our actual experience
- 19 with the UNE-E product. And I think reporting them
- 20 that way is convenient for the purposes of the PID
- 21 reporting because it's a category you've got, but we
- 22 would have liked to have seen an Eschelon-specific
- 23 product category.
- 24 That's all I have.
- 25 MR. BELLINGER: You want your own category?

1 MS. CLAUSON: It's a product catalog for

- 2 UNE-Star; is that correct, Garth?
- 3 MR. MORRISETTE: Correct.
- 4 MS. CLAUSON: If another CLEC was also
- 5 sorting for UNE-Star, the McLeod category would apply
- 6 to them as well.
- 7 MR. MORRISETTE: Correct.
- 8 MS. CLAUSON: Just like right now there's a
- 9 separate category for UNE-P POTS for UNE-P Centrex.
- 10 MR. BELLINGER: But a reporting category for
- 11 two CLECs?
- 12 MS. CLAUSON: In other words, Qwest had the
- 13 alternative, instead of lumping it with UNE-P, to
- 14 create a UNE-Star separate reporting, regardless of
- 15 what CLEC ordered it.
- MR. BELLINGER: Okay.
- 17 MR. MORRISETTE: And as a result, that
- 18 separate category would have been tested because there
- 19 are -- as I pointed out, there were differences
- 20 between the UNE-Star product and the UNE-P product
- 21 that I'm not convinced those differences are being
- 22 reflected by just reporting of UNE-P.
- MR. BELLINGER: Okay. Is that your --
- MS. CLAUSON: Before Garth goes, Qwest also
- 25 had a take-back on the cost for service order errors.

1 Did you have an answer on that so Garth could hear it?

- 2 MR. CRAIN: The cost for submitting an LSR.
- 3 There's no -- it's my understanding there's no -- go
- 4 ahead.
- 5 MR. VIVEROS: There is not a separate service
- 6 order charge. The question that was asked was whether
- 7 or not there was a subsequent or a second service
- 8 order charge that would be billed in a scenario where
- 9 a feature was omitted on a first order and we had to
- 10 write a second order. There is not a separate charge.
- 11 There would be no additional charge. There's no
- 12 charge.
- MS. CLAUSON: Could you hear that, Garth?
- 14 MR. MORRISETTE: Yes. We did some checking
- 15 last night. We found one. It was in our Colorado
- 16 bill. We're still doing some checking.
- 17 The other thing we had asked was what process
- 18 do you have in place to ensure that there are not
- 19 charges?
- 20 MR. CRAIN: I think it's a moot issue here in
- 21 Arizona because there is no LSR charge here.
- 22 MR. MORRISETTE: You're saying there's no LSR
- 23 charge at all?
- MR. VIVEROS: That's correct. And actually,
- 25 there's no service order charge.

1 MS. POWERS: So your answer applied to

- 2 Arizona?
- 3 MR. VIVEROS: Yes.
- 4 MS. POWERS: It did not apply to the other
- 5 states.
- 6 MS. CLAUSON: So your answer is because there
- 7 is no service order charge here, therefore, there
- 8 would not be a second service order charge. In states
- 9 where there is a service order charge, do you know if
- 10 in this scenario a second charge should apply?
- MR. VIVEROS: A second charge should not
- 12 apply.
- MR. MORRISETTE: And it may be a matter of
- 14 semantics. We want to make sure there are no
- 15 non-recurring charges that would apply because service
- 16 order charge is kind of a term of art sometimes.
- 17 MS. CLAUSON: No NRC for the second order,
- 18 Garth.
- 19 MR. VIVEROS: Point well taken. And in the
- 20 case where there would be a subsequent NRC applicable,
- 21 there are scenarios and there are states where there
- 22 would not be a non-recurring charge for features put
- 23 in at the time the line is put in versus if you do
- 24 them independent of the installation of a line, there
- 25 is a separate charge. In places where that rate

- 1 structure exists, if we have left a feature off the
- 2 first request in error, in writing the second order to
- 3 correct that problem, we would agree that that charge
- 4 does not apply, and there are existing standard order
- 5 writing practices for communicating to the billing
- 6 system to suppress that charge. Could there be
- 7 occasions of human error where the SDC doesn't follow
- 8 that procedure? I'm sure that will happen. And when
- 9 you find them, like the one case in Colorado, they
- 10 should be disputed and we'll investigate them and
- 11 correct them.
- MR. BELLINGER: And Maureen has one more
- 13 question before lunch.
- 14 MS. SCOTT: Right. And this is directed to
- 15 you, Garth. And if Lynne can answer it after lunch,
- 16 it can wait, but I didn't know if it would be better
- 17 addressed by you. The point you made about creating a
- 18 separate category for UNE-Star. Are there really any
- 19 more provisioning differences between UNE-P and
- 20 UNE-Star that would call for a separate reporting
- 21 category? You seemed to indicate that there were.
- 22 MS. POWERS: Garth, are you answering that or
- 23 do you want me to?
- MS. CLAUSON: Lynne, go ahead.
- MR. MORRISETTE: One second, please.

1 MS. JOHNSON: This is Bonnie Johnson. Could

- 2 you ask that question again.
- 3 MS. SCOTT: Right. I thought one of the
- 4 recommendations that Eschelon was making a few moments
- 5 ago was to create a separate reporting category for
- 6 UNE-Star. Are you -- is Eschelon then saying that
- 7 there are provisioning differences between UNE-P and
- 8 UNE-Star that would justify the creation of a separate
- 9 reporting category?
- 10 MS. JOHNSON: Yes, there are. It should be
- 11 reported separately from UNE POTS products.
- 12 MR. BELLINGER: What reason?
- MS. SCOTT: Why, though?
- 14 MS. POWERS: There are provisioning
- 15 differences. If we are ordering 1FB with CCMS, which
- 16 is different than ordering UNE-P, and the processes
- 17 associated are different.
- 18 MS. CLAUSON: If you look at the e-mail from
- 19 the account rep attached to Lynne Powers' affidavit,
- 20 and she describes the interim process, which we're
- 21 still under for ordering that for the most part, it's
- 22 a resale process. So for ordering, provisioning, and
- 23 billing, it's a resale process. The combinations part
- 24 comes in the pricing, which is done manually.
- 25 So if you want to interpret how it's being

1 ordered, provisioned, and billed, it's being done as

- 2 you would with resale. And the reason the 1FB is
- 3 ordered with the CCMS and features is you're trying to
- 4 take Centrex-type functionality and put it on a POTS
- 5 1FB line, so it looks like resale. It doesn't work
- 6 quite as well as resale because you're trying to do
- 7 something that that line was not originally designed
- 8 to do, which is carry Centrex functionality. And,
- 9 again, the billing, in addition to the ordering, is a
- 10 big reason why if you report it separately, you are
- 11 capturing what is a UNE-P error in billing and what is
- 12 a UNE-Star error in billing.
- MS. JOHNSON: And this is Bonnie Johnson. It
- 14 should be reported the same as you would report resale
- 15 and UNE-P POTS separately.
- MS. CLAUSON: In other words, you've got one
- 17 category for resale, you've got one for UNE-P, you
- 18 should have one for UNE-Star because it's some
- 19 elements of both of them, but it's not the same as
- 20 either one.
- 21 MR. BELLINGER: And where are the differences
- 22 written up, did you say?
- MS. CLAUSON: Affidavit of Lynne Powers,
- 24 which is Exhibit E-12. And E-13 is the Affidavit of
- 25 Ellen Copley.

1 MS. DUBUQUE: Just for the record, Eschelon

- 2 is the only customer that we have currently that
- 3 orders 1FB with CCMS. There is no other CLEC that
- 4 orders that. So it's not a product that, for
- 5 instance, McLeod, who has UNE-Star, would order.
- 6 MS. CLAUSON: On the other hand, they would
- 7 order -- their ordering, provisioning, and billing
- 8 would resemble resale, but their pricing would
- 9 resemble a combination.
- MR. BELLINGER: With that, we'll go to lunch
- 11 of the be back at 1:35.
- 12 (Recess taken at 12:20 p.m., and the workshop
- 13 resumed at 1:40 p.m.)
- 14 MR. BELLINGER: We'll go back on the record.
- We'll turn it back to Qwest for now.
- 16 MR. CRAIN: We'll turn it over to Chris
- 17 Viveros to talk about features for a second.
- 18 MS. CLAUSON: Is Eschelon on the line?
- 19 MS. GAVIN: Eschelon is on the line.
- 20 MR. BELLINGER: All right, Chris.
- MR. VIVEROS: And we had quite a bit of
- 22 discussion about this yesterday. Just a couple things
- 23 we wanted to touch on. We do have another handout.
- 24 Even though you can see that it's not on yellow paper,
- 25 it is supposed to be on yellow paper. It is marked

1 confidential. It's Eschelon-specific data. So much

- 2 like their performance results, I believe at this
- 3 point what I wanted to do was hand it out to Eschelon
- 4 and the Staff and their consultants.
- 5 MR. BELLINGER: Okay.
- 6 MS. CLAUSON: What is it?
- 7 MR. VIVEROS: It is data that the wholesale
- 8 service delivery organization has been tracking with
- 9 respect to your UNE-P conversion project, and it
- 10 addresses the issue of problems with orders, both
- 11 problems that were the result of the Eschelon
- 12 submission as well as those where Qwest mishandled the
- 13 question. It has do with your supplemental volumes
- 14 and your order reject rates.
- MS. CLAUSON: And this is the migration
- 16 project, not UNE-P, correct?
- 17 MR. VIVEROS: That's correct.
- MS. CLAUSON: That's fine.
- 19 MR. VIVEROS: Marking it as a confidential
- 20 exhibit.
- 21 MR. BELLINGER: It will be Qwest-2, I quess.
- 22 We ought to make the late-filed exhibit Qwest-2, and
- 23 this will be Qwest-3.
- 24 (Discussion off the record.)
- 25 MR. WOLTERS: Could you identify it with a

- 1 little more specificity.
- 2 MR. BELLINGER: Do you want to talk about
- 3 this, Chris.
- 4 MR. VIVEROS: I'm sorry, Hagood, what was
- 5 that?
- 6 MR. BELLINGER: Do you want to talk about
- 7 this, describe this document I'm looking at.
- 8 MR. VIVEROS: I want to try and answer Rick's
- 9 question. It's a three-page exhibit, and it's focused
- 10 on the Eschelon UNE-P conversion project. And it is
- 11 data about their reject rates with respect to those
- 12 LSRs, their LSR supplemental rate, and the
- 13 provisioning issues such as a line going down or a
- 14 feature such as call forwarding going out where we
- 15 have divided those occurrences between Eschelon-caused
- 16 problems and Qwest-caused problems.
- 17 MS. CLAUSON: And to be clear, although it
- 18 says conversion at the top, this is the UNE-P
- 19 migrations from UNE-Star to UNE-P, correct?
- MR. VIVEROS: That's my understanding.
- 21 MS. CLAUSON: Has Qwest provided similar data
- 22 for new UNE-P orders?
- 23 MR. VIVEROS: No, this is the only exhibit
- 24 we're putting forth, given the fact that the project
- 25 you just referred to, the UNE-Star to UNE-P migration,

- 1 is being project managed. This data was readily
- 2 available. And that's to some degree what we've been
- 3 focusing on, the conversion back to UNE-P.
- 4 MS. CLAUSON: And, of course, our focus is on
- 5 UNE-P. We do say in our comments that as you would
- 6 expect for hand-held orders, the Qwest error rate is
- 7 lower. So we did mention that even with the
- 8 hand-holding, we have had some problems with
- 9 migrations. But what we say on E-1 in the middle of
- 10 the page is although the problems occur less
- 11 frequently for migrations than for new conversions, as
- 12 would be expected due to the special handling of
- 13 migrations orders, we do expend substantial resources
- 14 when migration occurs. I'm paraphrasing.
- 15 So we'll go through this data with you, but
- 16 we stipulate on the record that Qwest has fewer errors
- 17 for migrations, although they do occur. Our main
- 18 concern that we brought here was with new UNE-P
- 19 orders, even using a conservative number, you have
- 20 more than 17 percent of those provisioned by Qwest
- 21 that there are trouble reports within 30 days. So our
- 22 big concern was the UNE-P orders. And particularly
- 23 for those of you who don't have this exhibit, we just
- 24 want to make sure that the conversation that we're
- 25 going to have about this does not relate to those new

- 1 UNE-P orders that we were talking about earlier.
- 2 And then when you're done, Lynne will comment
- 3 as well.
- 4 MR. VIVEROS: And I believe that the charts
- 5 are pretty self-explanatory.
- 6 The first page of the chart.
- 7 (Discussion off the record.)
- 8 MR. VIVEROS: The first page of the exhibit
- 9 breaks down for the conversion project those lines
- 10 that were POTS versus Centrex Plus versus Centrex 21
- 11 and then totals them and shows the number of LSRs that
- 12 have been received since the project began and the
- 13 number of rejects that have occurred, showing the
- 14 reject rate specific for this project.
- 15 The second page of the exhibit speaks to the
- 16 supplemental order rate, the number of times that a
- 17 supplement needed to be processed before the original
- 18 request was completed. And, again, it breaks down
- 19 these numbers by the products involved, POTS, Centrex
- 20 Plus, Centrex 21, showing the run rate or the
- 21 percentage rate, if you will, of changes that are made
- 22 during the pendency of these migration requests.
- 23 The third page speaks to issues that were
- 24 encountered during these migrations. And it
- 25 identifies the various scenarios such as lines that

- 1 went down during conversion, the number of
- 2 occurrences, and then it divides those numbers between
- 3 cases where that line going down was caused by a
- 4 processing error on Qwest's part, the LSR looked
- 5 exactly the way it should, and yet when it entered the
- 6 provisioning stream, it resulted in something other
- 7 than what was being requested versus the number of
- 8 occasions that that occurred, and that was a result of
- 9 the order that Eschelon submitted to us.
- 10 We talked about this quite a bit yesterday
- 11 with respect to quality and the processing of orders.
- 12 And we just wanted to present this additional
- 13 information that reflects that although we acknowledge
- 14 certainly there are times when we make mistakes,
- 15 mistakes happen on both sides of the fence, and we
- 16 address those mistakes as we described yesterday.
- 17 Certainly in cases where something is missing or
- 18 something needs to be restored via the issuance of a
- 19 service order, we write those service orders, we
- 20 escalate and expedite those service orders to get them
- 21 in and working just as quickly as possible. And we
- 22 will do that not only in cases where Qwest has made
- 23 the error but in cases where the Eschelon request has
- 24 actually omitted something and then after the fact,
- 25 when you've got an irate customer, we need to get that

- 1 service in and working.
- MS. CLAUSON: Can people on the phone hear me
- 3 without the mike?
- 4 MS. GAVIN: It's hard to hear, but we can,
- 5 barely.
- 6 MS. POWERS: We're going to get the mike,
- 7 Ellen.
- 8 MS. CLAUSON: You can hear me now, correct?
- 9 MS. GAVIN: Yes.
- 10 MS. CLAUSON: This is Karen Clauson from
- 11 Eschelon.
- The thing that I just want to make sure we're
- 13 clear on -- because, again, at the end of your
- 14 comments, Chris, you said we talked a lot about this
- 15 yesterday. And we did not talk a lot about this
- 16 yesterday. The vast majority of our comments and the
- 17 issues we were raising were related to new UNE-P
- 18 orders going from Qwest or another CLEC to Eschelon.
- 19 And all of the information on the first page of
- 20 Exhibit E-1, all the way up through except for the
- 21 very last couple paragraphs on the second page of that
- 22 relate to those new UNE-P orders that go through the
- 23 standard process for UNE-P.
- 24 With respect to this limited scenario that
- 25 you have here, which are the migration orders, we

1 certainly do recognize that because you're special

- 2 handling them and taking them out of process and
- 3 you're hand-holding them, you're having fewer errors
- 4 for hand-held orders.
- With respect to the data that we provided as
- 6 to the new UNE-P orders, we did not include Eschelon
- 7 errors. We take them out. We were just measuring
- 8 Qwest. We're not saying we don't have any, but we
- 9 certainly don't have that reflecting your performance.
- 10 We did relate that to the 17 -- more than 17 percent
- 11 are Qwest-related errors. And, again, that's a
- 12 conservative number because for no trouble founds
- 13 where we've got debates, we omitted that. So none of
- 14 that conversation yesterday relating to the more than
- 15 70 percent of UNE-P orders relates to the orders that
- 16 you have in this graph. This graph that you have
- 17 presented, which I'm assuming is Qwest-2.
- MR. BELLINGER: 3.
- MS. CLAUSON: 3?
- 20 MR. BELLINGER: 2 is a late-filed exhibit.
- MS. CLAUSON: It's Q-3. Only relates to the
- 22 final three paragraphs of page 2 of E-1.
- 23 And with that, I'll let Lynne talk about the
- 24 circumstances which we've been put to do that
- 25 migration that might relate to these figures.

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1 MS. POWERS: Yes, Chris. First I just want
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- 2 to clarify that the first two graphs that you handed
- 3 out were in regards to Arizona only orders, and it
- 4 looks to be the third graph is in regard to all
- 5 orders; is that correct? Not just in Arizona?
- 6 MR. VIVEROS: Yeah, that's correct.
- 7 MS. DUBUQUE: That is correct.
- 8 MS. POWERS: Thank you.
- 9 Normally a company is not put through what we
- 10 have been put through in order to do this project. We
- 11 entered into an agreement to purchase UNE-Star with
- 12 the understanding of what that product was going to
- 13 be. As we already talked about, Susie Bliss indicated
- 14 we had so many issues with that, we moved to 1FB with
- 15 CCMS. We had so many issues with that, continued, we
- 16 are now moving to a complete migration to UNE-P.
- 17 To accomplish that, I had to hire 17
- 18 full-time resources, ramp those people up in a matter
- 19 of a month, fully train them. These are not my normal
- 20 provisioners doing this work. Do you know what, they
- 21 don't learn a lot in a month. This takes me a while
- 22 to get them up to speed. So as far as the higher
- 23 incidence of errors, I actually think it's fairly low,
- 24 considering what we've had to do as a company to
- 25 attain this -- to be able to get the UNE-P product for

1 our base, which we really should have gotten two years

- 2 ago. So that's my reaction to the higher error rate.
- 3 I do believe it's getting better.
- 4 And I think just as in a comparison to normal
- 5 provisioning, and Bonnie could attest to this, and we
- 6 review this every month at the senior service meeting,
- 7 our LSR rejects for Qwest on normal orders are lower.
- 8 They're so low they normally don't even show on the
- 9 reports, and Toni Dubuque can attest to this. For
- 10 Eschelon errors, they're very low, and they don't even
- 11 show up on the list that would be of concern as far as
- 12 Eschelon orders in normal production. And, I think,
- 13 Bonnie, you could tell me the percentage of LSR
- 14 rejects for Eschelon.
- 15 MS. JOHNSON: I think that -- I don't have
- 16 the exact figure, but I do believe that the data, the
- 17 June data that Qwest provided to us last month, was
- 18 1.8 percent.
- 19 MS. POWERS: And that does include rejects
- 20 and error as well?
- MS. JOHNSON: Yes.
- 22 MS. POWERS: So I think we do very well on a
- 23 normal basis under these extreme circumstances that
- 24 we've been put under. Yes, we've had higher instances
- 25 of errors, and Qwest has pointed that out, and we're

- 1 doing a lot to address that.
- 2 MR. BELLINGER: What's the next one?
- 3 MR. CRAIN: Next issue, UNE-P features
- 4 availability. Mike wanted to say a couple things
- 5 about that.
- 6 MR. WHITT: This is Michael Whitt with Qwest.
- 7 While we talked this morning briefly about
- 8 the AIN feature functionality, and I won't touch on
- 9 that issue, I did want to comment on the external CLEC
- 10 facing documentation that Qwest provides, particularly
- 11 in terms of feature availability or unavailability.
- 12 The way that we structure the UNE-P product
- 13 catalogs or PCATs is that we have a general
- 14 information PCAT that provides general information
- 15 about the product as a whole. And it provides links
- 16 to individual product catalogs and documentation for
- 17 every one of the individual products. This is
- 18 developed by a cross-functionality team at Qwest. It
- 19 is a dynamic document. And it's constantly being
- 20 improved per conversations with CLECs in formal and
- 21 informal environments.
- 22 Important here to realize is -- in response
- 23 to the discussion we had yesterday, in the general
- 24 information PCAT or the parent PCAT, we list a
- 25 document that provides features that are unavailable

1 with UNE-P. And that does include AIN products, voice

- 2 messaging products, feature packages and so on. And
- 3 we provide that by USOC and also provide a language
- 4 description of each one of those. As we discussed
- 5 yesterday, too, there are and have been individual
- 6 cases of errors, and we've attempted to fix that as
- 7 quickly as possible.
- Regarding the features that are available
- 9 with the product, those are detailed in each one of
- 10 the individual PCATs, again, by USOC and language, so
- 11 that we can detail what is at an individual product
- 12 level as opposed to just one global feature listing
- 13 that's available with the PCAT. It tends to work
- 14 better that way.
- 15 Regarding the features that we were presented
- 16 with yesterday, there were five USOCs that were in
- 17 question. And we will take those back and convene
- 18 this core team and review their availability and then
- 19 update the unavailable documentation as necessary and
- 20 funnel that through the CMP process. As well,
- 21 anything that needs to be added in the available
- 22 feature sections will be reviewed.
- 23 These five at first glance from yesterday
- 24 appear to be unavailable, but we will absolutely
- 25 confirm that and distribute the notice through the CMP

- 1 channels.
- 2 MR. BELLINGER: Will you file that as a
- 3 late-filed exhibit, Andy?
- 4 MR. CRAIN: Yes, we can.
- 5 MR. BELLINGER: That would be Qwest-4.
- 6 Where was that documented in your data?
- 7 MS. CLAUSON: This is E-1, page 4.
- 8 MR. BELLINGER: Okay.
- 9 MR. WOLTERS: So what is Qwest-4 going to be
- 10 again? What's the description of Qwest-4?
- 11 MR. BELLINGER: It's the feature
- 12 availability.
- MS. CLAUSON: I had some questions on that
- 14 just briefly or more comments that you could maybe
- 15 address in your feature availability, Q-4.
- As you'll notice, and you outlined that, that
- 17 you have links to individual products in your general
- 18 information PCAT. It would be helpful in the
- 19 individual products, if you look at your Web site from
- 20 the -- from the viewpoint of the person using it, they
- 21 go to UNE-P POTS to see what's available with UNE-P
- 22 POTS. There is no link to the document of what's not
- 23 available. The only place where you can get to that
- 24 features not available list is by going to the general
- 25 section, which doesn't address which features are

1 available. So there's kind of a disconnect there for

- 2 the user. It's difficult to find that UNE-P not
- 3 available list.
- We sorted through it and found it, but if you
- 5 would add that link to that document. You have a link
- 6 back to the general information section, but it says
- 7 something like, for features and benefits of UNE-P, go
- 8 there. It doesn't say, and for limitations, go there.
- 9 And a lot of people struggle with that information
- 10 when you could guide that around a little more easily.
- 11 And when you're updating it anyway, you may want to do
- 12 that.
- 13 You also have as a title -- this is noted on
- 14 the footnotes of page 4 at E-1. You have as the title
- 15 of the document "Features, Products & Services
- 16 Unavailable with UNE-P Products." And certainly the
- 17 provisioners at Eschelon took you at your word that
- 18 these were the features, products and services
- 19 unavailable with UNE-P products. So if we have a USOC
- 20 that is a feature or a product or a service and it's
- 21 not on that list, it should be available with UNE-P.
- 22 But, in fact, that is not what that list is. It's
- 23 some AIN features, some packages, some voice
- 24 messaging. But there are other things that aren't
- 25 available with UNE-P that aren't on there.

1 And I suppose you can just change the title,

- 2 but it would be nice -- again, our request since 2000
- 3 has been sort of to take the list of things with
- 4 resale that are available or not available and just do
- 5 those for UNE-P so you don't have to wait for every
- 6 time there's a request. Can we get scan alert or not.
- 7 And rather than go USOC by USOC, if you would
- 8 comb through them and add them to one list or the
- 9 other, it would be more clear. So in addition to
- 10 just -- we happened to have mentioned these examples
- 11 which we've found recently, but then the next time a
- 12 feature comes up that's not addressed on one list or
- 13 another. And I say feature. The next time a USOC
- 14 comes up that's not on one list or the other, we don't
- 15 want to do this again because you could go through the
- 16 USOCs and put them either on the available list or the
- 17 unavailable list. And that would be our request.
- 18 MS. JOHNSON: Karen, this is Bonnie Johnson.
- 19 I'd like to add something, if I could.
- MS. CLAUSON: Please do.
- 21 MS. JOHNSON: There seems to be as we were
- 22 doing the UNE-P migration a lot of confusion,
- 23 particularly as it relates to the UNE-P Centrex
- 24 Plus/Centron product. There appeared to be several
- 25 USOCs that are not available. However, we were told

- 1 it's not available but don't remove it because we
- 2 change it to this. So it's not available, but there
- 3 is something like that that is available, and it just
- 4 changes in that process. And I just wanted to add
- 5 that that is a real source of confusion. And it was
- 6 communicated to us by Qwest that particularly as it
- 7 relates to the UNE-P Centrex Plus and Centron that the
- 8 product catalog needed some updating and some work.
- 9 MR. BELLINGER: Okay. Are you going to
- 10 respond?
- MR. CRAIN: Yeah, I guess we'll look at that
- 12 issue when we look at putting together this late-filed
- 13 exhibit.
- MR. BELLINGER: Okay.
- MR. WHITT: This is Michael Whitt again. We
- 16 will do that. We'll take it back.
- 17 The intent of the documents, of course, is to
- 18 be as comprehensive as possible; hence, the reason
- 19 they are dynamic and changing and being corrected
- 20 continually and going through the CMP process, either
- 21 omissions or errors or inclusions are identified. And
- 22 in those instances, they're corrected. So it helps us
- 23 if we certainly do review internal documentation, when
- 24 or if you find errors to present it to either the
- 25 sales or account teams or go through CMP.

1 MS. CLAUSON: And we've given those errors to

- 2 a service manager, and they've written back and said
- 3 that the product catalog will be updated, and that
- 4 just hasn't happened. Let's see, the last e-mail I
- 5 have from our service manager on this with a matrix
- 6 attached -- I'm trying to find it as I go through all
- 7 these features documents -- is -- we have one from May
- 8 where there are notations, things like, no need to
- 9 remove the USOC because Qwest will change it to
- 10 another USOC. Things like that. And so we have
- 11 reported that to our service management, they have
- 12 confirmed that it's the issue, and no correction has
- 13 been made yet. And you could certainly go talk to our
- 14 service management team at Owest about that.
- MR. BELLINGER: Okay.
- 16 MR. CRAIN: Next.
- 17 MS. JOHNSON: Karen, this is Bonnie Johnson.
- 18 Qwest commented that they do update the documents
- 19 regularly. And if you do look at the top of the
- 20 document for the features not available with UNE-P, it
- 21 says, last updated 11/2000.
- MR. WHITT: This is Michael Whitt.
- 23 Probably looking at the downloadable document
- 24 or matrix that detail the unavailable features. I'd
- 25 have to look on our site to see what the current

1 revision date is. But I was generally referring to

- 2 the PCATs themselves being continually updated.
- 3 MS. CLAUSON: Bonnie, are you looking at the
- 4 Web site or some printed document?
- 5 MS. JOHNSON: The Web site.
- 6 MR. BELLINGER: Okay. Check that again.
- 7 MR. CRAIN: Next issue we were going to
- 8 address was a couple issues on provisioning of DSL and
- 9 fixes we have in place for those.
- 10 MS. BLISS: This is Susie Bliss.
- I heard DSL issues yesterday, so we want to
- 12 take the opportunity to see if we still have gaps
- 13 here.
- 14 When I hear DSL issues, I think of disconnect
- 15 in error. I heard that yesterday. The escalation
- 16 process when things do go awry. And then Central
- 17 Region only issue around DSL.
- 18 So taking those one at a time, when I look at
- 19 the disconnect in error, our records show we had five
- 20 cases of this with Eschelon. Again, process work
- 21 involves unraveling it, looking at the root causes,
- 22 trying to figure out what went wrong here. And we did
- 23 figure it out. We put some process modifications in
- 24 place on July 11th of this year. We've looked at 133
- 25 orders so far, and they've all flowed through

- 1 correctly without any disconnect in errors. And we
- 2 did comment on this in our FCC filing. So if there is
- 3 still an open issue, we're not aware of that.
- 4 MS. CLAUSON: Our open issue is what is your
- 5 policy? We have been told that your policy when this
- 6 happens, told by Qwest, that your policy when this
- 7 happens is we have to wait the interval for it to get
- 8 fixed. Then we've also been told -- we're receiving
- 9 conflicting information. We've also been told that
- 10 no, that's not your policy. But then in some of these
- 11 cases, it took a couple days. What is Qwest's policy
- 12 with respect to correcting these and where is that
- 13 documented?
- 14 MS. BLISS: We did talk to all of our CLEC
- 15 customers about this in detail July 17th in the CMP
- 16 meeting. And we did talk about a couple of things.
- 17 Product management did recently reduce the intervals
- 18 for this product line. It was ten days, and I believe
- 19 it went to five days, so that should help. We did
- 20 talk yesterday about the process on both the retail
- 21 side and the wholesale side is you put the order back
- 22 in the system. You put the standard interval on, and
- 23 you escalate where appropriate.
- 24 On the one order where we did look at it and
- 25 utilize the escalation process on a DSL that went

1 disconnect, we were able to escalate that and meet the

- 2 due date. So that's -- our policy is, to be clear, we
- 3 put the order back in just like our retail partners,
- 4 and we escalate.
- 5 MS. CLAUSON: So your policy is even if the
- 6 error is Qwest's, the CLEC customer has to wait the
- 7 full five-day interval?
- 8 MR. CRAIN: That's not what she said.
- 9 MS. CLAUSON: That's what I'm trying to
- 10 understand. You try to escalate it, but you make them
- 11 put in a new order.
- MS. BLISS: On the retail side.
- MS. CLAUSON: When you say it's like Qwest,
- 14 when does Qwest have a situation when the CLEC
- 15 disconnected in error. Where it's somebody else's
- 16 fault, yet they have to wait for somebody else to fix
- 17 their error.
- 18 MS. BLISS: You know, there's no CLECs on the
- 19 retail side, but you do know that they have to
- 20 actually type the order, too, and they do make typos.
- 21 MS. POWERS: At what point would that cause a
- 22 retail customer who has voice service, happens to have
- 23 DSL, where oops, we disconnected the DSL?
- MS. BLISS: We probably should have somebody
- 25 from retail answer that question.

1 MR. CRAIN: But the bottom line is the policy

- 2 is you we put in the order, but we escalate it and get
- 3 it done as fast as we can.
- 4 MS. BLISS: Moving on to the escalation
- 5 process. We did take a look at that process because
- 6 when we did do the escalation, it was something that
- 7 we looked at and said, can we make this process even
- 8 better. So we did modify that process as well
- 9 effective July 16th and made sure that people on down
- 10 the line were clear about when they get this sort of
- 11 escalation what they need to do about it. So we did
- 12 make process improvements on that piece July 16th of
- 13 this year.
- 14 MS. CLAUSON: When you say that you were able
- 15 to make the interval, I mean, A, was that what you
- 16 said for your escalation example? You tried this with
- 17 an escalation, and you were able to make the interval?
- 18 MS. BLISS: Correct. That's the one that
- 19 Joan worked on for you.
- MS. CLAUSON: Was that the five-day interval?
- MS. BLISS: I believe it was ten days.
- 22 MS. CLAUSON: So even with the escalation,
- 23 you were simply able to make the ten-day interval?
- MR. CRAIN: Are you talking about the
- 25 original ten-day interval, or are you talking about

- 1 the -- what interval are you talking about?
- 2 MS. BLISS: At the time that the escalation
- 3 occurred, we were on the ten-day interval.
- 4 MS. POWERS: So the escalation didn't result
- 5 in something less than the interval?
- 6 MS. BLISS: We'll have to go back and check.
- 7 We'll take it piece by piece and make sure.
- 8 MS. CLAUSON: So that you understand our
- 9 concern, if somebody else causes the error and it
- 10 shouldn't have happened at all, we believe we
- 11 shouldn't have to wait the entire interval, whether
- 12 it's ten days or five days, to get it corrected.
- MS. BLISS: Correct.
- 14 MS. CLAUSON: And it should happen in a
- 15 shorter amount of time.
- 16 MS. BLISS: Correct. And we said in CMP that
- 17 if you have unique situations, please use the
- 18 escalation process.
- 19 MS. CLAUSON: And for a person -- a CLEC who
- 20 didn't happen to attend CMP, where is this documented
- 21 so they know this about this process improvement? And
- 22 when they look up and they're dealing with a person on
- 23 the phone, and they could say, no, you're supposed to
- 24 be able to escalate this, where is that?
- 25 MS. BLISS: It's in our normal escalation

- 1 process.
- MS. POWERS: And that specifically says DSL
- 3 orders that are disconnected in error --
- 4 MS. BLISS: It does not specifically say DSL
- 5 orders. It says issues.
- 6 MS. POWERS: Can I ask Bonnie Johnson as a
- 7 person experienced in trying to deal with escalations
- 8 how her experience has been in being successful in
- 9 that process.
- MS. BLISS: Sure, if she can focus on after
- 11 we've made the process improvements.
- MS. POWERS: From July 16th. Then Bonnie
- 13 couldn't do that, obviously.
- 14 MS. BLISS: I just wanted to make sure that
- 15 we closed the gap.
- MS. POWERS: And what exactly has happened
- 17 differently in regards to escalations since July 16th?
- 18 MS. BLISS: Without getting into system nits
- 19 and gnats, basically high level, what we did on the
- 20 DSL issue, for example, it's a ten-step process. What
- 21 we did is said, stop and look. If it's a DSL issue,
- 22 check and see where the status of the order is. If
- 23 it's at, let's say, step 3, then you do these four
- 24 things. However, if it made it further down the
- 25 system, let's say it made it all the way to step 8, we

1 clarified and said, do these four things. So DSL is

- 2 unique.
- 3 MS. POWERS: How was that communicated or how
- 4 was that effected?
- 5 MS. BLISS: We communicated that through our
- 6 normal MCC channels. We sent a voicemail to the
- 7 escalation center that said this was really important.
- 8 We want to make sure that training begins immediately
- 9 on DSL issues. We feel like we need to improve the
- 10 process there. And that was done July 16th.
- MS. CLAUSON: And in the CLEC documentation
- 12 that CLECs have access to, you aren't aware of
- 13 anything specific to disconnect in errors that reflect
- 14 the new process?
- 15 MS. BLISS: I haven't checked lately, no, but
- 16 I will.
- 17 MR. BELLINGER: What is your interval now for
- 18 DSL restoral?
- 19 MS. BLISS: Installation is five days.
- 20 MR. BELLINGER: And with escalation, what
- 21 would it be?
- MS. BLISS: It depends on the unique
- 23 situation. If they need it that day, we try and
- 24 escalate it and get it to the customer that day. If
- 25 they needed it in five days -- it depends on when the

- 1 customer's ready.
- MS. CLAUSON: And so that you understand,
- 3 when we get told that it's a policy at Qwest and we've
- 4 got an issue like this that affects our end-user
- 5 customer, we're not going to sit around and wait until
- 6 we have a hundred of these examples. You've told us
- 7 it's your policy. It's a bad policy from our
- 8 perspective, and so we raise it because we want to
- 9 change the policy before we have even more examples.
- 10 We usually find out about the policy through having
- 11 one go bad, but then we want to change the policy.
- 12 So I still feel like we're being told that
- 13 your policy is we have to wait that whole first
- 14 installation interval, try to escalate it, but maybe
- 15 you'll make that. And that's what I think you're
- 16 checking on or am I just wrong?
- 17 MS. BLISS: Could you restate that question,
- 18 please.
- 19 MS. CLAUSON: I'm a little unclear because
- 20 you gave an example, and you said in your example, we
- 21 were able to meet the interval. And if the interval
- 22 you're referring to is the whole five-day installation
- 23 interval, our position is that's too long for a
- 24 disconnect in error that shouldn't have happened. So
- 25 we are hoping the answer is something different from

- 1 that.
- 2 MR. BELLINGER: I would assume if it's
- 3 disconnected in error, then I need it today, and so I
- 4 would get it restored today.
- 5 MS. CLAUSON: But in the examples we had,
- 6 that's not what happened. That's why we're asking
- 7 what it is.
- 8 MR. BELLINGER: But she's changed the process
- 9 is what I understood.
- 10 MR. WHITT: This the Michael Whitt.
- 11 While she's looking for the repair
- 12 installation information, I think it's important to
- 13 emphasize as well that when we were made aware of the
- 14 conversion issues -- DSL, of course, should not ever
- 15 go down. We did review with the ordering and
- 16 provisioning folks on our team how those orders should
- 17 in fact be written, so it may have been a coaching
- 18 issue, too, from that perspective. That was done in
- 19 conjunction with the process change and the
- 20 reinforcement of the escalation that is necessary when
- 21 or if a DSL service does go down in the future.
- 22 MS. POWERS: And our experience is sometimes
- 23 the result of DSL going down in error is a result of
- 24 Qwest's inaccurate customer service showing DSL on a
- 25 different line than the one in fact it was on. So

- 1 those are issues -- inaccurate service customer
- 2 records on the part of Qwest I don't think would be
- 3 covered by what you just stated, I believe.
- 4 MR. WHITT: That is a separate issue. We did
- 5 comment on the filing or on the exhibit that we
- 6 submitted today in detail. But generally, in the --
- 7 as an overview, in the early part of June, due to a
- 8 maintenance and repair issue on Centrex Plus lines or
- 9 Centron with DSL only, not Centrex 21, there is in
- 10 fact an issue with how the record is situated when DSL
- 11 is on the line. Again, it's in detail on that
- 12 exhibit. But we put a DPA FID, which is a different
- 13 premises address FID, on the account for Centrex main
- 14 station lines. Has to do with 911 primarily. And
- 15 that, in fact, impacts the records on the DSL service.
- 16 And so that is one of the processes that we referred
- 17 to earlier that has been refined and that we've
- 18 mentioned I think during the CMP meeting. And so
- 19 that's something that was brought to our attention.
- 20 Importantly, there are only -- we did do a
- 21 poll of all of the existing Centrex Plus and Centron
- 22 lines across the territory, and there were less than
- 23 60 total both on resale and UNE-P. And none of those
- 24 were in Arizona.
- 25 MS. JOHNSON: This is Bonnie Johnson, and I'd

1 like to comment, please, because it's clear to me that

- 2 we have identified specific, separate DSL issues, and
- 3 everybody is melding those together. So I would like
- 4 to comment first on Susie's comment and when she was
- 5 talking about the DSLs that went down.
- 6 Those were a part of -- Susie, I'm assuming
- 7 that you are referring to the test orders that were
- 8 placed on the UNE-P migration that were managed by the
- 9 Minneapolis center. Am I correct? And, you know, the
- 10 comments that we're making about disconnect in error,
- 11 you know, I really want to avoid -- you know, we've
- 12 got a separate section where we talked about the
- 13 inability in the UNE-P migration progress or process
- 14 to be able to migrate our customers onto the UNE-P
- 15 product with DSL without the DSL going down, and that
- 16 is a different issue. You know, that is the managed
- 17 process. Actually, you know, when it first started
- 18 happening, I'm not certain that it was so timely, but
- 19 when we did test orders, the first test for the
- 20 process, that ended up not working. The Minneapolis
- 21 center was able to get those the same day. We were
- 22 grateful for that. But somebody was sitting right on
- 23 top of those.
- What we're talking about in this first
- 25 section of what I thought was being responded to is

- 1 once again not the UNE-P migration, just our regular
- 2 process order flows when we are doing a conversion of
- 3 a customer, not in the migration process, and the DSL
- 4 goes down in error and it's a Qwest error. So I just
- 5 want to make sure that we're not getting those two
- 6 confused.
- 7 MS. CLAUSON: Bonnie, we understand.
- 8 Susie, can you respond to Bonnie's point of
- 9 whether she's correct, which ones you're talking
- 10 about.
- MS. BLISS: When I say we made process
- 12 improvements for the disconnect in error and the
- 13 escalation process, I'm taking a step back and taking
- 14 a broader picture. It's not selective what type of
- 15 order scenario it falls in. It's disconnect in error
- 16 on DSL, whether it be from your UNE-Star project or a
- 17 new order or whatever. It's a broad process
- 18 improvement. The same with the escalation process.
- 19 And, Hagood, you are correct, it was -- we
- 20 escalated it due the same day.
- MR. BELLINGER: Good.
- 22 MS. BLISS: So then the third issue that I
- 23 think about when I think about DSL issues is one that
- 24 we haven't cracked the code on from a mechanized
- 25 perspective, and this has to do with what Michael was

1 talking about, is the DPA issue is Central only. And

- 2 we have worked up what you hate to hear, a manual
- 3 process. If you've got an order --
- 4 MS. POWERS: I'm sorry. Relating that to
- 5 what we presented, which issue are you responding to?
- 6 Because that DPA doesn't mean anything to other
- 7 people.
- 8 MS. DUBUQUE: It's page 11, I believe, in
- 9 your --
- 10 MS. BLISS: I think you referred to it as
- 11 repair records on DSL. This is where if something
- 12 goes wrong for these types of orders, you call repair,
- 13 and they can't find the record for our Central Region
- 14 only.
- 15 MS. CLAUSON: E-9, page 9. We thought that
- 16 this issue related to two of your regions.
- 17 MS. BLISS: Central and Eastern. I'm
- 18 focusing on Arizona today. Sorry.
- 19 MS. CLAUSON: And that's the issue. So it's
- 20 E-9, page 9, DSL repair.
- MS. BLISS: Yes.
- So, anyway, we are working on trying to find
- 23 a system solution on this. We have come up with a
- 24 rough manual process if you want to test it with us,
- 25 if you've got a customer that you want to sell DSL on

- 1 Centrex 21.
- MS. CLAUSON: In the meantime, it's our
- 3 understanding for this that you do not have this issue
- 4 for retail; is that correct?
- 5 MS. BLISS: That is correct. They do not use
- 6 DPA.
- 7 MS. CLAUSON: And so are you continuing to
- 8 sell DSL through retail while we cannot for CLECs?
- 9 MS. BLISS: Correct. That's why we came up
- 10 with a process --
- 11 MR. WHITT: It's important to emphasize that
- 12 we do not have any issues with -- other than standard
- 13 conversion problems that we discussed earlier -- with
- 14 DSL on Centrex 21. It's the Centrex Plus and Centron
- 15 accounts where -- in our billing systems and elsewhere
- 16 we use a different premises address on main station
- 17 lines for 911 purposes.
- 18 On those accounts, because of the DPA, there
- 19 is a DSL conflict. The USOCs don't relate correctly.
- 20 And what Susie talked about previously was the manual
- 21 process that her team has come up with to address
- 22 that. And so we are not withdrawing the product by
- 23 any means. You can submit an order today -- and, in
- 24 fact, I thought we talked about that at CMP or
- 25 subsequently, we would encourage you to do that, and

- 1 we will manually work that order right now to make
- 2 sure as a test order that that manual workaround is
- 3 working correctly.
- 4 What it does is temporarily removes the DPA
- 5 and then puts it back on. It is somewhat intensive,
- 6 but we think that in the interim, it will be a
- 7 successful process and avoid any disconnection or any
- 8 repair issues.
- 9 MS. CLAUSON: And, again, in the interim, the
- 10 retail does not have to do this manual process you're
- 11 describing for CLECs?
- 12 MR. WHITT: That's true. But this is an
- 13 internal process. There won't be anything for you to
- 14 do. It's something that we have crafted inside to
- 15 handle these orders.
- MS. CLAUSON: I don't have to flag the order
- 17 or anything?
- MS. BLISS: No.
- MS. POWERS: Don't have to tell anyone?
- 20 MS. BLISS: I'm going to test it with my
- 21 technology partners first.
- MS. POWERS: So we can't do it today?
- 23 MS. BLISS: You can do it today. Cindy Wells
- 24 has had conversations with Bonnie Johnson.
- 25 MS. POWERS: Bonnie, do you have something to

- 1 add?
- MS. JOHNSON: I do have something to add.
- 3 Actually, Qwest has asked us for an order that we're
- 4 going to add Centrex -- or add DSL onto a Centrex
- 5 order. We're more than happy to assist them in doing
- 6 the beta on that. I just want to go on record as
- 7 stating that Michael had identified, yes, we encourage
- 8 you to do that, to order. I just want to go on record
- 9 as stating that we were asked by our service manager
- 10 not only is that when we were going to be adding DSL
- 11 to a Centrex Plus or Centron line that we change the
- 12 class of service of that to Centrex 21.
- MS. POWERS: So they did not want you to add
- 14 DSL onto Centron and Centrex Plus?
- 15 MS. JOHNSON: And at the time we added it to
- 16 change the class of service.
- 17 MS. CLAUSON: Which is a change in process on
- 18 our side.
- 19 MR. WHITT: This is Michael. Can I ask when
- 20 that was, Bonnie?
- 21 MS. JOHNSON: That was when the issue was
- 22 first identified to us, Michael. And I would have to
- 23 say that that meeting was held -- I'm going to say
- 24 roughly six weeks ago.
- MR. WHITT: Okay. I'm not personally

1 familiar with that process change, but it was probably

- 2 in an attempt to make that conversion as quickly as
- 3 possible for Eschelon. But since the problem's been
- 4 identified, we did the root cause analysis, that's not
- 5 a process that we would want any longer. And I think
- 6 that's why we've been in relatively continuous contact
- 7 for you, and now we're waiting for that beta order
- 8 just to make sure it does flow through or is processed
- 9 in the manner that it should be.
- 10 MS. JOHNSON: And I appreciate that, Michael.
- 11 And I just want you to know that this request was not
- 12 in relation to a single order to get it through. It
- 13 was an ask-on-a-going-forward basis that if we add DSL
- 14 to a Centrex Plus or a Centron account in the Eastern
- 15 and Central Regions that we change the class of
- 16 service to Centrex 21 at the same time.
- 17 MS. BLISS: Bonnie, this is Susie. I'm
- 18 making a note that we're going to be taking this back
- 19 because I'm not familiar with that one.
- 20 MS. JOHNSON: I just wanted to communicate
- 21 that to you. I think that, you know, it sounds as if
- 22 you have developed some type of workaround process,
- 23 and we're happy to work with you to get you that beta
- 24 order because our response to that at the time was no,
- 25 we will not do that. So, you know, that you either

- 1 need to pull the product from offering or get it
- 2 fixed, you know. So we did not agree to do that at
- 3 the time it was requested of us.
- 4 MR. WHITT: This is Michael again, real
- 5 briefly.
- 6 Thank you, Bonnie. I think that that was
- 7 probably an aggressive attempt by one of our sales or
- 8 service managers to get the service in as quickly as
- 9 possible and do the conversion. But we don't meet
- 10 that now, we give standard conversion Centrex Plus or
- 11 Centron to the standard UNE-P class of service.
- 12 MR. CRAIN: Next issue is for Chris. Chris
- 13 can address the Qhost issue.
- 14 MS. SCOTT: Which is it?
- MR. VIVEROS: And that is also in the
- 16 Eschelon filed comments on Qwest's application. It's
- 17 on page 12 listed as DSL ordering.
- And I'm sorry, Karen, this is E-9?
- MS. CLAUSON: E-9, page 12.
- 20 MR. VIVEROS: First I want to clarify, Qhost
- 21 is not a system or an interface that we make available
- 22 to CLECs. The Qhost Web site or system is made
- 23 available to ISPs so that ISPs can get customer
- 24 configuration information that they need for DSL
- 25 customers, whether that's a Qwest retail DSL customer

1 or resale DSL customer. They need the configuration

- 2 information in order to make the service work. It's
- 3 not used for ordering DSL on a resale basis. IMA is
- 4 used for that, the tools in IMA to qualify a line and
- 5 then to submit the LSR for the DSL order itself.
- 6 The fact that it is not a CLEC DSL ordering
- 7 tool is why it is not within the scope of the
- 8 CMP-negotiated outage notification. There was
- 9 definitely an outage. The length of the outage was
- 10 associated with a transition of production support
- 11 responsibilities from an isolated individual who was
- 12 responsible for the site to a normal production
- 13 support process. But above and beyond that, as is
- 14 clearly stated on the Web site, when the tool itself
- 15 is not available, there are published numbers where
- 16 any ISP can call and get the configuration
- 17 information.
- 18 MS. POWERS: A couple of comments on that.
- 19 It will be short.
- 20 Qhost is required for us to be able to
- 21 basically render DSL effective for our customers. DSL
- 22 line not connected to the Internet wouldn't do a lot
- 23 of good for a customer. So it basically doesn't allow
- 24 us to complete providing service to the customer
- 25 unless we can utilize information there. And you are

- 1 correct, you can dial a number and talk to somebody
- 2 about it, but when we were trying to call that number,
- 3 they said, who the heck are you? You're a wholesale
- 4 company. You're a CLEC. We don't talk to people like
- 5 that. We talk to retail end-users. So we didn't find
- 6 the alternative method to be very effective in trying
- 7 to provide our customer service.
- 8 MS. CLAUSON: Since your Web page directs
- 9 people to call that number, are they supposed to be
- 10 able to help us?
- 11 MR. VIVEROS: Certainly if you identified
- 12 yourself as a CLEC, it may have caused confusion
- 13 because they're used to dealing with ISPs, but we can
- 14 follow up and talk to the people at the contact
- 15 number. It sounds like there are occasions instead of
- 16 having the ISP perform the work, Eschelon is
- 17 performing the work on the ISP's behalf and handing
- 18 that information off to your partner ISP.
- 19 MS. POWERS: As many CLECs are, Eschelon is
- 20 an ISP as well.
- 21 MR. VIVEROS: And that's what I thought. I
- 22 assumed that you were functioning as an ISP. And we
- 23 can certainly make sure that it's clear that lots of
- 24 businesses wear multiple hats. And certainly when
- 25 you're calling about getting customer configuration

- 1 information or using the Qhost site, you really are
- 2 functioning as an ISP and there is not an issue about
- 3 having to redirect you from a wholesale CLEC
- 4 standpoint to that side of the business.
- 5 MS. POWERS: Will Qwest begin to include
- 6 Qhost and the center that supports it in its wholesale
- 7 service standards and how that communication works?
- 8 MR. VIVEROS: It is outside the scope of CMP
- 9 because it is not a CLEC-specific interface. It is
- 10 for ISPs.
- 11 MR. CRAIN: Next issue is --
- MR. BELLINGER: I'm going to do -- we're
- 13 going to do something different for a few minutes. On
- 14 the agenda was AT&T wanted to ask some questions of
- 15 Cap. Bob's not here.
- So we're going to take a few minutes and ask
- 17 them some questions.
- 18 MR. WOLTERS: We've been marking the filings.
- 19 So since we're going to discuss this filing, we're
- 20 going to go ahead and mark it as AT&T Exhibit 1.
- 21 MR. BELLINGER: Which filing is that?
- MR. WOLTERS: Our comments.
- 23 (Discussion off the record.)
- MR. BELLINGER: Let's take a five-minute
- 25 break.

- 1 (Recess taken.)
- 2 MR. BELLINGER: We just went back on the
- 3 record.
- 4 MR. WOLTERS: AT&T handed out what we are
- 5 going to mark as AT&T Exhibit 1, which is AT&T's
- 6 Comments on CGE&Y's Responses to the Arizona
- 7 Corporation Commission Staff's Data Request to the
- 8 Consultants. So we were going to ask some questions
- 9 of CGE&Y about those responses.
- MR. WYNN: Rick, before we get to the
- 11 questions, I think it would be appropriate for CGE&Y
- 12 to mark our responses to the Staff data request, and
- 13 we would do that as CGE&Y Exhibit 1.
- 14 And we do have one correction to that, and
- 15 I'll let Mr. Dryzgula take care of that. It's on page
- 16 3.
- 17 MR. BELLINGER: Did you file this? When was
- 18 that published?
- 19 MR. WYNN: It was sent to Staff on July 10th
- 20 of 2002. And the correction, Bob, is on page 3. Is
- 21 that correct?
- MR. DRYZGULA: Yes.
- 23 MR. WYNN: And would you go over that for us.
- MR. DRYZGULA: I would point you to page 3 of
- 25 CGE&Y Exhibit 1, response to Staff Data Request 1-2

- 1 under the subheading of Relationship Management
- 2 Evaluation. I'd like to correct the quantities of
- 3 questionnaires by category.
- 4 First I'll read what it does say, and then
- 5 I'll give you the correction.
- 6 It currently says seven questionnaires were
- 7 received back on account establishment. The correct
- 8 number is six.
- 9 Seven on account management. The correct
- 10 number is six.
- 11 Seven on training. The correct number is
- 12 five.
- 13 Six on interface development. That is
- 14 correct.
- 15 And six on Qwest Co-provider Industry Change
- 16 Management Process. The correct answer is five.
- 17 Those are the corrections.
- 18 MR. BELLINGER: Okay.
- 19 MR. WOLTERS: Bob, I think you identified the
- 20 questionnaires in the final report, also. So the
- 21 final report should be amended to reflect your answers
- 22 today?
- 23 MR. DRYZGULA: I would tend to agree with
- 24 you. I just don't know the proper process to go about
- 25 that. The numbers that were in our data request

1 response were taken directly from our final report of

- 2 last December. However, under more scrutiny by AT&T
- 3 and ourselves, these are the correct numbers.
- 4 MR. WOLTERS: Thanks.
- 5 MR. CONNOLLY: Are you sure about the change
- 6 management number? Because I thought Liz and I had
- 7 coordinated on that.
- 8 MS. LEHR: We coordinated EDI.
- 9 MR. CONNOLLY: But we agreed on what the
- 10 totals were for CMP. I thought we had agreed on
- 11 seven.
- MS. LEHR: For change management, the report
- 13 showed six. You showed five in your e-mail, and we
- 14 also agreed with you that there were five in the data
- 15 viewing room.
- MR. CONNOLLY: Okay.
- 17 Turning to AT&T 1, we asked to have clarified
- 18 by Cap -- and this is in regards to Staff 1.1 -- we
- 19 asked to have CGE&Y clarify the specific sections of
- 20 the MTP and the TSD that is using to limit its answers
- 21 to Staff's request where Cap said CLEC input is
- 22 surrounded with a set of assumptions and constraints
- 23 based on the MTP and the TSD. But it is unclear what
- 24 sections you are referring to.
- 25 MR. WYNN: Tim and Rick, I'm going to object

- 1 to the characterization -- Bob, can you answer if
- 2 there's a question other than on a legal
- 3 interpretation of this request.
- 4 But in our response, and I think specifically
- 5 you're pointing to the fact that we defined CLEC input
- 6 to include input from commercial CLECs as provided --
- 7 that was required by the design of the test as
- 8 provided in the Master Test Plan, the MTP, and the
- 9 Test Standards Document, the TSD.
- 10 That was not meant to be a limitation in
- 11 terms of our answer. Rather, looking at the questions
- 12 that were asked by Staff and taking them in context,
- 13 then in Staff Request 1-1, 1-2, and 1-3, the questions
- 14 that were asked were focused on the performance of
- 15 each of the five tests. If you look at Staff request
- 16 1-1, it says: Please indicate by each of the five
- 17 tests performed whether your test activities were --
- 18 and then it asks a series of questions 1, 2, or 3.
- 19 If you look at 1-2, which is a continuation
- 20 of that after you put the different items in
- 21 categories as requested by 1-1, it says: Of the
- 22 evaluations falling into Category 2 and 3, please
- 23 provide the name and a brief description of the
- 24 involvement of CLECs participating in each evaluation.
- 25 And then it goes on to provide examples of that type

1 of involvement. For example, CLEC provided facilities

- 2 for CGE&Y or HP to use, et cetera.
- And then looking in -- well, we can just even
- 4 stop there.
- 5 We interpreted the request to have us
- 6 provide -- have CGE&Y provide information about CLEC
- 7 participation in the execution of the test. And we
- 8 did describe that in our answer.
- 9 We also described in addition to those test
- 10 activities that were provided in the TSD and MTP, and
- 11 we can get the cites for you if you'd like, but as you
- 12 know from the MTP and TSD, it lists discrete test
- 13 activities that were required in each section of the
- 14 test, and that's what we were referring to.
- 15 However, our answer, contrary to what you
- 16 state in your comments, was not limited to identifying
- 17 those types of CLEC input. Rather, as we noted, in
- 18 addition to -- and I'm reading from our page 1 of
- 19 Exhibit 1: In addition to that required or designed
- 20 level of input, CGE&Y and the ACC Staff received CLEC
- 21 input as to the overall test process on specific tests
- 22 during Test Advisory Group (TAG) meetings, and during
- 23 the interim and final workshop process. And we cited
- 24 in our report where we extensively discussed those
- 25 activities.

- 1 So, again, this was not meant to be a
- 2 limitation but, rather, to interpret the words "test
- 3 activity" used in the Staff request in the context of
- 4 the other Staff request and the context of the
- 5 execution of the test.
- 6 MR. CONNOLLY: Well, our concern is that if a
- 7 CLEC provided Cap with some information that Cap now
- 8 takes a look at and decides it was not required by the
- 9 MTP or the TSD -- and I'm not sure exactly what you
- 10 mean by "required," but let's say covered by whatever
- 11 provisions or sections that say, participating CLEC or
- 12 CLECs in general. But if you came into possession of
- 13 information from a CLEC and you say, now it wasn't
- 14 required, then your answer is not going to provide
- 15 that information, whatever it was, to the Staff in
- 16 response to this request.
- 17 And what we want to make sure is that the
- 18 information that you receive from CLECs throughout
- 19 this test is identified and provided to us. And when
- 20 you say, we're only going to give you the stuff that
- 21 the TSD requires, that is where we're concerned about
- 22 that limitation of the information that you're
- 23 providing to us.
- MR. DRYZGULA: Tim, I concur with Mr. Wynn's
- 25 characterization that -- and I take issue with your

1 statement that we did in any way, shape, or form limit

- 2 because of the TSD. We accepted and appropriately
- 3 utilized various types of input during the entire
- 4 duration of the test. That goes all the way back to
- 5 the design of the test, the execution of the test, the
- 6 reporting of the results of the test as you know
- 7 through the workshop process and probable retests
- 8 where concerns from various parties present were
- 9 raised and brought to our attention and we felt that
- 10 they required a level of attention.
- 11 We used commercial data whenever it was
- 12 provided. We used commercial problems whenever they
- 13 were offered. And we took guidance and input as to
- 14 the design of certain tests. I'll use the Capacity
- 15 Test because I believe that was one of the most
- 16 collaborative ones where much input was received.
- 17 But when it came to the execution of the
- 18 tests and the analysis of the data, that was done at
- 19 the discretion of the test administrator, Cap Gemini
- 20 Ernst & Young. Anything brought to our attention was
- 21 given due consideration, and no input, no matter how
- 22 you characterize the word "input," was ignored.
- 23 MR. WYNN: I guess to expand on that, our
- 24 understanding of test activities in this context and
- 25 in the context of how these data requests came about

- 1 was -- take these five individual tests. Which of
- 2 those required CLEC input or CLEC input was going to
- 3 be part of that. For some, like the Capacity Test,
- 4 yes, some of the test planning activities required
- 5 CLEC input or CLEC input was provided for under the
- 6 TSD. But in terms of executing the test, no CLEC was
- 7 involved other than the Pseudo-CLEC.
- And so in framing our answer, the issue was,
- 9 for CGE&Y to do its report from the execution of the
- 10 test, did they need CLEC input. And that's how we
- 11 interpreted it. We think that's a reasonable
- 12 interpretation. And it's probably just a disagreement
- 13 between us and AT&T, but that's why we referenced the
- 14 TSD and MTP requirement. Not in terms of limiting,
- 15 but in terms of defining what was meant by "test
- 16 activities." And we think we took a reasonable
- 17 interpretation.
- 18 MR. DRYZGULA: Let me follow up on that, as
- 19 well. There were also cases where various CLECs, I
- 20 can name them, lended their assistance to us by virtue
- 21 of letting us use their facilities, be it their system
- 22 or communications gear or whatever, to aid us in the
- 23 execution of the test. We do not consider that CLEC
- 24 input because they were our test scenarios designed
- 25 per the MTP and TSD, executed from their site and the

1 analysis -- the results and the analysis done by Cap

- 2 Gemini Ernst & Young.
- 3 So the fact that we, for example, executed
- 4 EB-TA maintenance and repair transactions from a
- 5 WorldCom site does not mean that we took input from
- 6 WorldCom. It means that we executed our test
- 7 scenarios using their system.
- 8 MR. WYNN: And I think the last thing I would
- 9 say about that is in terms of the five tests, there
- 10 was one, the Relationship Management Test, in which
- 11 CLEC input was a part of that "test execution." We
- 12 were required to obtain input from the CLECs and to
- 13 factor that in with other things we were considering,
- 14 including reviewing Qwest documentation, including
- 15 documentation from their Web site and forming our can
- 16 collusions. And that's why you'll see that of the
- 17 five tests, the one that we said was partially
- 18 dependent upon CLEC input was, in fact, the
- 19 Relationship Management Evaluation.
- MR. CONNOLLY: Maybe what we're having a
- 21 problem here with is a definition that you wrap
- 22 yourselves in on what does CLEC input mean because
- 23 it's my opinion, our opinion, that the Capacity Test
- 24 required CLEC input, and you say it didn't require
- 25 any.

1 MR. DRYZGULA: I beg to differ. The Capacity

- 2 Test required CLEC input. I agree with you on that.
- 3 In the planning, in the design, and in the execution
- 4 of the ORT, Operational Readiness Tests. It required
- 5 no such input or no decision-making when it came time
- 6 to execute the Capacity and the Stress Tests. Those
- 7 were solely at the discretion of the test
- 8 administrator.
- 9 MR. WYNN: And I would note that our answer
- 10 is exactly that. I'll read it for the record: The
- 11 execution of the Capacity Test was not dependent on
- 12 CLEC input.
- 13 That's what we said. The execution of the
- 14 test wasn't dependent upon CLEC input.
- 15 MR. CONNOLLY: I understand that. And our
- 16 comments go right back of that and say that's patently
- 17 not true because CLEC input was absolutely required to
- 18 conduct the Capacity Test. And we go down through
- 19 each one of your responses where we disagree on
- 20 apparently what you mean by input.
- 21 MR. DRYZGULA: I don't think we're going to
- 22 resolve that, then. But I would point out for the
- 23 record that the record is very robust on these issues.
- 24 We have had various workshops we explored any and all
- 25 issues raised by AT&T and other parties with regard to

- 1 any and all issues brought to the fore on the design
- 2 of the test, the execution of the test, the analysis
- 3 of the results of the test. The record is very
- 4 robust. What we thought begot these data requests was
- 5 something completely outside of the execution of our
- 6 test, which was basically concerns that certain CLEC
- 7 input was not received or not paid attention to. And
- 8 I'm here to reaffirm that anything that was given to
- 9 us voluntarily or that we requested was utilized in an
- 10 appropriate manner.
- 11 MR. CONNOLLY: But we read Staff's request to
- 12 be for you to disclose the information that you
- 13 received from CLECs to develop, plan, and execute and
- 14 evaluate the results of the test. Nothing in the
- 15 Staff's request says, just give me the stuff that
- 16 deals with execution. Just give me the stuff that
- 17 deals with analysis. It says, give me the
- 18 information.
- MR. WYNN: But, Tim, that's not what it says.
- 20 It says, please indicate by each of the five tests
- 21 performed whether your test activities were --
- 22 MS. SCOTT: Can I interrupt a moment since
- 23 this involves the Staff data request and our intent.
- 24 I think we'd like to take a look at the data requests
- 25 again. And if we feel that some follow-up is

1 necessary based upon the comments filed by AT&T, then

- 2 we will follow up with additional data requests. But
- 3 I think Cap has made clear what its understanding was.
- 4 So I don't see the need to go into that further at
- 5 this point, but we will take a look at your comments
- 6 and then decide whether follow-up is necessary.
- 7 MR. WOLTERS: Just what Tim was saying at the
- 8 very end, we looked at the data requests from the
- 9 reason that they were put out in the first place. And
- 10 that goes back to the commissioners having some
- 11 concern that there wasn't some CLEC participation. If
- 12 there had been CLEC participation, would the results
- 13 of the test have been different.
- 14 So what they were trying to do -- my
- 15 understanding what Staff was trying to do is say,
- 16 okay, tell us what CLEC participation there was, what
- 17 was used, so we can go back and demonstrate to the
- 18 commissioners whether, in fact, there was or wasn't
- 19 any effect from lack of participation.
- 20 So we're approaching it from that perspective
- 21 so we can see it in a broader sense whether, in fact,
- 22 all the CLEC -- what, in fact, was the extent of CLEC
- 23 participation regardless of the test parameters. And
- 24 then of that participation, what was used to make your
- 25 findings and which wasn't. And that's the way we

- 1 looked at it in a broader sense.
- 2 And so when we read your data request
- 3 responses, we felt that it was narrowed and narrowed
- 4 to the extent that you didn't truly answer what we
- 5 felt the intent of the questions were. That's kind of
- 6 the thrust of a lot of our response is we just felt it
- 7 got narrowed. And, therefore, it doesn't let Staff
- 8 and the commissioners accomplish what really they
- 9 wanted to do in the first place and why it generated
- 10 the Staff's request. So that's kind of where we're
- 11 coming from.
- MR. WYNN: Our response to that would be,
- 13 Maureen, I agree with you. It's not AT&T's request
- 14 that we're responding to. It's Staff's. And if we
- 15 took an interpretation that's different than what you
- 16 intended, we're glad to modify. But I think to the
- 17 same extent, we should explain what we did in looking
- 18 at this -- we looked at, again, we're divining other
- 19 people's intent. But just so you know we had a
- 20 rational basis for it, we understood the concern to
- 21 possibly be that there were some activities with
- 22 regard to the execution of these five tests that were
- 23 dependent upon CLEC input.
- 24 And the question was really, tell us, of
- 25 these five tests, where was CLEC input really needed,

1 where wasn't it, and where was it kind of needed so we

- 2 can get a sense as to the potential effect on each of
- 3 these five tests from an alleged lack of CLEC input.
- 4 So what we did is we went through the test activities
- 5 discussed in the MTP and TSD for each of the five
- 6 tests and said, for each of those, was this a test
- 7 that was executed with CLEC input or not. And that's
- 8 where we came up with the answer relationship
- 9 management. That was our basis.
- 10 If, however, as Maureen stated, Staff wants
- 11 us to provide an answer -- a different answer, we're
- 12 glad to do that. But that's the basis on which we
- 13 answered this question.
- 14 MS. SCOTT: And in hindsight, our questions
- 15 were worded generally. I think we could have been
- 16 much more specific, and I think that probably led to
- 17 the confusion over how the --
- 18 MR. WOLTERS: I think his response pretty
- 19 much sums up the approach. And I think with what he's
- 20 said and what you've said, let's move on.
- 21 MR. DRYZGULA: Before you do that, let me
- 22 supplement Ed's statement by I considered these data
- 23 requests sort of a discovery activity. So if you look
- 24 at the volumes of pages of our various reports,
- 25 including our Final Report and our Performance

1 Measurement Audit Report, they go into great detail as

- 2 to the steps that were taken and the designs of the
- 3 test and the issues that were discovered.
- And then I can refer you to these boxes on
- 5 the floor over here of the thousands of pages of
- 6 transcripts from the previous workshops where all of
- 7 that was discussed in open forum. So when these
- 8 questions came along, I really took them as, is there
- 9 any new news that all of the publications and all of
- 10 the discussions and all of the workshops haven't
- 11 divulged yet? And quite frankly, there wasn't much.
- MR. CONNOLLY: I just want to clarify
- 13 something in Staff Request 1-2 and 1-4, which is the
- 14 second paragraph in the relationship management
- 15 response.
- In both of these questions, Staff asks for
- 17 the identification of the individual CLECs. And in
- 18 the second paragraph, you don't provide that. Would
- 19 you provide that information about those CLECs
- 20 featured in the second paragraph of both of those
- 21 relationship management subsections.
- 22 MR. WYNN: Let me clarify one thing about
- 23 your question. Are you directing it to the second
- 24 paragraph?
- 25 MR. CONNOLLY: The second paragraph of the

1 relationship management portion of your response to

- 2 Staff 1-2 and 1-4.
- 3 MR. WYNN: And my understanding of this, and
- 4 Bob will confirm it or not confirm it, is that when we
- 5 referenced this CLEC forum that we did not keep track
- 6 of as far as I know -- and Bob can say yes or no to
- 7 it -- of these comments by CLEC. I believe that what
- 8 we did is we attended that CLEC forum, we listened and
- 9 heard different things from various CLECs. We did not
- 10 keep notes of records by CLEC of those comments that
- 11 were raised. So if you're asking us to provide that,
- 12 we just don't -- simply don't have that information.
- MR. WOLTERS: Did you keep notes of the
- 14 telephone interviews?
- MR. WYNN: I don't believe we have those
- 16 notes, do we?
- 17 We don't have notes. Bob can verify that,
- 18 but I don't believe we have those notes.
- 19 MR. WOLTERS: You talk about informal
- 20 interviews. Were there any notes kept of the informal
- 21 interviews?
- 22 MR. DRYZGULA: In one case, there was, and
- 23 you asked for and received those as a follow-up to our
- 24 last workshop.
- 25 MR. WYNN: Other than those that we've

- 1 already produced in the workshop, I don't believe
- 2 there are any, and I'm turning around to get
- 3 verification.
- 4 No, there weren't.
- 5 MR. DRYZGULA: And with regard to the CICMP,
- 6 now CMP, meetings, we attended in person or monitored
- 7 by telephone and/or read the meeting minutes kept from
- 8 there and gleaned information out of that. But as
- 9 CGE&Y was not an active member nor participant, we
- 10 don't have any official records. If you want to know
- 11 what happened, read the CMP meeting minutes.
- MR. WOLTERS: Let's go -- I understand that
- 13 with the CMP. But if you look at the question, it
- 14 says, essentially, please provide the name and a brief
- 15 description of the involvement of CLECs participating
- 16 in each evaluation.
- 17 So going back down to the relationship
- 18 management, you cannot reconstruct or provide the name
- 19 of all the people contacted through telephone
- 20 interviews, and you cannot provide a brief description
- 21 of the involvement of the CLECs and the contents of
- 22 that conversation. You basically can't reconstruct
- 23 that.
- MR. WYNN: I don't think we can do that by
- 25 CLEC.

1 MR. WOLTERS: And the same with the informal

- 2 interviews?
- 3 MR. WYNN: That's my understanding.
- 4 MR. DRYZGULA: Let me add to that that any of
- 5 the written correspondence, data requests, and/or
- 6 questionnaires, as you know, are in the viewing room.
- 7 But they were redacted, and they were redacted
- 8 basically at the request of the CLECs. So it's
- 9 treated as confidential, and we have originals with
- 10 names and company names on them, but I would want
- 11 to -- I would not divulge which one belonged to which
- 12 company without getting the permission of the
- 13 respondent.
- 14 MR. WOLTERS: Again, our approach to the
- 15 question was, we assumed that it was asking for a --
- 16 the name and the description of their involvement. So
- 17 when we saw that there were telephone interviews,
- 18 based on the question, we would have thought we would
- 19 have seen the name of the CLEC and the contents of the
- 20 telephone interview and what was basically said in
- 21 response to the question. That's where we're coming
- 22 from on that.
- 23 MR. DRYZGULA: Subject to check, I believe if
- 24 you go to the relationship management workshop
- 25 transcript where the issue of interviews was both

- 1 raised and explored by AT&T at that time, our
- 2 relationship management subject matter expert clearly
- 3 indicated who he had spoken to and about what.
- 4 MR. WOLTERS: Bob, it's not our
- 5 responsibility to go to the transcripts. You were
- 6 given a set of data requests to answer. If you would
- 7 have said to Staff, see pages so-and-so and so-and-so
- 8 of transcript dated so-and-so, that would have been
- 9 more responsive than just "interviews were conducted."
- MR. DRYZGULA: We respect your opinion, but
- 11 we're going to defer to Staff's judgment on that.
- MR. WYNN: And we can certainly provide cites
- 13 to the transcript if that's really necessary. Since
- 14 we were all there, it's kind of there, we know it. If
- 15 we want to provide cites to the transcript, we can
- 16 certainly do that.
- 17 MR. BELLINGER: Anything else?
- 18 MR. WOLTERS: Not on that.
- 19 MR. BELLINGER: Okay.
- 20 MR. WYNN: And I think there's just one thing
- 21 we need to clarify about one part of the request just
- 22 for the record. I think there was an impression from
- 23 AT&T's comments -- and if I'm wrong about this, let me
- 24 know -- that we sent out the questionnaires more than
- 25 once. That is not correct. We only sent out the

1 questionnaires once. We had follow-ups by telephone

- 2 to say, you didn't get your questionnaire in, please
- 3 respond. But we did not send out an additional set of
- 4 questionnaires. I just want to clarify that.
- 5 MR. CONNOLLY: Great.
- 6 MR. DRYZGULA: And that also was brought out
- 7 at TAG meetings where we were very frustrated that we
- 8 weren't getting input back. We had already done two
- 9 rounds of e-mails and one round of telephone calls,
- 10 and then we had asked Staff for their assistance, and
- 11 they sent out e-mails or made telephone calls, one or
- 12 the other. But the questionnaires were still only
- 13 received once. So I'd like to clarify that because
- 14 your exhibit says otherwise.
- MR. CONNOLLY: Thank you on that.
- The other issue we wanted to tee up today is
- 17 the impasse positions between the CLECs and Qwest on
- 18 the sequence with which CRs will or will not be worked
- 19 to build up the testing capability within the SATE so
- 20 that it has a product -- set of product capabilities
- 21 that are the same as the product capabilities which
- 22 are in IMA.
- 23 We had a meeting in the last CMP redesign
- 24 session held last week, and the identification of the
- 25 events that had transpired since AT&T and Qwest had

1 developed and submitted various CRs to synchronize the

- 2 SATE with the production systems for product
- 3 capabilities was discussed, and the activities that
- 4 have gone on which have ended up with a set of ten CRs
- 5 that have been accepted into the CMP prioritization
- 6 process, some with higher priorities than others. And
- 7 another series of 13 or 14 CRs that have been placed
- 8 in this category of withdrawn. And the debate is over
- 9 the activities that will transpire to work through the
- 10 additional products that need to get added into the
- 11 SATE so that it mirrors production system.
- 12 I characterize the outcome of that meeting as
- 13 being an impasse because the ways in which those CRs
- 14 will be processed by Qwest, development work or
- 15 whatever activities are necessary to implement those
- 16 SATE CRs and the CLECs' needs for those CRs to be
- 17 implemented are what's at issue, and our inability to
- 18 get that resolved is what ended up in this CMP
- 19 redesign impasse. And we will be bringing that to the
- 20 Arizona TAG in the next meeting, which is August the
- 21 9th, to work on that as best we can to see what we can
- 22 do to get that set of activities moving. So just to
- 23 put that in front of all of us. And if Qwest has
- 24 anything to offer on top of that or if I misstated
- 25 anything, it certainly wasn't intentional.

- 1 MR. CRAIN: That's fine.
- MS. BALVIN: Hagood, this is Liz Balvin, if I
- 3 could say a few things.
- 4 MR. BELLINGER: Okay, Liz.
- 5 MS. BALVIN: Just in addition to that, I
- 6 think what's critical to note is that during the
- 7 redesign session, Qwest has committed or agreed to
- 8 going forward to have SATE and IMA sync up. In other
- 9 words, if there are any enhancements that are agreed
- 10 to be implemented for IMA, Qwest will automatically
- 11 provide the resources to add that functionality or
- 12 capability into SATE. And they've agreed to do that
- 13 beginning with the 12.0 release, which is due to come
- 14 out in April of 2003.
- 15 Tim did acknowledge that there are ten open
- 16 CRs out there. And the first time that they were able
- 17 to be prioritized was with the 11.0 release. One
- 18 point that I wanted to make was regarding a couple of
- 19 the CRs that I know of, AT&T submitted, one was LID
- 20 splitting was one was line splitting. They were both
- 21 submitted in December of 2001 and remain open and
- 22 outstanding.
- 23 As far as the 271 process, I believe it was
- 24 discriminatory for Qwest to automatically implement
- 25 per the request of the Pseudo-CLEC two products into

- 1 SATE. They were unbundled distribution loops and
- 2 unbundled distribution loop with number portability.
- 3 They were implemented. They did not formally go
- 4 through the CMP process. They were automatically
- 5 implemented by Qwest.
- 6 So the true issue I believe at hand is not to
- 7 deal with how SATE CRs are going to be in sync with
- 8 IMA going forward. We filed in the redesign session
- 9 that there are only these 25 some odd products that
- 10 currently exist in production and don't exist in SATE.
- 11 And it's those particular products that we're looking
- 12 to have Owest provide the means to have them added.
- 13 And the alternative that CLECs are provided today is
- 14 we have to build to the Stand Alone Test Environment.
- 15 And if one of these 25 products is not in SATE, we
- 16 have to also build to the interoperability test
- 17 environment which Qwest has still in place. And as we
- 18 know from the 271 third party test, HP identified the
- 19 flaws with interoperability testing.
- MR. BELLINGER: Okay.
- MR. CRAIN: I was not going to make a little
- 22 speech about the merits of this because I thought we
- 23 were going to do it on the TAG meeting. But since Liz
- 24 did, I will.
- 25 A couple of things:

1 First of all, it's technically not a CMP

- 2 redesign impasse issue. It's an impasse issue that I
- 3 believe the CLECs are bringing to the table saying
- 4 SATE doesn't mirror production because these things
- 5 are not in SATE.
- 6 We did submit CRs for all of the products
- 7 that are not supported by SATE but are supported by
- 8 the EDI interface. We originally built SATE to
- 9 support all of the products that CLECs had built to in
- 10 terms of the EDI interface. Two of those CRs were
- 11 prioritized high. Those are going in the 11.0
- 12 release. The ten that Tim referred to are ten that
- 13 were prioritized fairly low and did not make the
- 14 release.
- 15 It's our position that it's not necessary --
- 16 clearly, the FCC has said in the Georgia Louisiana
- 17 order that a testing environment does not need to
- 18 support every single product. That's clear from a
- 19 cite I can provide. And we can talk about that in the
- 20 TAG meeting.
- 21 The issue of -- so it's I think unreasonable
- 22 to say Qwest has to build to all of those end products
- 23 even though CLECs have prioritized them low.
- 24 With regard to the remaining ones that were
- 25 withdrawn, I think its truly unconscionable for CLECs

- 1 to say that we have to expend significant sums of
- 2 money to build to those products. Those are products
- 3 that CLECs clearly indicated they have no need for in
- 4 the future. For CLECs to now claim that our SATE is
- 5 somehow deficient because it does not support those
- 6 products, I just don't know how they can say that with
- 7 a straight face at this point.
- 8 And then finally, in terms of building to two
- 9 separate test environments, that's not how it works.
- 10 You build to the EDI interface. You test various
- 11 functionalities using these test environments. It is
- 12 true that if somebody wants to test something that's
- 13 currently not supported, they can test it in the
- 14 interoperability environment. That doesn't mean
- 15 you're actually building two separate environments.
- 16 You're simply testing a product you're building to the
- 17 EDI interface itself.
- 18 With that, I think we can discuss this all at
- 19 the August 9 or 8 TAG meeting.
- 20 MS. SCOTT: I have two quick follow-up
- 21 questions.
- 22 Do CLECs use all 25 of the functionalities
- 23 that they want to put in?
- MR. CRAIN: CLECs have not built EDI
- 25 interfaces -- and I need to check on this, but it's my

- 1 understanding they have not built EDI interfaces to
- 2 any of those additional products they want included.
- 3 MS. CLAUSON: And we're building an EDI
- 4 interface, and we do not have Centrex. That's one of
- 5 the CRs. So nobody might have built to it yet, but we
- 6 certainly plan to, and that's a big issue for us.
- 7 MS. SCOTT: Right. I was wondering, Karen,
- 8 about all 25.
- 9 MS. CLAUSON: But this would be one of them
- 10 that their response would say no one's built to that
- 11 as if that meant that it wasn't important to include
- 12 it. But it's important for us to include it because
- 13 we've got a vendor now, and we want to use the SATE.
- 14 MS. SCOTT: And then the other issue that
- 15 arises is: Was this issue raised before? Because
- 16 this seems to be more of a SATE issue. Was it raised
- 17 by any party before?
- 18 MR. CONNOLLY: This discussion goes back to
- 19 our debate on PO-19 and the second exclusion that was
- 20 in there for conditions where SATE and the production
- 21 system don't match by virtue of a CLEC prioritizing
- 22 implementation of changes in the SATE. That's where
- 23 we realized that there had been the set of activities
- 24 that brought the issue of mirroring into the SATE
- 25 users group, to the CMP for handling of those CRs, and

- 1 the miscommunication and misunderstanding of what
- 2 procedure was to be followed in order to vote these
- 3 properly into the CMP priority list.
- 4 The 14 that are in this withdrawn status, we
- 5 believe that the instructions on how to vote to
- 6 prioritize those were not explained well enough to us
- 7 as a group of CLECs, which caused us to not identify
- 8 those as priority. It doesn't mean to us that they
- 9 should be withdrawn. It's just that they shouldn't
- 10 have been as high as some of the other ones were since
- 11 we had to lay out what would be the sequence of events
- 12 that we want to have taken to get them implemented.
- 13 This was after the choice was taken from us to have
- 14 SATE and production environment the same.
- 15 So it's sort of an arduous path through all
- 16 of these various negotiations. It has its evolution
- 17 back in that discussion about the PO-19 exclusion.
- 18 MR. CRAIN: The simple answer is every single
- 19 time we've discussed SATE in a workshop, in pleadings,
- 20 in hearings, all along the line, the issue of the
- 21 number of products being supported has come up. To
- 22 say it just came up as a result of PO-19 is absolutely
- 23 not true. This has been an issue over and over and
- 24 over again. And I don't see how you say that those 14
- 25 that were withdrawn -- we specifically asked people if

- 1 they had any intention of building to these in the
- 2 future and whether or not we -- and we said, we're
- 3 going to withdraw them unless CLECs say they want
- 4 these. And we withdrew everything except Eschelon
- 5 decided to adopt one. And I don't know how much more
- 6 clear that could have been.
- 7 MS. BALVIN: And to that point, actually,
- 8 WorldCom did actually emphasize that one of them was
- 9 forthcoming in our business plans, and that CR was
- 10 withdrawn.
- 11 MR. BELLINGER: As we indicated, I think
- 12 we're going to bring this up in the TAG. I think
- 13 we've got it on the record here.
- 14 MR. DIXON: Hagood, I'd just like to make one
- 15 comment in response to Andy, if I might.
- Andy has suggested that he can't understand
- 17 how the CLECs would ask for 25 products or functions
- 18 to be included in SATE. First I'll represent to you
- 19 on the phone, I have a very straight face.
- 20 And secondly, I'll respond to that by saying
- 21 that is not what the CLECs proposed. The CLECs
- 22 proposed that the ten that are pending change requests
- 23 had indeed been requested six by Qwest and four by
- 24 CLECs, two of which are AT&T, none of which are
- 25 WorldCom requests. We requested that those ten CRs be

1 implemented by Qwest but that Qwest provide us with a

- 2 date when they could implement them entirely, all ten.
- 3 We left that to Owest's discretion and asked them to
- 4 get back to us in the change management process.
- We further suggested that with respect to the
- 6 15 or 14, whichever number you used, withdrawn change
- 7 requests, that in the event in the future a CLEC had a
- 8 good faith request to implement one of those CRs on a
- 9 going-forward basis, would Qwest commit to
- 10 implementing those types of CRs where there was indeed
- 11 a good faith request in the use of the product in the
- 12 Stand Alone Test Environment to implement that by the
- 13 next major release or, if one was imminent, the one
- 14 following that. Again, we suggested to Qwest, give us
- 15 a proposal how we can get these implemented piecemeal.
- So our proposal was never to implement all of
- 17 them at one time but rather to take the ten that are
- 18 imminent and pending and any in the future of the
- 19 group that are currently missing from SATE and
- 20 establishing a time line that Qwest would provide to
- 21 us so we would have some certainty as to when these
- 22 products would be entered into the Stand Alone Test
- 23 Environment. It's only when Qwest came back and said
- 24 no to those proposals that we said all we can do is
- 25 ask for commissions to implement the differences at

- 1 this time.
- 2 And so I guess we have no choice but to ask
- 3 the commissions to steer production and give us
- 4 whatever they will, including the request for all 25,
- 5 if necessary. So I want to make it clear, we didn't
- 6 start out and we have not said put in 25 today. We've
- 7 tried to establish a process and a time line to do it
- 8 based on those presently requested and then
- 9 establishing a process to address the remaining ones
- 10 as they might be requested.
- 11 MR. BELLINGER: Okay. Like I said, I think
- 12 we ought to take this to the TAG meeting. And I would
- 13 like to get back to Eschelon issues, which I think
- 14 would be more productive with our time for the rest of
- 15 the day.
- 16 MS. CLAUSON: Can Eschelon attend that ROC
- 17 TAG meeting?
- 18 MR. BELLINGER: Arizona TAG meeting on the
- 19 8th.
- 20 MS. CLAUSON: Is it one we can call into?
- 21 MR. BELLINGER: It's August the 8th. We'll
- 22 be glad to have you.
- MS. CLAUSON: What time is that?
- MR. BELLINGER: 8:30 Arizona time.
- 25 MR. WOLTERS: It would be 10:30 your time.

- 1 MS. CLAUSON: Thank you.
- 2 MR. DRYZGULA: Karen, who would you like to
- 3 receive the official notice with the call-in number
- 4 and such so that we make sure you get it?
- 5 MS. CLAUSON: I'll give you the information
- 6 for David Frame.
- 7 MR. DRYZGULA: Would you give it to Debra
- 8 Prescott, please.
- 9 MR. CONNOLLY: Bob, we probably have to
- 10 prepare the initiation of Eschelon into the TAG. Some
- 11 hazing going on.
- MR. DRYZGULA: Don't tell them.
- 13 MR. BELLINGER: Moving right along.
- 14 MR. WOLTERS: I quess we'll need an in-person
- 15 meeting for that.
- 16 MR. CRAIN: The only initiation is you
- 17 actually have to sit there and listen to it.
- 18 Are we back to where we were?
- MR. BELLINGER: Yes.
- MR. CRAIN: I think there were a couple other
- 21 quick issues we wanted to address.
- Dennis, did you want to address the pair gain
- 23 issue.
- MR. PAPPAS: Certainly can. I don't know if
- 25 I need the microphone.

- 1 (Discussion off the record.)
- 2 MR. PAPPAS: This is Dennis Pappas with
- 3 Qwest. The issue is pair gain. And I believe
- 4 Eschelon's issue is some trouble reports that they
- 5 called in on that had pair gain on the line.
- There were some scripts in the PCAT that we
- 7 have done clarifications on now. And those
- 8 clarifications were done last Friday. I'm not sure
- 9 what that date was.
- MS. POWERS: The 23rd.
- 11 MR. PAPPAS: That basically when we notified
- 12 the repair call handling bureau that reports that get
- 13 called in to them now that say anything about pair
- 14 gain, we just take the ticket, whether any trouble
- 15 results have been indicated or not. So that change
- 16 has been made. That notification had been sent out.
- 17 It was the 26th.
- 18 MS. POWERS: And how is that notification
- 19 sent out?
- 20 MR. PAPPAS: I don't know if it was an MCC or
- 21 not. Whatever communication avenue they use to get
- 22 that information to the RCHC, which is the Repair Call
- 23 Handling Center.
- 24 MS. CLAUSON: This is Karen Clauson. We're
- 25 referring to the issue in E-9 on pages 15 and 16. And

- 1 on page 16 of E-9, there are some quotes from Qwest's
- 2 Web page that at that time said, pair gain, you need
- 3 to relay the actual test results. Is that the
- 4 language that's changed?
- 5 MR. PAPPAS: That's the information will --
- 6 modifications to that will be reflected. And I
- 7 believe that that has been taken care of already, but
- 8 I will verify that. I know the RCHC has been notified
- 9 as of last Friday.
- 10 MS. CLAUSON: When you say taken care of, on
- 11 the Web?
- MR. PAPPAS: On the Web, yes.
- 13 MS. CLAUSON: Instead of saying you need to
- 14 relay the actual test results, does it say something
- 15 like you need to state there's pair gain?
- MR. PAPPAS: Simply need to state that
- 17 there's pair gain. However, in stating that, there
- 18 still is the ability and in my opinion additional test
- 19 results should be given because you should be doing a
- 20 test with your end-user.
- MS. CLAUSON: We don't mind giving the
- 22 results for pair gain, but we can't test accurately
- 23 when pair gain's on the line. So we can give the
- 24 results, but they're not accurate.
- 25 MR. PAPPAS: And let me tell you why I touch

1 on that issue. Because some related issues with three

- 2 tickets being left for trouble isolation into your
- 3 end-user's premises for billing, it didn't appear that
- 4 you did contact that end-user to isolate off their
- 5 equipment. That's the only reason I touch on that.
- 6 MS. CLAUSON: That's the first I've heard of
- 7 it. Are you familiar with those three tickets?
- 8 MS. JOHNSON: No, Karen, I'm not. I'm sorry.
- 9 MS. POWERS: Is that something you provided
- 10 to us?
- 11 MR. PAPPAS: I believe that's an issue that
- 12 you brought up with your technician, leaving invoices
- 13 at your end-user's premise.
- 14 MS. POWERS: So then you looked at examples
- 15 in one of our exhibits?
- MR. PAPPAS: It appeared one of those was
- 17 trouble that was found on the customer's premise,
- 18 which would be an indication to me that you didn't
- 19 test with that end-user to see if the trouble would be
- 20 on the NID or not.
- MS. CLAUSON: Now, you're just assuming,
- 22 based on looking at this, that we didn't do it. You
- 23 didn't know that one way or another?
- MR. PAPPAS: I did about 8,000 repair tickets
- 25 my December, so I would assume that you didn't do

- 1 that.
- MS. CLAUSON: I don't think that's a fair
- 3 assumption because you don't know the facts.
- 4 And, in fact, you're referring to Exhibit
- 5 E-16, which is the invoice, correct, and another
- 6 example?
- 7 MR. PAPPAS: I believe there was an invoice
- 8 there.
- 9 MS. CLAUSON: And just to be clear, we did
- 10 not submit those as an example of this pair gain
- 11 issue. Do you understand that?
- MR. PAPPAS: I fully understand that.
- MS. CLAUSON: So the pair gain issue is
- 14 separate from that.
- MR. PAPPAS: That's right.
- MS. CLAUSON: And let's say we didn't do the
- 17 end-user testing. That would go to whether under your
- 18 policy or in some states interconnection agreements
- 19 were charged.
- 20 MR. PAPPAS: If the trouble was on the
- 21 end-user's premises, yes.
- MS. CLAUSON: So we might incur another
- 23 charge one way or the other depending on how the
- 24 policy goes. But that does not give Qwest the right
- 25 to hand our end-user customer a branded invoice and

1 make our customer sign a Qwest invoice, correct?

- 2 MR. PAPPAS: That's correct.
- 3 MS. CLAUSON: So we are not using these
- 4 exhibits as relating to pair gain at all.
- 5 MR. PAPPAS: No, we are not.
- 6 MS. CLAUSON: We do have states where Owest
- 7 enforces this policy even though our contract does not
- 8 require us to do additional testing. In Arizona,
- 9 there is language about testing. But whether it's in
- 10 our contract or not, we do that as a matter of course.
- 11 We may miss it in some cases. If we do and if it's a
- 12 state where the contract, not just your policy, but
- 13 the contract allows you to charge and you charge the
- 14 correct charge, not an applicable charge, that is not
- 15 one of our disputes. Our dispute is when we do do the
- 16 testing, it says pair gain, we can't do accurate
- 17 testing. You can have the inaccurate results if you
- 18 want them. But we follow all of those steps, and
- 19 still Qwest has refused to open a ticket without us
- 20 authorizing the charges.
- MR. PAPPAS: And as I said, on the 26th,
- 22 that's been taken care of. If you still experience
- 23 that, let us know.
- MS. CLAUSON: When you say taken care of, we
- 25 think a good first step is for you to change your

1 policy and document. We've had a lot of issues with

- 2 training and follow through and compliance. So for
- 3 us, it is not taken care of until we have used it and
- 4 it works for a period of time.
- 5 MR. PAPPAS: Very good.
- 6 MR. BELLINGER: Okay. Why don't we take a
- 7 five-minute break. And take five minutes only because
- 8 I think we'll be leaving at 4:30. Eschelon says they
- 9 have to go. So you might want to prioritize what you
- 10 have left.
- 11 (Recess taken.)
- 12 (Tom Freeberg was duly sworn by the certified
- 13 court reporter.)
- 14 MR. BELLINGER: Interconnection issues.
- 15 MR. CRAIN: Tom, do you have the list of the
- 16 Eschelon issues?
- 17 MR. FREEBERG: Yes, I do.
- MR. CRAIN: Can you just -- and when I say
- 19 quickly, quickly address each one.
- MS. CLAUSON: And you're referring to E-18,
- 21 page 6?
- MR. CRAIN: Yes.
- 23 MS. CLAUSON: Ellen Gavin, are you on the
- 24 line?
- 25 MS. JOHNSON: Karen, this is Bonnie. Ellen

- 1 is not back in the room yet.
- 2 MS. CLAUSON: Can you get her. This is the
- 3 interconnection section.
- 4 MS. JOHNSON: She's here now.
- 5 MS. CLAUSON: Tell her where we're at.
- 6 MR. CRAIN: Tom.
- 7 MR. FREEBERG: I can take it No. 1, paying
- 8 transit charges on Qwest intraLATA toll calls. Are we
- 9 on the same piece of paper?
- 10 MR. CRAIN: Yes.
- 11 MR. FREEBERG: Good. I'd like to think there
- 12 is pretty good agreement here between Eschelon and
- 13 Qwest on this point. At 7.2.2.3.1, we're talking
- 14 about transit traffic. I think that we and Eschelon
- 15 agree that when I see Eschelon says transit charges
- 16 should apply to local traffic only, generally
- 17 speaking, I think that we're in agreement there. That
- 18 is, in Exhibit A of the Arizona SGAT, there is a
- 19 transit charge. It is at 7.9.1 of Exhibit A, for what
- 20 it's worth. It is roughly 9/10 of 1 cent per minute
- 21 of use. And that is a charge that applies to local
- 22 traffic only.
- 23 MS. CLAUSON: Is that one of the charges that
- 24 has been approved by the Commission in the cost
- 25 docket?

1 MR. FREEBERG: I believe so, but I didn't

- 2 testify in the cost docket, so I can't say that with
- 3 confidence.
- 4 MR. CRAIN: And I don't know.
- 5 MS. CLAUSON: When we say we're willing to
- 6 apply charges, we read that to be Commission-approved
- 7 charges. But otherwise, yes, we agree.
- 8 MR. FREEBERG: I certainly think we agree
- 9 that they should be Commission approved.
- 10 MS. GAVIN: Transit traffic in the definition
- 11 in the SGAT does not exclude intraLATA toll.
- 12 In the SGAT at 7.2.2.3.1. Transit traffic
- 13 does not exclude intraLATA toll. And if it does not
- 14 exclude it, then it would include more than local
- 15 traffic. It would include local and intraLATA.
- MR. FREEBERG: Right. And I think as you've
- 17 pointed out in what is going to be the next section
- 18 that we talk about back at 7.3.2.2, and now I'm
- 19 drifting down into your second point, we do there talk
- 20 about intraLATA toll transit. So while I just said
- 21 there is an agreement that there is transit that
- 22 applies to local only and it again has the charge of
- 23 roughly 9/10 of a cent per minute, there's certainly
- 24 -- I would think you would agree could be a case where
- 25 an intraLATA toll call is handled such that a Owest

- 1 subscriber -- a Owest retail subscriber neither
- 2 originates nor terminates that call. In other words,
- 3 it's an intraLATA call that three local carriers were
- 4 involved in. Owest was the middle carrier of the
- 5 three and, in fact, provided some transport in helping
- 6 that call to happen. That's a reasonable type of
- 7 call, right?
- 8 MS. GAVIN: I'm not so sure what you're
- 9 saying. If Qwest is the intraLATA toll provider on a
- 10 toll call and Eschelon is the originating CLEC and
- 11 McLeod is the terminating CLEC? You're saying it
- 12 would apply?
- MR. FREEBERG: Is that not a possible call
- 14 type?
- 15 MS. GAVIN: It is. But then it's an
- 16 intraLATA call that Qwest is carrying, it's not a
- 17 local call.
- 18 MR. FREEBERG: But Qwest is not -- exactly
- 19 right. It's not a local call. And that's why at
- 20 7.9.2 in Exhibit A, that faces a different type of
- 21 charge, right? It is a charge that comes out of a
- 22 tariff, not out of Exhibit A of the agreement. You
- 23 say it's not a local call.
- MS. GAVIN: I guess I just don't understand
- 25 what you're saying.

1 MS. CLAUSON: Ellen, could you get closer to

- 2 the telephone. We can't hear you.
- 3 MS. GAVIN: I do not understand what you're
- 4 saying.
- 5 (Discussion off the record.)
- 6 MS. CLAUSON: Sorry for the interruption.
- 7 MS. GAVIN: I'm just saying that our point on
- 8 these two items is that it should not apply to the
- 9 intraLATA toll. And I'm not quite sure how the
- 10 gentleman's response --
- 11 MS. CLAUSON: Let me ask a follow-up question
- 12 that might help clarify.
- 13 If it's a charge that you obtain through a
- 14 tariff or some other means, we do not think it belongs
- 15 in the local interconnection agreement. And so are
- 16 you saying that you agree it's a different type of
- 17 charge, it goes in a tariff and that we can add
- 18 something that excludes it from local?
- 19 MR. FREEBERG: Right. I guess what I'm
- 20 saying is I think either carrier could be a carrier of
- 21 a transit call that is intraLATA. In other words,
- 22 intraLATA toll call, the subscriber who dialed this
- 23 call dialed a 1 as its first digit. And if the
- 24 carrier transited that call such that its subscriber
- 25 neither originated that call nor terminated it, but it

1 only acted as the transit carrier but it carried that

- 2 call between local calling areas from one part of the
- 3 LATA to another part of the LATA, I would expect that
- 4 the 9/10 of a cent local transit charge would not
- 5 apply to that call; but instead, a tariffed rate for
- 6 intraLATA toll would apply. And whichever carrier
- 7 carried that would apply its tariff rates for that
- 8 type of intraLATA toll call. Certainly it would not
- 9 apply a rate that involved having terminated the call
- 10 but only having switched the call potentially at a
- 11 tandem and provided some length of transport.
- MS. GAVIN: If Qwest is the transit provider
- 13 and is also the intraLATA toll provider, who is it
- 14 charging the transit intraLATA toll charge to?
- MR. FREEBERG: The originating carrier.
- MS. GAVIN: Even though Qwest is the
- 17 intraLATA toll provider?
- 18 MR. FREEBERG: We're just a transit carrier.
- MS. GAVIN: You're also the intraLATA toll
- 20 provider on the call if it's an intraLATA toll call.
- MR. FREEBERG: Right. But we're not
- 22 completing the call.
- MR. VIVEROS: Tom, this is Chris Viveros.
- I think if we provide an example it might
- 25 clarify things because I think you all might be

1 talking past each other. We're not the intraLATA toll

- 2 provider. I think what I'm hearing you talk about is
- 3 a scenario where there are three providers involved.
- 4 Let's take Eschelon, for example. They have
- 5 an end-user customer they're serving through their own
- 6 switch. Their customer goes off hook to make an
- 7 intraLATA toll call. They're calling a subscriber
- 8 within the LATA who's outside the local calling area
- 9 who is being served by Cox. Qwest is not providing
- 10 the intraLATA transport. But for Eschelon to switch
- 11 that call to Cox, they don't have a direct connection
- 12 to Cox's network. So you're saying they're handing
- 13 the call off to us like at the tandem for purposes of
- 14 it transiting our network to a trunk group that
- 15 connects Qwest to Cox. We're the pass-through. We're
- 16 not the intraLATA toll provider. We're just part of
- 17 the network routing, if you will, to get that
- 18 end-user's call from their local Eschelon switch to
- 19 the local Cox switch to terminate the call. Correct?
- MS. GAVIN: That was not the example I used.
- 21 I used the example of Qwest being the intraLATA toll
- 22 provider.
- 23 MR. VIVEROS: And that's why I said you were
- 24 talking past each other. What I kept hearing Tom talk
- 25 about was three carriers and an actual transiting

- 1 situation where the only reason Qwest is involved in
- 2 that call is to provide connectivity between two other
- 3 carriers where they don't have a direct connection to
- 4 one another.
- 5 MS. CLAUSON: And, Ellen, is the issue that
- 6 the SGAT language does not make it clear that that is
- 7 the situation to which the charge applies and not a
- 8 situation involving intraLATA toll?
- 9 MS. GAVIN: Karen, my understanding -- and
- 10 our subject matter expert's not here right now, but my
- 11 understanding is that we think this charge should
- 12 apply to the intraLATA toll provider, an access charge
- 13 should be paid by a toll provider, not by the local
- 14 provider, even if it's a transit charge.
- MR. FREEBERG: Did you not just say that in
- 16 the example that you were interested in, Qwest was the
- 17 carrier, was providing the transport?
- MS. GAVIN: Yes.
- 19 MR. FREEBERG: In other words, the party who
- 20 originated this call wished for Qwest to be its
- 21 intraLATA toll carrier?
- 22 MS. GAVIN: What was the hypothetical I used,
- 23 that Qwest -- Eschelon originates the call, Qwest is
- 24 providing intraLATA toll and transit, but the
- 25 terminating carrier is whoever.

1 MR. CRAIN: Tom, let's go to the situation

- 2 where Qwest is not the intraLATA toll carrier.
- 3 MS. CLAUSON: But that's not our issue. We
- 4 want the answer in the one where they are the
- 5 intraLATA.
- 6 MR. CRAIN: No, you want two different
- 7 answers. You wanted -- you wanted first the issue of
- 8 if we are the intraLATA carrier, what happens. But
- 9 then Chris gave an example of all we do is provide the
- 10 transport. The transit, not the transport. And our
- 11 response to that was it's the intraLATA toll provider
- 12 who should be paying that, not us.
- MS. CLAUSON: And I guess what confused us is
- 14 we don't feel like we got an answer to the intraLATA
- 15 toll carrier before we jumped to the other example.
- 16 And that's why we said, no, we would like to go back
- 17 and get the example. That way we know what we're
- 18 talking about.
- 19 First of all, do you accept the language
- 20 changes or not? The SGAT language changes on 1 and 2
- 21 that are proposed by Eschelon.
- 22 MR. FREEBERG: Is that question put to me?
- MR. CRAIN: Yes, Tom.
- MR. FREEBERG: And we're talking about the
- 25 sentence that says: For purposes of the agreement,

- 1 transit traffic does not include traffic carried by
- 2 intraLATA or interLATA toll carriers, including Qwest?
- 3 MS. CLAUSON: Correct.
- 4 MR. FREEBERG: My thought is that it wouldn't
- 5 be wise to put that into the SGAT, and the reason that
- 6 I'm thinking that is that Qwest certainly could be an
- 7 intraLATA toll carrier. It certainly could not be an
- 8 interLATA toll carrier. And yet Qwest could be a
- 9 provider of local transit service. In other words, to
- 10 me, the sentence does not help us make this
- 11 circumstance any more clear. In fact, maybe even
- 12 less.
- MS. GAVIN: Maybe a way to clarify this is to
- 14 ask you why Owest is making a distinction between
- 15 excluding interLATA toll carriers but not excluding
- 16 intraLATA toll carriers from this definition. Owest's
- 17 language was that transit task does not include
- 18 traffic carried by interLATA toll carriers. We are
- 19 suggesting that the sentence reads, transit traffic
- 20 does not include traffic carried by intraLATA or
- 21 interLATA toll carriers. Why does Qwest make a
- 22 distinction between interLATA toll carriers and
- 23 intraLATA toll carriers?
- MR. FREEBERG: The thought is that when an
- 25 interLATA toll carrier is involved in helping an

- 1 intraLATA call happen, again, in our circumstance
- 2 let's say Eschelon initiates a call and the Eschelon
- 3 subscriber has chosen WorldCom to be its carrier of
- 4 interLATA toll calls. So Eschelon might take that
- 5 call, give it to WorldCom, WorldCom might carry that
- 6 call some distance, hand it to Qwest and does that
- 7 because WorldCom does not have a trunk group to, let's
- 8 say, a small carrier in the vicinity. And so Qwest
- 9 and the smaller carrier terminate that call. And in
- 10 the end, Qwest and the smaller carrier then would in
- 11 fact bill the interexchange carrier for having
- 12 completed that call per the MECAB and MECOD jointly
- 13 provided switched access guidelines, which I think we
- 14 all follow pretty uniformly and it's not a
- 15 controversial matter.
- I think it's different, however, when, let's
- 17 say, three carriers, three local carriers and no
- 18 interexchange carriers get involved in completing
- 19 those calls. In that case, I understood that there
- 20 were circumstances where, in fact, Qwest could be the
- 21 provider of the transport on the intraLATA toll call,
- 22 in which case it would apply an intraLATA tariffed
- 23 rate for having provided that transport when, in fact,
- 24 it had provided the transport but not if it didn't.
- 25 And that there was nothing improper about that.

- 1 MS. GAVIN: Our position -- Eschelon's
- 2 position is that there shouldn't be a distinction made
- 3 between interLATA and intraLATA toll carriers in this
- 4 instance, and we haven't heard a reason why there
- 5 should be a distinction made.
- 6 MR. FREEBERG: Again, I think on a -- what's
- 7 true is when there is no interexchange carrier
- 8 involved in the call, we collect a record on that type
- 9 of call in a different fashion. I mean, when there is
- 10 potentially no interexchange carrier involved in
- 11 processing the call, it is -- it's a different matter.
- MS. GAVIN: Is it true that there would be an
- 13 interLATA exchange carrier involved in processing the
- 14 call?
- 15 MR. FREEBERG: Yes, a local exchange carrier
- 16 or potentially several.
- 17 MS. GAVIN: Actually, I'm talking about calls
- 18 where it's an intraLATA toll call, so it would be an
- 19 intraLATA toll carrier.
- MR. FREEBERG: Right. Potentially, when you
- 21 say intraLATA carrier, a local exchange carrier,
- 22 right?
- MS. GAVIN: No. I mean an intraLATA carrier.
- 24 Qwest is an intraLATA carrier as well as a local
- 25 carrier.

- 1 MR. FREEBERG: Okay.
- MS. GAVIN: So our point is that there should
- 3 not be a distinction made when it's a toll call,
- 4 regardless of whether it's intra or interLATA, because
- 5 they are toll calls being made for transit purposes.
- 6 MR. FREEBERG: Let me ask you this question:
- 7 Would you be more comfortable with 7.2.2.3.1 if the
- 8 last two sentences were deleted from that paragraph?
- 9 MS. GAVIN: I guess I don't have it in front
- 10 of me. How do they read?
- 11 MR. FREEBERG: They read: For purposes of
- 12 the agreement, transit traffic does not include
- 13 traffic carried by interexchange carriers. That
- 14 traffic is defined as jointly provided switched
- 15 access.
- MS. GAVIN: No, we think that for purposes of
- 17 this agreement transit traffic does should not include
- 18 interLATA and intraLATA toll carriers, so that would
- 19 be going the wrong direction. We think you should be
- 20 more inclusive, not less inclusive.
- 21 MS. CLAUSON: This is Karen Clauson. Is it
- 22 Qwest's intent to charge transit rates on Qwest
- 23 intraLATA toll calls? That is the last sentence of
- 24 the first paragraph of E-18, page 6. So paragraph 1
- 25 on page 6 says: Qwest provides no rationale for

1 charging transit rates on Qwest's intraLATA toll

- 2 calls.
- I thought we had some agreement that it
- 4 should be limited to local in this paragraph 1
- 5 situation. Is that true?
- 6 MR. FREEBERG: Well, this is Tom. If I'm
- 7 understanding Eschelon's position, what they're
- 8 suggesting is that the SGAT shouldn't speak to how
- 9 three local carriers, one of whom might be the transit
- 10 provider of an intraLATA toll call, should complete
- 11 that. In other words, that when those three carriers
- 12 collaborate to help complete that intraLATA toll call,
- 13 they should simply draw from the carrier tariffs that
- 14 they've each filed, and we just simply shouldn't be
- 15 addressing it here in the SGAT. Is that kind of your
- 16 thinking, Eschelon? You want to delete 7.3.7.2 as
- 17 well, right?
- 18 MS. GAVIN: Yes. Yes, that should not be
- 19 covered here. That's what we'd like to have deleted,
- 20 7.3.7.2, and have the language changed to 7.2.2.3.1.
- 21 MR. FREEBERG: And you're thinking that that
- 22 will help make this circumstance more clear than what
- 23 we've done here by including it is actually making it
- 24 more confusing, right?
- MS. GAVIN: By including what?

- 1 MR. FREEBERG: For example, 7.3.7.2.
- MS. CLAUSON: Yes, we'd like 7.3.7.2 deleted,
- 3 and we suggested the language change to 7.2.2.3.1. If
- 4 you object to that, we can work on revising it, but
- 5 our concept is to apply these charges to local traffic
- 6 only and make sure that's clear and make sure there's
- 7 no double recovery potential.
- 8 MR. VIVEROS: But don't we still have a basic
- 9 disagreement around the applicability of the charging
- 10 for transit when, in fact, Eschelon is making -- or
- 11 completing an intraLATA toll call for one of the
- 12 end-users on their network and they use their
- 13 connectivity to Qwest to get to another carrier?
- 14 MS. POWERS: I don't think so.
- 15 MR. FREEBERG: Chris, I'm thinking that there
- 16 is no disagreement between us that -- no one expects
- 17 us to -- transit provider should provide that at no
- 18 charge, do they?
- 19 MR. VIVEROS: That's what I'd like to hear
- 20 Eschelon say.
- 21 MS. GAVIN: Our position is that you're
- 22 receiving compensation from the toll provider for
- 23 transiting that call.
- MS. CLAUSON: We don't want you to double
- 25 recover and recover from the toll carrier and the

- 1 local carrier.
- 2 MR. VIVEROS: And I guess maybe that's a
- 3 distinction that either I don't want or we're -- we've
- 4 got different scenarios in our head. In order for the
- 5 transiting to occur -- Tom, keep me honest here --
- 6 we're going to charge who hands that call off for us.
- 7 So if Eschelon's end-user customer is presubscribed to
- 8 AT&T for intraLATA toll, Eschelon's not going to hand
- 9 that call to us, they're going to hand it to AT&T. If
- 10 AT&T has to hand it or chooses to hand it to Qwest to
- 11 hand it off to Cox, then we would bill AT&T that
- 12 transiting charge.
- MR. FREEBERG: Absolutely, yes.
- 14 MR. VIVEROS: You bill who hands you the
- 15 call. So in the scenario where an Eschelon subscriber
- 16 makes that intraLATA toll call and it's Eschelon who
- 17 is handing the call to Qwest to get to Cox, I guess in
- 18 your terminology, Eschelon would be the intraLATA toll
- 19 provider, and that's who we would be billing the
- 20 transiting charge.
- 21 MS. CLAUSON: If you look at paragraph 2,
- 22 we've got the example of Qwest being the intraLATA
- 23 toll carrier.
- 24 MR. VIVEROS: But we can't be an intraLATA
- 25 toll carrier for a customer who's on your network. We

- 1 don't provide that service.
- MS. CLAUSON: We've had that debate with
- 3 Qwest for a long time, trust me. In our network,
- 4 there are Qwest -- we have customers who have Qwest
- 5 intraLATA toll. And if you call Qwest's business
- 6 office and you ask about it, which Rick Smith, our
- 7 president has done, you offer it. And although your
- 8 regulatory people will tell you you don't offer it,
- 9 your business people do offer it. And some of
- 10 Eschelon's customers have Qwest intraLATA toll. That
- 11 is the scenario. And we've really been down that path
- 12 with Owest.
- 13 So let's take that Owest is the intraLATA
- 14 toll carrier. I mean, is it Qwest's claim that you
- 15 double your -- it's transiting. It's the same call
- 16 transiting --
- 17 MR. CRAIN: Who's the call coming from and
- 18 to?
- 19 MS. CLAUSON: In that scenario, Ellen, who is
- 20 the call coming from and to?
- 21 MS. GAVIN: We gave a scenario of Eschelon
- 22 customer using Qwest intraLATA toll to CLEC X on the
- 23 other side.
- MR. FREEBERG: Okay.
- 25 MS. CLAUSON: So what are the charges in that

- 1 scenario?
- 2 MR. FREEBERG: My thought would be that Qwest
- 3 will charge Eschelon for having provided some
- 4 transport and potentially tandem switching and that
- 5 Cox might charge Eschelon for having provided the call
- 6 termination switching and any transport that it might
- 7 have provided to complete that call. So Eschelon
- 8 would face charges from each of Qwest and Cox in
- 9 having completed that call. And each carrier would
- 10 charge only for the service that it provided according
- 11 to the tariffs that it has filed in that state.
- MS. CLAUSON: Okay. I think that our
- 13 disagreement is mostly on the language and whether it
- 14 says that and what we understand. Is that your
- 15 understanding, Ellen?
- MR. FREEBERG: That's where I started. See,
- 17 I don't think we're disagreeing here. I think we just
- 18 simply are trying to say how can we best word that.
- 19 MS. CLAUSON: I think that that language does
- 20 not -- we only have 15 minutes. Can you go through
- 21 the other proposed SGAT provisions and tell us whether
- 22 you accept the change or you have a different language
- 23 suggestion or you deny the change for any other ones.
- MR. FREEBERG: On matter No. 3, I understand
- 25 that the suggestion is that we put in language that

1 says Qwest and CLEC agree not to terminate intraLATA

- 2 or interLATA toll traffic over local trunk groups.
- 3 I would expect that AT&T would be very
- 4 unhappy with that language, and I've had heavy
- 5 pressure from them to allow for this type of
- 6 commingling of traffic rather than requiring the
- 7 separation into individual trunk groups.
- 8 MR. WOLTERS: That's correct.
- 9 MR. FREEBERG: In other words, if I make
- 10 Eschelon happy here, I think I make AT&T unhappy.
- 11 MS. CLAUSON: So for that one, the answer is
- 12 no.
- I've got 15 minutes. I'm just going to list
- 14 the positions.
- For paragraph 4, paying for Category 11
- 16 records, what is your response?
- 17 MR. FREEBERG: Paragraph 4, I think that is
- 18 reasonable language. I don't think there is any
- 19 reason why, in fact, parties should have to pay for
- 20 either old records or those that are incomplete. I
- 21 don't think that Qwest provides them that way. I'd be
- 22 curious to know if, in fact, Eschelon believes that it
- 23 has received that kind of thing, but certainly I think
- 24 the spirit of this is that we agree.
- 25 MS. CLAUSON: And on that one, just to let

1 you know, Garth Morrisette did clarify earlier today

- 2 that we're proposing this only if the Commission has
- 3 approved a cost-based rate. But if they have and
- 4 there's going to be a rate, then we would want this
- 5 language. And we didn't know the answer to the
- 6 question of whether they have approved that rate.
- 7 MR. FREEBERG: I believe that rate in the
- 8 SGAT that was filed on June 28th was about 1.8/10 of a
- 9 cent per record, again, though I can verify that.
- MR. CRAIN: And the answer to the question
- 11 that came up earlier is the current rates that are in
- 12 the current Arizona SGAT reflect the cost docket
- 13 decision. We have updated our SGAT to reflect that
- 14 decision.
- 15 MS. CLAUSON: Is it on your -- Bill Markert
- 16 from Eschelon doesn't think it is. Is it on your Web
- 17 site?
- 18 MR. CRAIN: We'll check.
- 19 MR. FREEBERG: That's where I got it. I know
- 20 at one time that was a quarter of a cent per record.
- 21 It is now showing again less than that. So I'm
- 22 believing that has been through the cost docket
- 23 scrutiny.
- 24 MS. CLAUSON: We'll check that. The last
- 25 time we checked, we didn't think that had been

1 updated, but we'll -- do you know the version of the

- 2 SGAT you're looking at that's updated?
- 3 MR. FREEBERG: June 28th, 13th revision, June
- 4 28th date.
- 5 MS. CLAUSON: Thank you.
- I think AT&T has a comment on 4.
- 7 MR. CONNOLLY: It was our understanding from
- 8 some of the workshops on the test, particularly the
- 9 DUF tests and retests -- I think we asked a question,
- 10 I think it was to Mr. Zimmerman, is there a charge for
- 11 the provision of the DUF records, which are the Cat
- 12 10, Cat 11 records, and we believe that the answer was
- 13 no.
- 14 MR. ZIMMERMAN: We have not yet implemented
- 15 the capability of billing for DUF records. It is a
- 16 project that's under way now given some of the cost
- 17 docket attention.
- 18 MR. CONNOLLY: Thanks.
- 19 MS. CLAUSON: And we're simply trying to
- 20 prepare if there is a charge to make sure when it
- 21 applies.
- 22 MR. BELLINGER: So we agree that 4 would be
- 23 included?
- MR. FREEBERG: Yes.
- MR. BELLINGER: Okay.

1 MS. CLAUSON: No. 5 is -- do you have a

- 2 reaction to No. 5?
- 3 MR. FREEBERG: My reaction is again that our
- 4 disagreement here is not a great one. That is, we're
- 5 each agreeing that there could be circumstances where
- 6 there would need to be an assumed mileage used and
- 7 other circumstances where perhaps we could use actuals
- 8 rather than an assumption.
- 9 Our primary problem here is that if Eschelon
- 10 sends Qwest a call and this call is, again, transited
- 11 by Qwest, that call could go to a wireless carrier, it
- 12 could go to an incumbent local exchange carrier, it
- 13 could go to another CLEC. And that transport that
- 14 Owest is recovering here is that which is between its
- 15 tandem and the POI that it has with the terminating
- 16 carrier. And that POI with the terminating carrier is
- 17 not necessarily filed in the NECA 4 tariff. And so in
- 18 many cases, we lack the V&H coordinates that would
- 19 allow to us calculate an actual distance.
- 20 So in practice what we've found is it's been
- 21 difficult and potentially not possible for us to get
- 22 here unless all carriers are required to file their
- 23 V&H coordinates of the POIs in the tariff so that
- 24 these kinds of distances could be calculated. Until
- 25 that requirement is put on all carriers, it seems like

1 the assumed mileage needs to work. And at nine miles,

- 2 we don't think that's an excessive kind of distance.
- 3 MS. CLAUSON: So what is your reaction to the
- 4 actual language?
- 5 MR. FREEBERG: I think it's a mistake to
- 6 put -- to turn this language over the way that it's
- 7 proposed here and to give people the impression that
- 8 in general, these would be actuals and only on an
- 9 exception basis would they be assumptions. I think in
- 10 practice, we have found just the reverse to be the
- 11 more likely need.
- MS. CLAUSON: And I guess that is where we
- 13 differ.
- 14 Ellen, is that correct, we believe it to be
- 15 actual unless we've come to some agreement about
- 16 assumed?
- MS. GAVIN: Our understanding is that we
- 18 should be able to measure more and that nine miles is
- 19 longer than would normally apply to us, the kinds of
- 20 traffic we have in the market we're in.
- 21 MR. FREEBERG: Do you agree that our having a
- 22 V&H coordinate from the POI to the terminating carrier
- 23 is something we frankly very often do not have?
- MS. GAVIN: I can't answer that question. I
- 25 don't know.

- 1 MR. FREEBERG: That's a very practical
- 2 problem that we have.
- 3 MS. CLAUSON: But if you have a practical
- 4 problem that you don't have actual mileage, is the
- 5 solution then to apply the same assumption regardless
- 6 of the carrier you're applying it to in that carrier's
- 7 serving area?
- 8 MR. FREEBERG: Again, I quess if I'm
- 9 understanding you right, are you saying, is it a
- 10 reasonable thought to think that on a call-by-call
- 11 basis we could say, well, here we can measure it and
- 12 so we'll use an actual; but on this call, we can't
- 13 measure it, and so we'll use an assumption and that
- 14 instead of applying the assumed distance to all
- 15 transit calls? Is that what you're saying?
- MS. CLAUSON: Not exactly. Is it correct
- 17 that the nine miles -- Qwest is going to use that nine
- 18 miles no matter who the carrier is and no matter what
- 19 their average is?
- MR. FREEBERG: That's the way that I believe
- 21 those calls are rated today, yes.
- MS. CLAUSON: So if nine miles is excessive
- 23 for Eschelon's territory and type of business, I think
- 24 Eschelon's position -- and, Ellen, you correct me if
- 25 I'm wrong -- is that that is too long because it's an

1 assumption that applies to somebody else, but it's not

- 2 a fair assumption for Eschelon.
- 3 MS. GAVIN: Right, that's our position, that
- 4 it's not a reasonable assumption for our network or
- 5 our traffic.
- 6 MR. FREEBERG: Are we back to a circumstance,
- 7 then, where rather than applying proxy rates
- 8 symmetrically, Eschelon should do a filing of its own
- 9 to somehow ask for asymmetric kind of a rate here?
- 10 MS. SCOTT: And I'm wondering, you're saying
- 11 that nine miles is longer than what is average on your
- 12 network. Do you have something to support a lower
- 13 mileage estimate for your network?
- 14 MS. CLAUSON: Ellen, can you hear the
- 15 question?
- MS. GAVIN: I could not hear that question.
- 17 MS. CLAUSON: Maureen is asking whether we
- 18 have something to support that nine miles is lower as
- 19 to Eschelon.
- 20 MS. SCOTT: Or is higher.
- MS. CLAUSON: Or is higher.
- 22 MS. GAVIN: I wouldn't -- I would need to
- 23 check on that. The person who would know that is not
- 24 here right now.
- 25 MS. CLAUSON: We tried to have a call

- 1 throughout the day, but because we didn't know this
- 2 issue would be the next one -- but we're out of time
- 3 in any event. How do you want to proceed?
- 4 MS. SCOTT: I think I would ask you to
- 5 provide what your average is and the data supporting
- 6 that.
- 7 MS. CLAUSON: And, Ellen, do you have that
- 8 question? Please take --
- 9 MS. GAVIN: What's the question?
- 10 MS. CLAUSON: Take an action item to provide
- 11 to Maureen Scott our average and the data that
- 12 supports why we think the nine miles is too long.
- MS. GAVIN: We will.
- MS. CLAUSON: And we'll do it for everyone
- 15 here.
- MS. SCOTT: And if you can't, just indicate
- 17 that, also.
- 18 MS. CLAUSON: And if we can't do that, we'll
- 19 let them know either way.
- MS. GAVIN: Yes.
- 21 MR. CRAIN: And do you want to quickly go
- 22 through the collocation thing?
- 23 MR. PAPPAS: If I can touch on them and spend
- 24 30 seconds on each one.
- MR. FREEBERG: Can you excuse me?

- 1 MR. CRAIN: Thanks, Tom.
- 2 MR. FREEBERG: Thank you.
- 3 MS. CLAUSON: Were we going to have any
- 4 discussion about what happens next? We do have five
- 5 minutes. If we use the five minutes for collo, we
- 6 won't get to what happens next.
- 7 MR. CRAIN: Let's talk about what happens
- 8 next. And as far as Owest is concerned, we think we
- 9 have fully briefed and set forth our position on all
- 10 of these issues. We would suggest that the next --
- 11 MR. BELLINGER: Have you answered these
- 12 collocation issues somewhere?
- 13 MS. CLAUSON: We also have other take-backs.
- 14 We have the network failure take-backs and other
- 15 things, too.
- MS. SCOTT: Could you make a late-filed
- 17 exhibit with the collocation resolutions?
- 18 MR. CRAIN: Yes, we can.
- 19 MS. SCOTT: And this is what Staff thought as
- 20 far as proceeding after this workshop. We've looked
- 21 at all the filings. We've listened very carefully to
- 22 your positions today. We feel that we understand them
- 23 very well. You were very thorough in putting your
- 24 positions forth. We also have your FCC filing, and we
- 25 have Qwest's response to that.

1 And what Staff would propose to do as long as

- 2 there's no objection by any party, we would propose to
- 3 use what we have, the transcript, and all of your
- 4 filings and the exhibits that have been submitted and
- 5 to go through those and pick out the issues that we
- 6 believe as the Staff have merit after reviewing
- 7 everything, and then we would treat those more or less
- 8 as impasse issues. And the Staff would come out with
- 9 its recommendation on what should happen with respect
- 10 to those issues.
- 11 The way things work from there is that the
- 12 parties would then have the opportunity to file
- 13 comment on the Staff Report for the commissioners to
- 14 review, who will make the ultimate determination.
- 15 If that's acceptable --
- MR. WOLTERS: It will go back to the ALJ.
- 17 You consider these OSS issues, right?
- 18 MS. SCOTT: We consider the majority to be
- 19 OSS issues. And the agreed-upon process, just for
- 20 Eschelon's benefit, for OSS issues, those were agreed
- 21 to go directly to the Commission. Checklist issues
- 22 that were disputed go first to the Hearing Division
- 23 and then to the Commission. Undisputed checklist
- 24 items went right to the Commission. It's a process
- 25 that's been followed throughout the three years.

- 1 MR. WOLTERS: Some of these items are
- 2 checklist item issues. The interconnection issues
- 3 aren't OSS issues. Some of the language issues
- 4 they've brought up are not OSS issues.
- 5 MS. SCOTT: And we will look at those. We
- 6 will also look at the issues and probably try to
- 7 classify them. If we feel some are checklist issues,
- 8 then we'll classify them as such.
- 9 MS. CLAUSON: And then will all the take-back
- 10 issues come to us as late-filed exhibits? And what's
- 11 the time frame you use for that?
- MR. CRAIN: We'll provide -- by early next
- 13 week, we'll go through and make sure that we've
- 14 addressed all take-backs and provide the late-filed
- 15 exhibits that we had promised.
- 16 MR. BELLINGER: And collocation?
- 17 MR. CRAIN: Yes.
- MR. BELLINGER: Do you need any more on
- 19 interconnection?
- 20 MS. CLAUSON: I mean, if you have any more to
- 21 add to interconnection, let us know.
- 22 MR. CRAIN: We'll particularly take a look at
- 23 the interconnection things again and see if there's
- 24 anything creative that we can come up with and
- 25 propose.

1 MS. CLAUSON: Some of the take-backs I had

- 2 were like you were going to get back to us on the
- 3 tandem issues of deleting the confidentiality
- 4 designation, you were going to provide documentation
- 5 on the Qwest process for tandem failure, including the
- 6 30-minute interval that was suggested. Things like
- 7 that. Those things will come as late-filed exhibits?
- 8 MR. CRAIN: Yes.
- 9 MS. CLAUSON: And is there a standard time
- 10 frame for that or just --
- MR. CRAIN: We'll do it by next Wednesday.
- MS. POWERS: I have one point of
- 13 clarification. I'm not sure if it was officially a
- 14 take-back item, which was the clarification of what
- 15 exactly changed on July 23rd with the process that
- 16 Susie Bliss outlined in regards to the order -- yes,
- 17 the unannounced dispatches.
- 18 MR. CRAIN: We'll try to give you a short
- 19 write-up on that. I also wanted to let you know that
- 20 in terms of the CopperMax issue, that is not being
- 21 deployed for CLECs on the 1st. We are going to
- 22 suggest again on -- I think Monday or so of next week
- 23 we'll be sending out a notice suggesting another
- 24 follow-up meeting the following week to talk through
- 25 those CopperMax issues as well.

- 1 MS. CLAUSON: We appreciate that. And I'll
- 2 call Michael Zulevic tonight and let him know, because
- 3 he was very concerned about that. So I will let him
- 4 know.
- 5 MS. SCOTT: And we do appreciate everyone's
- 6 participation in this workshop. I think it's been
- 7 very productive.
- 8 MS. POWERS: We appreciate you allowing us to
- 9 be here.
- MS. CLAUSON: We really do. Thank you.
- 11 Sorry to run.
- 12 MS. SCOTT: Is Tom Dixon still on the line?
- 13 MR. BELLINGER: Tom Dixon.
- 14 (No response.)
- 15 MS. SCOTT: How about Sherry Lichtenberg?
- 16 (No response.)
- 17 MR. CRAIN: Is anybody from WorldCom on?
- 18 MR. DIXON: This is Tom Dixon. It's hard to
- 19 hear what's going on now.
- 20 MS. SCOTT: Tom, did you say that Sherry had
- 21 an issue or has that been covered?
- MR. DIXON: I can't hear you, Maureen.
- 23 MS. SCOTT: I thought you said that Sherry
- 24 Lichtenberg had an issue.
- MR. DIXON: Liz, are we good on that issue?

1 MS. BALVIN: Honestly, I don't know if it was

- 2 talked about. It is in one of Eschelon's exhibits.
- 3 MS. CLAUSON: That was in Exhibit E-1 as well
- 4 as the CR that's attached. And when Lynne Powers went
- 5 through our list of issues, we did cover that. That's
- 6 one of the issues we raised in September of 2000
- 7 that -- in that document that we listed as a remaining
- 8 open issue, and then we also attached the WorldCom CR.
- 9 So we did describe the issue, and the CR is there for
- 10 people to read. We never got to it in the kind of
- 11 reply round, so there wasn't an actual discussion that
- 12 you would have needed Sherry for.
- MS. BALVIN: That was actually a Z-Tel CR.
- 14 The WorldCom one was the migrate by TN.
- 15 MR. CRAIN: And both of those issues were
- 16 addressed in WorldCom's -- I mean, in Eschelon's
- 17 comments, and we have responded in our filing that we
- 18 made, the federal filing.
- MS. CLAUSON: We couldn't find a discussion
- 20 of the Z-Tel CR. We did not get that until late last
- 21 night. It's many pages, and we only got part of it,
- 22 so we didn't look at it at all. So we could find the
- 23 migrate as TN but not what you said about the Z-Tel
- 24 CR. But clearly, we could have missed it.
- 25 MR. VIVEROS: It's in Section 4, ordering --

1 Section 3. No, it is 4. 4, ordering, sub H, separate

- 2 issues 1 and 2. TN migration is 1. Migrate without
- 3 features is 2.
- 4 MS. BALVIN: Maureen, this is Liz. Could I
- 5 please take an action item to follow up on what
- 6 Qwest's responses were regarding those two issues; and
- 7 if I have any concerns, I can send you an e-mail?
- 8 MS. SCOTT: Sure.
- 9 MR. DIXON: My suggestion would be to the
- 10 extent after we've reviewed the record and the
- 11 exhibits that Eschelon put in, we could take a look at
- 12 it and if we have anything further to address, we'll
- 13 address it in final comments. Would that be
- 14 acceptable?
- MR. CRAIN: Filing final comments on the
- 16 report when it comes out?
- 17 MR. DIXON: I'm talking about whatever
- 18 Staff's comments are, that Final Report.
- 19 MR. CRAIN: That sounds reasonable.
- MR. DIXON: Hopefully we'll have it resolved
- 21 through change management and everything else anyway.
- MR. CRAIN: Yes.
- MR. DIXON: Liz, will that work for you?
- MS. BALVIN: Sure, that's fine.
- MR. BELLINGER: Anything else?

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MR. DIXON: I move we adjourn.
 1
            MR. CRAIN: Second.
 2
            MS. BALVIN: Sorry we missed the heat down
 3
   there in Arizona.
 5
            MR. BELLINGER: Bye.
             (The workshop concluded at 4:35 p.m.)
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1	STATE OF ARIZONA ) ) ss.
2	COUNTY OF MARICOPA )
3	
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